

# LANDSHYPOTEK Annual Report 2011

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# Schedule of Information

Annual	Meeting (association)
Annual	Meeting
Interim	Report Q1
Interim	Report Q2
Interim	Report Q3

10 May 2012 10 May 2012 10 May 2012 30 July 2012 29 October 2012



Landshypotek is a credit institute specialising in the financing of Swedish agriculture and forestry.



# Landshypotek in brief

Landshypotek is a member-owned credit institution tasked with providing competitive financing to Sweden's farm and forest owners. In collaboration with partners, Landshypotek also provides other financial services to meet customers' business needs, including favourable banking and insurance services. In addition, Landshypotek has introduced deposit accounts that offer competitive interest rates. With loans outstanding of approximately SEK 55 billion, Landshypotek is the market leader for lending on agricultural and forestry properties.

Landshypotek is owned by its members. All borrowers at Landshypotek are also members of Landshypotek, ekonomisk förening. As a cooperative association, the members both own and operate the business activities they need. When a surplus arises, the members themselves determine whether the surplus should be reinvested in operations or paid out as dividends.



### **Double Member Benefit**

The business concept behind Landshypotek is the provision of financing on favourable terms to Sweden's farm and forest owners – Landshypotek's members. From this starting point, the business has subsequently evolved according to members' needs with a supplementary range of financial services. Since owners and borrowers are one and the same person, no conflict of interest exists between what is beneficial for the company and what is beneficial for the borrowers.

## The Members' Lift

#### - A REINFORCEMENT OF CAPITAL AND CUSTOMER BENEFIT, LANDSHYPOTEK CHANGES FROM BONUSES TO DIVIDENDS

Landshypotek has implemented a new profit-sharing model. The model is called the Members' Lift which means that Landshypotek strengthens its own capital thus increasing the value of being a member. For each individual member, a clearer connection is made between contributed capital and Landshypotek's profit.

Landshypotek pays dividends in direct proportion to the contributed capital of members. A substantial amount of contributed capital results in a substantial share; a smaller amount of contributed capital results in a smaller share. This means that the better the performance of Landshypotek and the larger the amount of contributed capital a member has, the larger the dividend will be. Contributed capital is limited to a maximum of 4 percent of the loan amount. A forecast based on the last few years' profit would result in a dividend of between 8 and 10 percent on contributed capital. However, no guarantees exist as regards the size of the dividend, which is dependent of the performance of Landshypotek and its capital situation.

This model provides Landshypotek with rapid reinforcement of its equity, thus providing Landshypotek with a stronger position in the capital markets and enabling borrowing costs to be reduced. This, in its turn, creates scope for operations to increase profitability and thereby increase dividends to members while minimising loan costs.



## **Business overview**

Landshypotek is organised into eight districts and 18 sales offices throughout the country. The districts have access to a network of elected representatives in Landshypotek, ekonomisk förening that are among the country's foremost experts in the valuation of agricultural and forestry properties. Our local presence is a success factor for the business.

### **Group structure**

Landshypotek, ekonomisk förening owns 100 percent of the shares in Landshypotek AB and is the parent association of the group of financial companies. All borrowers at Landshypotek AB are members of Landshypotek, ekonomisk förening.

Landshypotek AB is the Parent Company of the sub-group, and more than 90 percent of operations in the sub-group are conducted by the Parent Company Landshypotek AB. Other companies in the subgroup are Landshypotek Jordbrukskredit AB and Lantbrukskredit AB, which are both 100-percent owned by Landshypotek AB.



#### DIVIDEND

The Board of Directors proposes that MSEK 122 (89) of the year's earnings be distributed to the members of Landshypotek, ekonomisk förening. The dividend is to be paid in the form of a refund of MSEK 91, equivalent to 4.5 percent (4.5) of interest paid on ordinary loan interest, and MSEK 31, equivalent to 3.0 percent (3.0) of interest on contributed capital.

#### LENDING

The Group's lending increased by 7.4 percent to MSEK 55,580 (51,773).

#### **OPERATING PROFIT**

Operating profit, not including the net result of financial transactions, amounted to MSEK 517 (346).

#### **CAPITAL ADEQUACY**

The Group's capital adequacy ratio was 1.16.

#### LOAN LOSSES

Reliable appraisals and a sound approach to granting credit means that Landshypotek makes minimal loan losses. Loan losses amounted to MSEK 8.9.

# OUR MISSION STATEMENT

Landshypotek exists for its members. We aim to be the first choice for all financing for agriculture and forestry. We undercut the market and provide an alternative to the major banks. Our assignment

#### A MEMBER-OWNED CREDIT INSTITUTION PROVIDING Competitive financing for agriculture and forestry

The very reason for our existence is based on our niche, our competence in our niche, the favourable terms we provide and our form of ownership. We undercut the market and provide an alternative to the major banks.

# Our objective

## THE FIRST CHOICE FOR ALL FINANCING FOR AGRICULTURE AND FORESTRY

It is important that our members feel that Landshypotek is their credit institute. We offer a widened range of products and services even though financing is our core business. This is the area in which we have the greatest knowledge and competence.



#### LONG-TERM • CONSIDERATE • COMPETENT

We support our members throughout their lives and across generations. Our customers are of paramount importance; we see them and prioritise them. We are open and honest. We are clear and simple. We are pleasant, positive and welcoming, while concurrently setting requirements and acting professionally. We possess financing expertise and understand our customers' business activities.

# What we offer

#### **BENEFIT TO MEMBERS • KNOWLEDGE • SECURITY**

We create member benefits from a customer and owner perspective. We are experts in agriculture and forestry. We are a fast and efficient partner. Our customers can trust us.

Our promise

#### EXPERTISE • SECURITY We are knowledgeable and our cust

We are knowledgeable and our customers can feel safe in the manner in which we treat them and manage risk.

# Who we are here for

#### MEMBERS • CUSTOMERS • EMPLOYEES

We strive to look after the interests of our members (that is, our owners) and our customers.

# We tackle challenges from a position of strength

Landshypotek is a safe though sprightly 175 year-old in a turbulent banking and finance market.

We believe in the continued will to develop Swedish agriculture and forestry. Landshypotek has made investments in Swedish agriculture and forestry possible for 175 years. Offering farmers and forest owners competitive terms for borrowing remains our business concept to this very day. Now, Landshypotek is taking additional steps in its development to better meet demand from members.

Many wish to invest in agriculture and forestry. In 2011, Landshypotek enabled farmers and forest owners to invest an additional SEK 3.8 billion in these green industries. Many are facing new investments; we see a generation change and a continued consolidation into larger holdings. Therefore, demand for loans continues to be substantial. In total, Landshypotek has lent SEK 55.5 billion to Swedish farmers and forest owners.

Landshypotek is a safe though sprightly 175 year-old in a turbulent banking and finance market. At the moment of writing, the attention of the media is focused on the crisis in Greece. Strained public finances are gripping the entire EU and, in the wake of the financial and sovereign-debt crises, stricter regulation and raised requirements for liquidity and profitability are expected. These requirements will make lending more expensive which will impact customers. We can expect increased amortisation requirements in the future and lending linked to stipulations requiring borrowers' finances to be sufficient to repay the debt and not just service the interest payments. Lines of credit will not be unlimited, which was how they may have been perceived for a time.

Those of us who work in the banking and finance sector are preparing for the time following these financial crises. A more stable and sustainable future is being planned for. In many ways, it is a return to sounder values. Society cannot afford a constant stream of financial crises.

These developments are fully manageable for Landshypotek. We tackle these challenges from a position of strength.

During the year, we have worked purposefully to strengthen the financial base and lower our financing costs. Landshypotek's operating profit was MSEK 517, of which MSEK 230 was attributable to the sale of the property Strandvägen 1 property. Return on equity was 7.0 percent for the year. Lending growth was 7.4 percent.

We completed a successful funding issue in the market and, in January, our AAA rating was confirmed on covered bonds. In the autumn, our company rating was raised from A- to A with a stable outlook. This was confirmation of our healthy profitability and capital situation. The rating is extremely significant for our funding costs.

We have maintained a high pace in the development of the business. We have freed up capital that was needed in the business. We have added new energy in key positions in the management structure. We are now investing in a new business system and our IT structure is being updated. The entire organisation was modernised when our 18 offices were organised into eight districts.

Substantial emphasis was placed on collaboration with the local elected representatives when the new organisation was designed. The changes made enhance the organisation's efficiency and strengthen the decentralisation of business activities. We want close proximity to the market to be able to understand the needs of customers and create the right prerequisites for a healthy risk profile. Landshypotek is taking further steps in its development to better meet customer demand. Following tremendous engagement from elected representatives, boards, employees and members, we have produced a new mission statement and strategy.

There is a great degree of unity among the above about the path forward. They wish to be part of a competitive and profitable financial institution for the Swedish agricultural and forestry industries.

Landshypotek will grow and take market shares. This is a prerequisite for undercutting the competition in lending to the agricultural and forestry industries. Our plan for growth is both necessary and fully realisable with the existing cost base. We can utilise economies of scale as the cost base is allocated over ever-expanding operations.

Our ambition is to be the first choice for all financing for agriculture and forestry. An increasing number of products and services are therefore on offer to customers. In April, we started taking deposits and offering our customers the opportunity of saving at advantageous terms. During the year, we reached a new collaboration agreement with Gjensidige and for finance company services with DNB. We also started to offer EU loans on a proprietary basis.

Through what we term the Members' Lift, our members are now able to increase their level of participation in Landshypotek. Members who are prepared to invest in the business and increase their contributed capital can obtain a healthy return based on Landshypotek's earnings. In 2013, we expect to have raised MSEK 500 through this measure.

Landshypotek is thus on its way to offering a full range of financing for agriculture and forestry. At present, we are working with the process of obtaining a banking permit. This constitutes a key development to ensure competitiveness and growth. We will drive a somewhat broadened but still strongly focused business with deposits and lending. Even in the future, our success will build on low risk and expertise in our customers' operations in agriculture and forestry.

We believe in the continued will to develop Swedish agriculture and forestry. In general, profitability has remained stable in Swedish agriculture and forestry in 2011. Certain segments in agriculture are struggling due to pressure on profitability while forestry, in general, remains stable. Overall, price levels for agricultural and forestry properties remained relatively unchanged. In the shorter perspective, we expect high demand for loans to continue in 2012 and, in the short-term, declining interest rates.

175 years ago, farmers and forest owners joined together to borrow money as a group. The money was then lent to each other on favourable terms to develop the agricultural and forestry industries. In 2011, Landshypotek celebrated its 175th anniversary. The UN has designated 2012 as the year of the cooperatives. In a turbulent market, the 175-year-old foundations of Landshypotek's business make us strong even in 2012.

Stockholm, March 2012

Kjell Hedman Managing Director





# 2011 in brief

2011 was a successful and eventful year for Landshypotek. Profitability increased and market presence was strengthened.

#### **RAISED COMPANY RATING**

During the year, Landshypotek's credit rating was raised by the rating agency Standard & Poor's from A– to A. It is primarily Landshypotek's extremely healthy capital situation and healthy profitability that were the underlying factors. Furthermore, Standard & Poor's noted in its analysis that Landshypotek has an extremely low degree of risk in its lending. The AAA credit rating for covered bonds was confirmed.

#### **THE MEMBERS' LIFT**

A new method for raising capital was produced under the working title of the Members' Lift. It is now possible to raise new capital from our members and, in exchange, offer a healthy return on their contributed capital.

#### FUNDING

From April 2011, Landshypotek offers customers for deposits at favourable terms. Customers have deposited approximately MSEK 167 in deposit accounts at Landshypotek in 2011.

#### **INCREASED PROFITABILITY**

Return on equity (adjusted for the sale of property) amounted to 7.0 percent, as compared with the preceding year of 6.0 percent.

#### **175TH ANNIVERSARY**

In 2011, Landshypotek celebrated 175 years since the first Landshypotek association was founded in 1836. The anniversary was celebrated in conjunction with the general meeting, which proved a successful manifestation of Landshypotek's significance to the Swedish credit market.

#### Summary Landshypotek AB Group 2011 2010 505.0 Net interest income, MSEK 471.8 Operating profit, MSEK 513.9 350.6 Profit after tax, MSEK 490.0 273.7 51,773.0 55,580.0 Loans to customers, MSEK Increase in lending, % 7.4 % 11.4 % 0.94 % Interest margin, % 0.96 % Cost level, % 0.38 % 0.41 % Loan loss level, % 0.02 % 0.01 % Rating, long-term Standard & Poor's, Covered bonds AAA AAA Standard & Poor's A – А Fitch A + A + Moodv's A3 A3 Average number of employees 112 98

#### MISSION STATEMENT

A new mission statement was produced and is now being implemented, see pages 4 and 5 for further information.

#### **PROPERTY SALE**

During the year, the property on Strandvägen in Stockholm was sold, which generated a substantial capital contribution. The head office will move to new promises on Regeringsgatan 48 in Stockholm in April 2012.



# LANDSHYPOTEK Aktiebolag 2011

# **Administration Report**

Local presence is an important success factor for Landshypotek



Landshypotek currently has offices throughout Sweden. Having a local presence is very important in offering the market personal service provided by employees who have intimate knowledge of local conditions. On 15 March 2012, the Board of Directors of Landshypotek AB (publ), organisation number 556500-2762, approved the financial statements. These will be presented for final adoption by the Annual General Meeting on 10 May 2012.

#### **Business**

Landshypotek AB is a member-owned credit institution specialised in lending to Swedish agriculture and forestry. It offers first mortgages on competitive terms, with real property as collateral. Customers are also offered supplemental banking and insurance services through a collaboration established with a network of partners.

Landshypotek AB is owned by Landshypotek, ekonomisk förening. All Landshypotek customers automatically become members of Landshypotek, ekonomisk förening.

At the end of 2011, the association had approximately 49,000 members. During 2011, operations were conducted by the following corporate entities:

- Landshypotek AB
- Landshypotek Jordbrukskredit AB
- Lantbrukskredit AB

Landshypotek AB is the Parent Company of the Landshypotek Group. More than 90 percent of the Group's business is conducted by Landshypotek AB, which offers farm and forest owners first mortgages up to 75 percent of the appraised market value against real property as collateral. The subsidiary Landshypotek Jordbrukskredit AB offers other loans to farm and forest owners with real property as collateral. Subsidiary Lantbrukskredit AB previously financed agriculturally related businesses but, in December 2011, the loan stock was sold to Landshypotek Jordbrukskredit AB. In 2012, Lantbrukskredit AB will be merged with Landshypotek AB. The Group uses the capital market as its source of funding. The desired level of flexibility is achieved by way of a number of loan programmes, attracting various types of investors. Landshypotek AB is currently responsible for all borrowing.

#### Organisation

Landshypotek has 110 employees based in eight districts with 18 offices throughout Sweden. Local presence is an important success factor for the company. Staff all have a good local knowledge and expertise of agricultural and forestry criteria, as well as entrepreneur-driven enterprise. The representatives that sit on Landshypotek's regional boards of directors are tasked with appraising customers' properties. The members of these boards are themselves owners of agricultural properties and have good local knowledge and industry expertise. Board members with the greatest possible geographic and industrial breadth are appointed in each region. Members are also active advocates of the company and represent Landshypotek in a variety of contexts.

#### Market overview

#### Market trends

In general, profitability in the forestry and agricultural sector remained stable in 2011.

Profitability recovered slightly for crop producers during the year with improved settlement prices.

Structural changes in the dairy market negatively impacted settlement prices and thereby profitability for dairy farmers in the summer and autumn of 2011. In the late autumn, the situation improved and settlement prices stabilised at a relatively healthy level. There is, however, substantial variation in profitability among dairy companies in Sweden.

Profitability increased for beef producers in 2010 after two years of decline and remained stable in 2011. However, increased feed costs had a dampening effect.

For a relatively long period, pork producers have suffered from depressed prices due to overproduction in the EU. Nevertheless, the trend was positive in autumn 2011 and prices rose albeit from low levels. High market prices in the US and China contributed to the improvement. In Sweden, pork production declined in 2011 and the implementation of Swedish labelling of pork products contributed to increased demand. Profitability, on the other hand, declined due to increased costs.

Profitability in forestry remained stable in 2011. Demand for both timber and pulp wood remained strong. Prices for timber remained relatively unchanged in 2011 after the increases that occurred in 2010. However, the price for pulp wood declined in the autumn.

#### Price trends for forestry and agricultural properties

Rationalization within agriculture is driving the trend towards larger production units and thus requirements for larger areas to cultivate. Demand has driven up the price of arable land which rose by an average of 7 percent during the year, although the difference is substantial among the various regions in Sweden.

Following a trend with substantial increases in prices for forest land, the rate of increase normalised in 2011 to 1 percent. Again, prices vary between different parts of the country, although not by as much as for arable land.

#### Landshypotek's development

Landshypotek increased net lending by SEK 3.8 billion during the year. This increase corresponds to a lending growth of 7.4 percent, compared with 11.4 percent in 2010. From high levels, demand for credit from

Swedish farmers and foresters declined somewhat during the year, which was primarily due to relatively low new investment in production equipment.

Landshypotek's core business focuses on offering farm and forest owners the most attractive first mortgages available in the market. During the year, Landshypotek introduced savings accounts that offer a secure form of saving with competitive interest rates. Many customers appreciate the simplicity in being able to turn to just one contact that can satisfy all their banking and financing service requirements. Landshypotek offers its customers banking services in collaboration with a network of partners. During the year, Landshypotek changed partner for finance company and insurance services to strengthen the collaboration.

#### Actual prices for arable land SEK thousand/hectare



Average prices for arable land increased by 7 percent in 2011.

Actual price trends for forest, 2001 to 2011 SEK/m<sup>3</sup>fo



The average price of forest properties was SEK 408/m<sup>2</sup> in Sweden as a whole in 2011.

Loans to customers SEK billion



At 31 December 2011, Landshypotek's loans to customers totalled MSEK 55,580. During the year, lending increased by 7.4 percent.



Operating profit, excluding "Net result of financial transactions", amounted to MSEK 517.2 in 2011. This increase in profit is primarily attributable to higher net interest income.



In 2011, net interest income amounted to MSEK 505.0. The size of net interest income is determined by the lending volume, the margin between borrowing and lending interest rates and the return received on equity invested in lending operations.

#### Success factors

Crucial factors to ensure that Landshypotek continues to experience favourable development in the market and defend its position as a leading player in its area of business include:

- good knowledge of customers' business,
- products that satisfy customers' requirements,
- elected appraisers who can accurately value collateral,
- good credit rating, which, together with accurately appraised collateral, guarantees continued low loan losses and
- low borrowing costs.

#### **Profit and profitability**

Group key ratios	2011	2010
Net interest income, SEK thousand	504,959	471,834
Interest margin, %	0.94 %	0.96 %
Other operating income excl. property transactions, SEK thousand	234,543	86,502
Costs, SEK thousand	-216,741	-201,025
Cost level, %	0.38 %	0.41 %
Loan losses, SEK thousand	-8,910	-6,662
Loan loss level, %	0.02 %	0.01 %
Operating profit, SEK thousand	513,851	350,649
Operating profit, excl. net result of financial transactions, SEK thousand	517,232	346,430

Consolidated operating profit for 2011 amounted to MSEK 513.9, up MSEK 163.3 compared with 2010 (MSEK 350.6). Excluding "Net result of financial transactions," operating profit totalled MSEK 517.2 (346.4), a year-on-year increase of MSEK 170.8 compared with 2010. The improvement in profit was attributable to an increase in net interest income and a capital gain from the sale of an operating property that positively impacted profit in an amount of approximately MSEK 230. The Parent Company's operating profit accounted for slightly more than 90 percent of the consolidated operating profit and therefore the following comments apply equally to the Parent Company.

#### Net interest income

Net interest income for 2011 amounted to MSEK 505.0, up MSEK 33.2 or 7 percent compared with 2010 (MSEK 471.8). The increase was primarily attributable to increased lending. In 2011, margins between interest rates on deposits and lending remained unchanged compared with the preceding year.

#### Other operating income

Other operating income, excluding net interest income, amounted to MSEK 234.5 for 2011, up MSEK 148.0 compared with 2010. The increase was primarily attributable to a capital gain recognized by Landshypotek in 2011 from the sale of an operating property in an amount of approximately MSEK 230. In 2010, two operating properties were sold with a combined capital gain of MSEK 68. Further explanation for the change in other income was the reduction in "Income from property" of MSEK 11.3 due to the property sale and that "Net result of financial transactions" declined by MSEK 7.6 compared with the year-earlier period. The "Net result of financial transactions" included realised results from the purchase and sale of

#### Landshypotek's covered bonds

Landshypotek has issued covered bonds to a value of SEK 52.2 billion. Assets in the covered pool corresponding to SEK 65.7 billion are in place as collateral for these bonds.

Collateral base and covered bonds	
Collateral base	
Loans	53.4 billion
Supplemental collateral	12.3 billion
	65.7 billion
Covered bonds	
Issued in SEK	36.2 billion
Issued in foreign currency	16.0 billion
	52.2 billion
Excess collateral	13.4 billion 25.6 %

#### Key ratios, collateral base

41.1 %
36,026
47,975
133,282
2.9 billion

Swedish municipalities	9.4 billion



#### Lending volume per LTV interval



Of Landshypotek's lending, 63 percent takes place against collateral where the loan amount is less than 20 percent of the value of the collateral. Only 2 percent of lending is against collateral where the loan amount is 70 percent of the value of the collateral.



Landshypotek works long term to reduce its costs and enhance the efficiency of its operations. Compared with 2007, costs have decreased by just over 16 percent.





financial instruments, as well as the result from the repurchase of own bonds. In addition, this item also includes the result from the revaluation of financial instruments. To gain an understanding of the total effect of market revaluations, the revaluations carried directly to equity must also be taken into account. Net, after taxes recognized, revaluation of financial instruments in equity amounted to MSEK 130.4 in 2011. Furthermore, fees to the Swedish National Debt Office's stabilisation fund were charged to operating profit in an amount of MSEK 21.7. The corresponding item in 2010 was MSEK 20.0.

#### Costs

Costs in 2011 amounted to MSEK 216.7 (201.0). The increase in costs of MSEK 15.7 was attributable to the ongoing implementation of a new business system.

#### Loan losses and doubtful credits

Loan losses in 2011 amounted to MSEK 8.9 (6.7). Write-offs of confirmed loan losses totalled MSEK 5.9 (6.7). Provisions for probable loan losses during the period amounted to MSEK 19.3 (11.9). Reversals of previously confirmed losses, or previously doubtful credits, totalled MSEK 14.4 (11.5). Recoveries of preceding years' confirmed loan losses totalled MSEK 1.9 (0.4). Doubtful credits amounted to MSEK 65.1, corresponding to 0.12 percent of loans outstanding. At 31 December 2010, doubtful credits amounted to MSEK 37.2.

Landshypotek continuously analyses the quality of its loan portfolio and conducts various types of stress tests with a view to assessing performance under various macroeconomic scenarios. We are currently not seeing any realistic scenario that would bring about a significant increase in loan losses. The reason for this is, in part, that the loan-to-value ratio is low, the average volume-weighted loan-to-value ratio is 43.2 percent, and the overall repayment capacity of Landshypotek customers is strong. Landshypotek customers derive income from several sources, such as earned income, contracting business, forestry and agriculture.

The balance sheet total increased by 10.4 percent to MSEK 70,804 (64,161), due to increased lending to customers and a larger holding of interest-bearing securities.

#### Financial structure

**Consolidated Balance Sheet** 

Assets, MSEK		Liabilities, MSEK	
Due from financial institutions	171	Liabilities to credit institutions	162
Loans to customers	55,580	Deposits and borrowing from the public	312
Bonds and other interest-bearing securities	13,237	Securities in issue	64,306
Derivatives	496	Derivatives	274
Non-current assets	32	Other liabilities	1,882
Other assets	1,289	Equity	3,868
	70,804		70,804

#### Financial structure

#### Assets

The largest asset item in the balance sheet is "Loans to customers", which amounted to MSEK 55,580 (51,773). More information about Landshypotek's lending to customers can be found in the Risk and Capital Management section. At year-end 2011, Landshypotek's holding of interest-bearing securities amounted to MSEK 13,237 (10,975). The portfolio consists principally of covered bonds issued by Swedish institutions with top credit ratings and, to a certain degree, bonds issued by Swedish municipalities. The reason for holding these interest-bearing securities is that they function as a liquidity portfolio. If necessary, the securities can be sold or borrowed against to manage the financing of liabilities falling due.

Landshypotek uses derivatives for the purpose of managing the differences in periods of fixed interest and exchange rates between assets and liabilities. At year-end 2011, the nominal value of the Group's derivatives contracts amounted to MSEK 37,055 (21,120). Additional detail about derivatives contracts can be found in Note 36. Positive market values entail counterparty risk. In order to address the uncertainty of future market development, credit risk exposure is also calculated. A standard amount is then added to the market value, depending on the type of contract and the remaining time to maturity. The resulting amount constitutes a part of Landshypotek's credit exposure. Counterparties are Swedish and international banks with very high credit ratings. At year-end, the credit exposure in derivatives contracts totalled MSEK 1,983 (1,295).

At 31 December 2011, tangible and intangible non-current assets amounted to MSEK 32 (352).

#### Liabilities

Landshypotek's funding consists primarily of bond loans and money market instruments issued on the Swedish and European markets in the form of MTN, EMTN and commercial paper programmes. Funding is also obtained via borrowings from credit institutions. At year-end 2011, bonds and money market instruments in issue amounted to MSEK 64,306 (58,413). Borrowing from the public amounted to MSEK 312 (105), and borrowing from credit institutions amounted to MSEK 162 (84).

#### Equity

At year-end 2011, Landshypotek had equity of MSEK 3,868 (3,355). During 2011, equity grew by MSEK 513.

No dividend payment is reported in Landshypotek; a transfer is instead made to the Parent Association, Landshypotek, ekonomisk förening, in the form of a group contribution.

#### Funding

Landshypotek aims to borrow funds on the best possible terms, given a low risk profile. By adopting an extremely flexible approach to markets and instruments, funding is obtained efficiently and where the best terms are offered. Landshypotek utilises several borrowing programmes, both domestic and international. This allows the company to meet most investors' needs for investment in fixed-income instruments. Landshypotek's primary source of funding during the year was covered bonds.

In 2011, covered bonds were issued in an amount of approximately SEK 19 billion.







Rating	Long	Short
S&P covered bonds	AAA	
S&P	А	A1, K1
Fitch	A+	F1
Moody's	A3	P2
Moody's	A3	P2



Our vision is to be the preferred partner with a complete range of financial services in agriculture and forestry in Sweden.

Program	Utilised 31 Dec. 2011	Maximum amount	Utilised 31 Dec. 2010
Swedish commercial paper	3,650	10,000	2,350
MTN programme	35,710	50,000	38,508
EMTN programme	20,729	31,211*	15,126
Registered Covered Bonds, (RCB)	3,322		2,996
Other bonds	0		15
Subordinated loans	550		550
* MELIP 2 500			

\* MEUR 3,500

#### Rating

During the year, Landshypotek's credit rating was raised by Standard & Poor's rating agency from A- to A. This was primarily attributed to Landshypotek's extremely healthy capital position and strong profitability. Furthermore, Standard & Poor's analysis called attention to the fact that Landshypotek's lending has an extremely low risk level. Other credit ratings remained unchanged during the year.

#### **Capital situation**

The capital base as of 31 December was MSEK 4,262 and the capital adequacy ratio according to Basel II was 4.4. The capital requirement according to Basel II was MSEK 968 as of 31 December. The capital requirement is calculated as a minimum capital requirement based on credit, market and operative risks (Pillar I). In addition to the minimum capital requirement, each institution must also perform an internal assessment of its capital requirement. This internal capital assessment takes account of all risks and their capital requirements. The supervisory authorities expect institutions to maintain a larger capital base than specified in the formal minimum capital requirement.

The capital adequacy rules as stipulated in Basel II were to be fully applied as of 1 January 2010. This transition to Basel II was preceded by transitional rules which were applied for three years. The period during which the transitional rules are applied is being extended. Under the transitional rules, Landshypotek has a capital adequacy ratio of 1.16. Additional information can be found in the Risk and Capital Management section and in Note 34.

#### **Group contributions**

A Group contribution will be rendered, contingent upon the approval of the Annual General Meeting, in the amount of MSEK 145 (101) to the Parent Association, Landshypotek, ekonomisk förening.

#### **Events after year-end**

A merger plan for the merger of Lantbrukskredit AB with Landshypotek AB was adopted by the boards of both companies on 31 January 2012.

Work commenced on the merger of the two companies in the fourth quarter of 2011, through the sale of the loan stock in Lantbrukskredit AB to Landshypotek Jordbrukskredit AB, with completion of the merger planned for 2012.

The credit agency Moody's announced that, in conjunction with Moody's review of credit ratings for a substantial number of European banks, Landshypotek's credit rating will be reviewed with a possible negative impact on the rating.

#### **Corporate Governance Landshypotek AB** *Owners' control*

Landshypotek AB is a wholly owned subsidiary of Landshypotek, ekonomisk förening. Landshypotek AB is domiciled in Stockholm. Owners' control of Landshypotek AB is exercised through Annual Meetings, the Board of Directors and the Managing Director in accordance with the Swedish Companies Act, Articles of Association, adopted policies and instructions. The Federation of Swedish Farmers (LRF) has produced a code for governance of co-operative agricultural associations and association enterprises. With just a few minor exceptions, this code was adopted by Landshypotek, ekonomisk förening and Landshypotek AB in 2006.

#### Articles of Association

Landshypotek AB's Articles of Association govern items including the purpose of the company's operations. The company's Articles of Association contain no provisions governing the appointment or removal of Board members with the exception of the provision on the minimum and maximum number of Board members. With regard to amendment of the Articles of Association, notification must be issued at the earliest six weeks and at the latest four weeks before the meeting that will examine the proposed amendment. Landshypotek has only one shareholder and no limitations apply to the number of votes the shareholder may cast at the Annual Meeting.

#### Annual General Meeting

The Annual General Meeting appoints a Board of Directors and auditors, and also makes decisions on the setting of fees. The Meeting adopts income statements and balance sheets, and decides on the matter of discharge from liability of the Board of Directors and the Managing Director. The Annual General Meeting has not authorised the Board of Directors to issue new shares or buyback treasury shares. The Annual General Meeting of Landshypotek AB will be held on 5 May 2011.

#### Nomination process

The Annual General Meeting 2011 resolved that there should be an Election Committee in Landshypotek AB tasked with preparing elections and remuneration issues prior to the Annual General Meeting 2012. The Election Committee comprises three members. The members appointed to the Election Committee comprised two members from Landshypotek, ekonomisk förening, Lars Öhman and Anders Johansson as well as one member from Landshypotek AB, Charlotte Önnestedt.

#### The Board of Directors and the Board's work

According to the Articles of Association, the Board comprises a minimum of four and maximum of six members that are elected each year at the Annual General Meeting until the Annual General Meeting the following year. The Board is comprised of seven individuals, four of these are also members of Landshypotek, ekonomisk förening and three are external Board members. The Board's members have extensive experience from trade and industry or agriculture and forestry. The Board members in Landshypotek AB, following the Annual General Meeting 2011, are listed on page 64. The Board's work follows the formal work plan adopted at the statutory meeting. An evaluation of the Board's and the Managing Director's work was performed at the end of 2011.





#### The Board's committees

The Board has established two committees, the Board's Credit Committee (SKU) and the Board's Risk and Capital Committee (RKU). Minutes are taken of the committees' meetings and submitted to the Board.

SKU's primary task is to make decisions regarding loans pursuant to the established credit instruction. In addition, SKU is tasked with preparing amendments to and/or annual confirmation of credit policy, credit instruction and valuation instruction prior to the Board's decision. The Committee meets at least every fourteen days. Following the statutory meeting in 2011 and for a mandate period of one year, the members of the SKU were as follows: Henrik Toll (Chairman), Nils-Fredrik Nyblaeus and the Managing Director of Landshypotek AB and Landshypotek Jordbrukskredit AB. The Chief Credit Officer or another specially appointed executive submits a report.

RKU's principal task is to prepare items for the Board and, through liaison with internal functions provide the Board with information about and prepare internal rules and regulations for risk, compliance, finance and capital adequacy. The Committee meets at least every three months. Following the statutory meeting in 2011 and for a mandate period of one year, the members of the RKU were as follows: Henrik Toll (Chairman), Catharina Lagerstam, Richard Montgomery and the Managing Director of Landshypotek AB. The Chief Risk Control Officer or another specially appointed executive submits a report.

#### Managing Director

The Board has adopted a written instruction governing the role and work of the Managing Director. The Managing Director bears responsibility for day-to-day operations pursuant to the Board's instruction and reports directly to the Board. Other senior executives support the Managing Director in day-to-day operations. The senior management team is presented in the column to the right.

#### Auditors

The Annual General Meeting appoints external auditors to Landshypotek AB. These auditors must be authorised public accountants. The mandate period of the auditors appointed by the Annual General Meeting is one year. The Annual General Meeting 2011 appointed authorised public accountants Anna Hesselman and Ulf Westerberg as auditors until the Annual General Meeting 2012.

#### Information about the remuneration system

The Board of Landshypotek AB has adopted a remuneration policy that specifies the principles behind the Landshypotek AB remuneration system. Information regarding the remuneration policy is available on Landshypotek's website. Employees are entitled to remuneration, which may consist of a combination of basic salary, profit sharing via Landshypotek's profit-sharing trust, other benefits, severance pay and retirement pension. Remuneration in Landshypotek AB is reviewed annually through the employees' salary appraisals. Internal audit is tasked with reviewing how remuneration paid by Landshypotek AB complies with the remuneration policy. See Note 7 to the Balance Sheet and Income Statement for more information about the remuneration of the Board, Managing Director and senior management.

#### Risk control, compliance and internal audit

A separate unit for risk control is responsible for control, analysis and reporting on all risks in the Group. The Compliance Officer is responsible for monitoring that operations are conducted in compliance with the laws and regulations applicable for Landshypotek based on an annual plan established by the Board. The functions operate completely independently of business operations and administration and are directly subordinate to the Managing Director and Board. Risk control is directly subordinate to the Managing Director. The Compliance Officer is subordinate to the Chief Legal Officer, who is directly subordinate to the Managing Director. Follow-up and inspection of the internal control is carried out by active internal audit. The examinations performed by the Internal Audit occur in line with an audit plan determined annually by the Board. Since 2008, internal audits have been performed by KPMG.

#### Internal control over financial reporting

The basis for the internal control over financial reporting consists of Landshypotek's control environment in the form of the organisational structure, decision pathways, authority and responsibility, all of which are documented in internal policies, instructions and guidelines. Landshypotek's financial department is responsible for managing internal control over financial reporting. The Board receives monthly financial reports in addition to the reporting submitted at each Board meeting. Senior Management Kjell Hedman Managing Director

Göran Abrahamsson Chief Membership and Market Officer

Bertil Andersson Chief Sales Officer

Olof Helmersson Managing Director of Landshypotek Jordbrukskredit AB

Per Ivarsson CIO and acting Chief Development Officer

Björn Ordell Chief Financial Officer

Ulrika Valassi Chief Credit Officer

Annelie von Dahn HR Manager

Catharina Åbjörnsson Lindgren Chief Legal Officer

Emanuel Åkerlind Chief Risk Control Officer

# **Income Statement**

		GROUP		PARENT COMPANY		
SEK THOUSAND	Note	2011	2010	2011	2010	
Interest income		2,491,985	1,719,141	2,476,472	1,707,860	
Interest expense		-1,987,026	-1,247,307	-1,994,416	-1,249,517	
Net interest income	2	504,959	471,834	482,056	458,343	
Commission income	3	13,666	11,529	13,081	11,106	
Commission expense	4	-22,238	-20,620	-22,238	-20,615	
Net result of financial transactions	5	-3,381	4,219	-3,381	4,219	
Other operating income	6	246,496	91,374	245,874	93,413	
Total operating income		739,502	558,336	715,393	546,466	
General administrative expense	7	-194,056	-169,754	-204,290	-179,002	
Depreciation, amortisation and impairment of tangible and intangible non-current assets	8	-5,368	-10,658	-5,368	-10,658	
Other operating expenses	9	-17,316	-20,613	-17,300	-20,384	
Total expenses before loan losses		-216,741	-201,025	-226,958	-210,044	
Profit before loan losses		522,761	357,311	488,435	336,422	
Loan losses net	10	-8,910	-6,662	-3,132	-5,638	
Operating profit		513,851	350,649	485,303	330,784	
Year-end appropriations	11					
Tax on profits for the year	12	-23,810	-76,908	-16,284	-69,621	
Net profit for the year		490,041	273,741	469,019	261,163	
Earnings per share		254.3	142.1	243.4	135.5	
Shareholders' portion of net profit for the year		100 %	100 %	100 %	100 %	

# **Statement of Comprehensive Income**

GROUP		DUP	PARENT COMPANY		
SEK THOUSAND	2011	2010	2011	2010	
Profit for the period	490,041	273,741	469,019	261,163	
Other comprehensive income					
Cash-flow hedges	-34,237	68,098	-34,237	68,098	
Of which change in fair value	-38,157	100,399	-38,157	100,399	
Of which transfers to the income statement	3,920	-32,301	3,920	-32,301	
Available-for-sale financial instruments	211,172	-291,379	211,172	-291,379	
Income tax related to other comprehensive income	-46,534	58,723	-46,534	58,723	
Total other comprehensive income	130,401	-164,558	130,401	-164,558	
Comprehensive income for the period	620,442	109,183	599,420	96,605	
Shareholders' portion of net profit for the year	100 %	100 %	100 %	100 %	

# **Balance Sheet**

		GRO	OUP	PARENT COMPANY	
SEK THOUSAND Not	е	2011	2010	2011	2010
ASSETS					
Cash and balances with central banks		6,374	5,393	6,374	5,393
Due from financial institutions	3	164,561	216,144	145,106	201,416
Loans to customers 1	4 5	55,579,600	51,773,034	55,303,336	51,457,391
Bonds and other interest-bearing securities 1	5	13,237,314	10,975,059	13,237,314	10,975,059
Derivatives 16, 3	6	495,554	80,321	495,554	80,321
Shares and participations 1	7	1	1		
Shares in Group companies 1	8			514,827	514,827
Intangible non-current assets 1	9	14,058		14,058	
Tangible assets					
Furniture, fixtures and equipment 2	0	1,788	2,601	1,788	2,601
Buildings and land 2	0	15,735	348,929	15,735	348,917
Other assets 2	1	357,958	57,397	351,102	50,952
Deferred tax asset 2	2	18,278	39,478	9,063	25,322
Prepaid expenses and accrued income 2	3	912,455	662,497	910,984	661,732
<b>TOTAL ASSETS</b> 33, 34, 35, 36, 37, 38, 3	9	70,803,676	64,160,854	71,005,241	64,323,930
LIABILITIES AND EQUITY					
Liabilities to credit institutions 2	4	162,157	83,962	487,157	371,722
Borrowing from the public 2	5	312,453	105,000	312,453	105,000
Debt securities in issue, etc. 2	6 6	4,305,539	58,413,189	64,305,539	58,413,189
Derivatives 27, 3	6	273,551	606,683	273,551	606,683
Other liabilities 2	8	200,170	150,218	193,980	141,480
Accrued expenses and deferred income 2	9	1,080,271	823,004	1,081,706	823,723
Provisions 3	0	20,358	29,551	4,263	4,263
Deferred tax liabilities 3	1	31,328	44,681	31,328	44,681
Subordinated liabilities 3	2	549,949	549,949	549,949	549,949
Total liabilities		66,935,775	60,806,237	67,239,926	61,060,690
Untaxed reserves					
Equity					
Share capital, number of shares outstanding: 1,927,000 (1,927,000)		1,927,000	1,927,000	1,927,000	1,927,000
Other contributed capital		1,026,254	1,026,254	1,016,694	1,010,000
Reserves		62,480	-67,922	62,480	-67,922
Retained earnings		469,286	269,982	397,284	207,436
Net profit for the year		490,041	273,741	469,018	261,163
Group contributions paid		-107,160	-74,437	-107,160	-74,437
Total equity		3,867,901	3,354,618	3,765,315	3,263,240
TOTAL LIABILITIES AND EQUITY 33, 34, 35, 36, 37, 38, 3	9 .	70,803,676	64,160,854	71,005,241	64,323,930

# Statement of Changes in Equity

#### GROUP, SEK THOUSAND

	Share capital	Other capital contributed	Hedging reserve	Fair value reserve	Retained earnings	Total
Equity as of 31 December 2009	1,927,000	1,026,254	-50,355	146,990	269,955	3,319,844
Comprehensive income for the period			50,189	-214,747	273,741	109,183
Other items					28	28
Total change before transactions with owners	0	0	50,189	-214,747	273,769	109,211
Dividends/Group contributions paid					-101,000	-101,000
Tax on Group contributions paid					26,563	26,563
Equity as of 31 December 2010	1,927,000	1,026,254	-166	-67,757	469,287	3,354,618
Equity as of 31 December 2010	1,927,000	1,026,254	-166	-67,757	469,287	3,354,618
Comprehensive income for the period Other items			-25,232	155,634	490,041	620,443 0
Total change before transactions with owners	0	0	-25,232	155,634	490,041	620,443
Dividends/Group contributions paid					-145,400	-145,400
Tax on Group contributions paid					38,240	38,240
Equity as of 31 December 2011	1,927,000	1,026,254	-25,398	87,877	852,168	3,867,900

PARENT COMPANY, SEK THOUSAND						
	Share capital	Other capital contributed	Hedging reserve	Fair value reserve	Retained earnings	Total
Equity as of 31 December 2009	1,927,000	1,010,000	-50,355	146,990	207,409	3,241,044
Comprehensive income for the period			50,189	-214,747	261,163	96,605
Other items					28	28
Total change before transactions with owners	0	0	50,189	-214,747	261,191	96,633
Dividends/Group contributions paid					-101,000	-101,000
Tax on Group contributions paid					26,563	26,563
Equity as of 31 December 2010	1,927,000	1,010,000	-166	-67,757	394,163	3,263,240
Equity as of 31 December 2010	1,927,000	1,010,000	-166	-67,757	394,163	3,263,240
Capital infusion from liquidation of subsidiary		6,694			3,122	9,816
Comprehensive income for the period Other items			-25,232	155,634	469,018	599,420 0
Total change before transactions with owners	0	6,694	-25,232	155,634	472,140	609,236
Dividends/Group contributions paid					-145,400	-145,400
Tax on Group contributions paid					38,240	38,240
Equity as of 31 December 2011	1,927,000	1,016,694	-25,398	87,877	759,143	3,765,315

# **Cash-flow Statement**

		GR	OUP	PARENT COMPANY		
SEK THOUSAND	Note	2011	2010	2011	2010	
Cash flow from income statement						
Interest income	2	2,242,026	1,666,712	2,227,219	1,655,693	
Interest expense	2	-1,729,760	-1,231,625	-1,736,435	-1,233,833	
Commission income	3	13,666	11,529	13,081	11,106	
Commission expense	5	-22,238	-20,620	-22,238	-20,615	
Net proceeds of financial transactions	6	6,994	-45,931	6,994	-45,931	
Other operating cash receipts	40	13,781	22,022	13,159	24,554	
Administrative expenses paid		-211,372	-190,927	-221,590	-200,285	
Recovery of loan losses realised in preceding years			418		407	
Income tax paid		-30,335	-31,883	-22,809	-16,607	
Total cash flow from income statement		282,762	179,695	257,381	174,489	
Cash flow from balance sheet						
Increase (–)/decrease (+) Due from financial institutions						
Increase (-)/decrease (+) Loans to customers		-3,815,476	-5,317,060	-3,849,077	-5,315,342	
Increase (-)/decrease (+) Bonds and other interest-bearing securities		-2,844,056	905,320	-2,844,056	905,320	
Increase (+)/decrease (-) Liabilities to credit institutions		78,194	-5,551,102	115,435	-5,778,101	
Increase (+)/decrease (-) Borrowing from the public		207,453	60,000	207,453	60,000	
Increase (+)/decrease (-) Debt securities in issue, etc.		5,892,351	9,338,639	5,892,351	9,338,639	
Change in other balance-sheet items						
Increase/decrease in Other assets		-294,485	355,422	-289,200	356,623	
Increase/decrease in Other liabilities		-3,146	-13,997	8,595	-12,195	
Total cash flow from balance sheet		-779,165	-222,778	-758,499	-445,056	
Cash flow from operating activities		-496,403	-43,083	-501,118	-270,567	
Investment activities						
Sale of shares/operating properties						
Property Lyckan			39,693		39,693	
Property Värmlandsbjörnen			42,211		42,211	
Property Strandvägen 1		565,558		565,558		
Group contributions received						
Acquisition of shares						
Dividends/Group contributions paid		-101,495	-102,000	-101,495	-102,000	
Change of intangible and tangible non-current assets						
Purchase of intangible non-current assets		-14,058		-14,058		
Sale of intangible non-current assets		,		,		
Purchase of tangible non-current assets		-4,204	-11,940	-4,216	-11,928	
Sale of tangible non-current assets						
Total cash flow from investment activities		445,801	-32,036	445,789	-32,024	
Cash flow from financing activities						
Capital infusion from liquidation of subsidiary						
Increase/decrease from comprehensive income for the period						
Subordinated liabilities			199,949		199,949	
Total cash flow from financing activities			199,949		199,949	
Cash flow for the period		-50,602	124,830	-55,329	-102,642	
Change in cash and cash equivalents	41	-50,602	124,830	-55,329	-102,642	
Cash and cash equivalents at beginning of year		221,537	96,707	206,808	309,450	
Cash and cash equivalents at year-end		170,935	221,537	151,479	206,808	
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# **Five-year Summary**

#### EARNINGS TREND - GROUP

MSEK	2011	2010	2009	2008	2007
INCOME STATEMENT					
Net interest income	505.0	471.8	294.5	345.2	364.9
Operating income excl. net interest income	234.5	86.5*	95.8*	-126.1*	157.3
Operating expenses	-211.4	-190.4	-197.1	-207.1	-220.9
Depreciation and amortisation	-5.4	-10.7	-12.6	-11.5	-38.6
Loan losses	-8.9	-6.7	-8.5	12.6	18.8
Impairment of financial non-current assets			-	-	-70.0
Operating profit	513.9	350.6	172.2	13.1	211.5
BALANCE SHEET					
Assets					
Loans to customers – net	55,580	51,773	46,456	41,301	39,725
Other assets	15,224	12,388	13,340	9,952	5,345
Total assets	70,804	64,160	59,796	51,254	45,070
Liabilities					
Borrowing	65,330	59,152	55,132	46,379	40,691
Other liabilities	1,606	1,654	1,344	1,557	1,152
Untaxed reserves	0	-1	0	0	0
Equity	3,868	3,355	3,320	3,318	3,227
Total liabilities and equity	70,804	64,160	59,796	51,254	45,070
Key financial ratios					
Interest margin	0,9 %	1,0 %	0,7 %	0,9 %	0,9 %
Return on equity	13,4 %	8,2 %	3,9 %	0,4 %	5,0 %
Loan loss level	0,0 %	0,0 %	0,0 %	0,0 %	0,0 %
Loan loss provision/lending	0,0 %	0,0 %	0,0 %	0,0 %	0,0 %

\* Other operating income includes net result of financial transactions. For 2011, this item amounted to negative MSEK 3.4 (pos: 4.2). See the explanation in the Administration Report under the heading "Profit and profitability".

# **Risk and Capital Management**

To provide its members – who are also borrowers – with financing, Landshypotek assumes various risks that must be managed. Landshypotek's operations are permeated by a high degree of risk awareness and a low degree of risk assumption.

#### **Risk awareness and risk assumption**

Landshypotek strives to achieve a high degree of risk awareness and low degree of risk assumption. A high degree of risk awareness means that each employee understands the risks implied for the company by the individual's work duties, the degree of risk assumption that is acceptable and how the individual needs to behave so as to avoid exceeding the acceptable level of risk. Low risk assumption is achieved through Board support, a distinct decision-making structure with a high level of risk awareness among the staff, shared definitions and assessment principles, as well as sophisticated tools for risk assessment. The Board specifies the acceptance level for risk assumption and the Managing Director ensures that this level of acceptance is implemented in business activities.

#### **Risk organisation and responsibility**

The Board of Directors has the ultimate responsibility for risk management and ensuring that operations are conducted with a satisfactory level of internal control. The Board decides the policies that determine the manner in which the various business risks should be managed and the acceptable level of risk assumption. Two Board Committees are in place to support this work; the Risk and Capital Committee and the Credit Committee. The Board's *Risk and Capital Committee* prepares items regarding the internal control environment, risk management, financing activities, capital adequacy, stress tests and compliance risks. The Board's *Credit Committee* is the highest credit-granting body and prepares items for the Board regarding the credit policy, portfolio strategies and credit quality. The Chairman of the Board serves as Chairman of both these committees.

Subordinated to the Board, its committees and the Managing Director are sub-committees with different mandates to make decisions; *the Risk and Capital Council*, chaired by the Chief Risk Control Officer, deals with issues relating to all the risks to which Landshypotek is exposed. The Council also discusses the design of stress tests, the relationship between risk and capital and other capital issues. *The Credit Sub-Committee* is responsible for regularly reviewing credit-granting rules and submitting proposal for changes to the Credit Committee. The Chief Credit Officer is Chairman of the Credit Sub-Committee. *The Finance Sub-Committee* assesses Landshypotek's financial risks and makes decisions concerning borrowing and lending interest rates as well as interest on member accounts. The Chief Financial Officer is Chairman of the Finance Sub-Committee.

In line operations, *the Credit Department* is responsible for administering and managing the credit approval process. It is also responsible for analysing the credit portfolio and managing insolvency matters. Its work is governed by the credit policy as established by the Board. The Chief Credit Officer reports to the Managing Director and presents reports on credit matters to the Board's Credit Committee.

The Finance Department is responsible for Landshypotek's financial risk management with regard to borrowing and management of equity, liabilities





Specification of volume by customer categories  $\mathsf{Breakdown}$  in %

Rural living 51 %



	Exposure	Average
For a second base of a large second	(SEK	risk
Exposure breakdown	thousand)	weight
IRB Approach		
Non credit-		
obligation assets	17,498	100 %
Retail – real-		
property credits	53,758,623	10 %
Total	53,776,121	
Standardised Approa	ich	
Corporate exposure	2,576,406	99 %
Retail exposure	360,504	75 %
Institutional exposure	4,223,150	29 %
Local governments and comparable associations and		
authorities	1,893,822	-
Non-performing items	30,624	136 %
Exposure to governments and		
central banks	73,715	0 %
Covered bonds	10,327,261	17 %
Other items	34	0 %
Total	19,485,516	

and liquidity. Operations are regulated by the finance policy established by the Board. The Chief Financial Officer is responsible for the Finance Department and is directly subordinate to the Managing Director of Landshypotek.

The Group has a number of control functions that are independent of business operations: Risk Control, Compliance and Internal Audit. The Risk Control unit is responsible for conducting independent control, analysis and reporting on all risks to which Landshypotek is exposed. In this context, "independent" means that the unit is not involved in the day-to-day operation of the business and reports to the Managing Director and the Board of Directors. The Compliance function is responsible for monitoring the company's regulatory compliance. The Compliance Officer is subordinate to the Chief Legal Officer, but reports directly to the Board of Directors and the Managing Director on issues relating to regulatory compliance. The Group's Internal Audit function is an independent auditing body, directly subordinate to the Board of Directors. Internal Audit is responsible for evaluating risk management, control and governance processes within the Group, and ensuring that business in the Group is carried out in accordance with the intentions of the Board of Directors and the Managing Director. Internal Audit reports to the Board of Directors and also informs the Managing Director. The Board adopts an annual work plan for Internal Audit.

#### **CREDIT RISK**

Landshypotek has defined credit risk as follows:

The risk that Landshypotek does not receive payment as agreed and the risk that the value of the collateral is not adequate and therefore will not cover the outstanding claim. The risk includes all receivables Landshypotek has with the public and includes concentration risk, environmental risk and political risk.

Landshypotek divides its customers into two categories: Rural Living and Rural Enterprise. This categorisation aims to distinguish between those borrowers whose income is mostly derived from business activity (rural enterprise) from those who earn most of their living from employment (rural living). Rural Enterprise customers can be divided into private individuals and legal entities.

The risk classification model for customers categorised as Rural Living and Rural Enterprise private individuals comprises a statistical model that utilises information from UC AB, the business and credit information provider, and internal payment history statistics as variables to calculate the likelihood of default.

Customers categorised as Rural Enterprise legal entities are risk classified using a different model. This model weighs up the company's annual accounts together with internal payment history statistics, area of operations and the company's and company owner's financial position and competence.

#### **Risk estimate**

Landshypotek calculates its own risk estimates (PD, EAD and LGD), which are used for the Retail exposure class to calculate capital requirement and expected loss. Probability of Default (PD) is the likelihood that a counterparty defaults within a twelve-month period. The risk classification is performed on a scale of 1-6, where 1 represents the highest credit quality and 6 is for credits in default. For each risk class, Landshypotek estimates the one-year probability of default based on eight years of internal data. As of 31 December 2011, exposure-weighted average PD was 1.99 percent. The diagram on the right illustrates the Retail exposure by PD risk class.

Exposure At Default (EAD) is the amount of exposure in monetary terms that the counterparty is expected to have in the event of a default. EAD is calculated as the loan debt outstanding including unpaid interest and fees. For obligations that lie outside of the balance sheet, Landshypotek's flexible first mortgage product, EAD is calculated through the total loan granted to the counterparty multiplied by a Conversion Factor (CF).

The assessment of how much the outstanding claim Landshypotek stands to lose in the event of default (LGD, Loss Given Default) is based on internal data gathered during the period 1995 to 2008. LGD classes are divided into five loan-to-value classes. The diagram on the right illustrates the Retail exposure by LGD risk class.

#### Credit preparation and approval process

The Credit policy provides parameters and guidelines for the policies applicable, at any time, for granting credit in Landshypotek AB and its subsidiaries. Credit granting is the result of analysis of the individual customer and/ or household as a whole when applicable. This results in risk classification being performed on a scale of 1-6 or alternatively A-H (1-6 for private individuals and A-H for legal entities where 1/A represents the highest credit quality and 6/H is for credits in default) for the counterparty in accordance with the risk classification method being applied. Furthermore, in addition to the counterparty's/household's total ability to repay the loan, collateral is analysed (principally real property in the form of agricultural and forestry properties) and any supplemental collateral in the form of any sureties or chattel mortgages that may exist. Loans are made against real property mortgage deeds within 75 percent of an internally determined collateral value. The collateral value constitutes the sustainable value of the collateral on a long-term basis. At Landshypotek Jordbrukskredit AB, loans can be granted against collateral in real property mortgage deeds within 85 percent of the internally determined collateral value. The risk of financial losses is thus assessed as low by Landshypotek.

To capture the total amount of credit granted to an individual customer or group of counterparties, a credit ceiling is created for the entirety, which represents the total amount of credit granted by Landshypotek at any one moment in time.

All granting of credit is performed pursuant to a credit mandate matrix approved by the Board, which is governed by parameters such as ceiling amount, risk class and loan-to-value ratio. All credit decisions are taken by the Credit Sub-Committee utilising a level structure that complies with the aforementioned credit mandate matrix. The Credit Sub-Committee requires that a minimum of two officers jointly form a committee. The exception is our highest decision-making body for day-to-day credit cases, the Board's Credit Committee, where each case has already been recommended by the immediate subordinate credit sub-committee.

#### Valuation of collateral – agricultural property

Regional office employees are assisted in the valuation process by the organisation of representatives of Landshypotek, ekonomisk förening. The network of representatives ensures that all properties are correctly valued



#### Exposure per LGD risk class





#### Geographic breakdown of volume



16 %	Jämtland County	3	%
14 %	Jönköping County	З	%
11 %	Gävleborg County	З	%
6 %	Västernorrland County	2	%
5%	Kronoberg County	2	%
5%	Västerbotten County	2	%
5%	Västmanland County	2	%
5%	Dalarna County	2	%
4 %	Blekinge County	1	%
4 %	Norrbotten County	1	%
4 %			
	$\begin{array}{c} 14 \ \% \\ 11 \ \% \\ 6 \ \% \\ 5 \ \% \\ 5 \ \% \\ 5 \ \% \\ 5 \ \% \\ 4 \ \% \\ 4 \ \% \end{array}$	14 % Jönköping County   11 % Gävleborg County   6 % Västernorrland County   5 % Kronoberg County   5 % Västerbotten County   5 % Västerbotten County   5 % Dalarna County   5 % Delkinge County   4 % Norrbotten County	14 % Jönköping County 3   11 % Gävleborg County 3   6 % Västernorrland County 2   5 % Kronoberg County 2   5 % Västerbotten County 2   5 % Västerbotten County 2   5 % Västerbotten County 2   5 % Dalarna County 2   5 % Blekinge County 1   4 % Blekinge County 1



and that the valuations are based on documented industry experience and a high degree of familiarity with local conditions. All of our ten regions have a local Board comprising four to eight members. It is these members who together comprise the network of representatives in Landshypotek.

#### Credit portfolio monitoring

In addition to the credit portfolio being monitored from a credit quality standpoint, the credit portfolio is also regularly examined from a number of different perspectives: by industry, geographically, by risk class, by limit group and so on. Landshypotek's exposure as of 31 December 2011 was geographically distributed as shown in the diagram to the left. In conjunction with its internal capital adequacy assessment process, Landshypotek has performed in-depth analyses of the credit portfolio. In the course of this effort, Landshypotek has been unable to identify any major concentration to any particular industry or geographic area.

#### **Overview of credit portfolio**

LHAB's increase in lending is rising at a rolling annual pace of 7.5 percent, while inflation was 2.8 percent over the same period. In 2011, lending increased by MSEK 3,807 to MSEK 55,580 (51,773).

The number of non-performing loans with payments in arrears by more than 60 days increased during the year from 149 cases to 211. However, our collective assessment is that the current level is in balance. The collective loan stock of non-performing1 cases amounted to MSEK 478, which is an increase from MSEK 217 compared with the preceding year. The average debt is SEK 2,408 thousand (1,529). Landshypotek's 20 largest cases of exposure, expressed as a percentage of the capital base, declined somewhat in 2011 compared with 2010.

#### **Problem loans/Management methods**

Landshypotek applies individual valuation of problem loans. An insolvency group is in place within the Credit Department that together with the customer adviser manages problem credits on an operational level. Any need for a provision is made on a case-by-case basis and receivables defined as doubtful or non-performing<sup>1</sup> are examined on an ongoing basis. Subsequent to individual assessment, doubtful receivables are recognised where payments will probably not be forthcoming pursuant to the contract terms and where the value of the collateral is probably insufficient to cover the value of the receivable<sup>2</sup> with a satisfactory margin. The management of unsettled commitments and the settlement of credit commitments are performed with the aim of reducing the risk of loss.

At present, Landshypotek utilises two definitions of default "soft" and "technical", respectively. Soft defaults occur when it is probable that customers will not be able to meet their commitments and Landshypotek will have to foreclose on collateral or take similar measures. Soft defaults are performed through Landshypotek, on becoming aware of new information that has, as yet, not impacted any of the explanation variables in the models, setting a risk class of 6 for customers classed as Rural Living or Rural Enterprise private individuals and risk class H for customers classed as Rural Enterprise legal entities. Technical defaults occur automatically when customers' payments are late by 90 days or more.

<sup>&</sup>lt;sup>1</sup> Non-performing receivables are recognised, without consideration of the possibility of recovering the receivable through foreclosure on collateral, when any portion of the receivable has fallen due for payment for a period exceeding 60 days.

<sup>&</sup>lt;sup>2</sup> See pages 38 and 97 for a definition.

#### **Counterparty risks**

Landshypotek's counterparty risks comprise, in addition to lending, credit risks for interest-bearing securities and the risk that one or more of these counterparties is unable to meet their business commitments as agreed. This could, for example, be a counterparty that, through insolvency, is unable to meet future payments pursuant to swap agreements in Landshypotek's favour.

Landshypotek's holdings of interest-bearing securities have the highest credit rating and are all issued by Swedish housing finance institutions, Swedish municipalities or county councils.

SEK thousand	Municipalities and county councils	Covered bonds in Sweden	Institutional investments*
AAA	100,275	10,610,629	1,003,245
AA+	1,803,383		
	1,903,657	10,610,629	1,003,245

\* Invested in Kommuninvest

The counterparties in swap contracts are Swedish or international banks with high credit ratings and ISDA agreements are in place with counterparties.

SEK thousand	Total credit exposure, Derivatives	Positive gross market value excl. premium for potential future exposure	Positive value after netting
AA-	589,156	260,122	8,617
A+	712,133	305,989	65,149
А	681,883	303,161	106,481
	1,983,173	869,272	180,247

#### MARKET RISKS

Market risks are defined as:

The risk that the value of assets, liabilities and/or financial contracts is affected by changes in general economic conditions or events that affect a large part of the market.

Market risks to which Landshypotek is exposed are interest-rate risks, currency risks and liquidity risks.

#### **Risk management and analysis**

The Board of Directors establishes in Landshypotek the manner in which the Group's financial risks are to be measured and reported, and sets risk limits. Risks are continuously monitored and are reported to both Landshypotek's Finance Sub-Committee and the Board of Directors. The Chief Financial Officer has overall responsibility for the day-to-day management of the Group's financial risks. The Chief Risk Control Officer is responsible for independent control and reporting of the financial risk limits set by the Board of Directors in the financial risk policy. Operations are also supported by financial administrative systems with well-developed procedures for both day-to-day work and risk estimation and analysis.



Currency exposure, Group, 31 December 2011, nominal amounts in local currency (thousands)

Currenc	y Assets	Liabilities	Exposure
CHF	450,000	450,000	0
EUR	556,533	556,600	-67
NOK	7,895,000	7,895,000	0

Group 2011						
SEK thousand	< 3 months	3-12 months	1-3 years	3-5 years	>5 years	Total
Assets						
Due from financial institutions	164,561					164,561
Loans to customers	30,975,445	6,685,083	15,132,578	4,407,647	784,188	57,984,942
Bonds and other interest-bearing						
securities	82,693	1,947,716	10,430,207	1,346,000	318,000	14,124,616
Derivatives	28,741,284	945,303	4,759,663	8,508,493	10,154,988	53,109,730
Total assets	59,963,983	9,578,102	30,322,448	14,262,140	11,257,176	125,383,850
Liabilities						
Liabilities to credit institutions	162,157					162,157
Borrowing/deposits from customers	312,453					312,453
Debt securities in issue	35,084,255	2,532,884	13,212,519	10,013,404	10,960,857	71,803,918
Derivatives	32,514,144	7,210,562	10,562,939	2,302,762	519,717	53,110,123
Total liabilities	68,073,009	9,743,445	23,775,458	12,316,166	11,480,573	125,388,651
TOTAL	-8,109,025	-165,344	6,546,990	1,945,974	-223,397	-4,801
Interest-rate sensitivity net	40,472	-428	-98,885	-43,697	30,814	
Cumulative interest-rate sensitivity		40,044	-58,841	-102,538	-71,724	

The above table includes all contracted cash flows. Nominal amounts are carried under the time slots when interest is reset.



#### Interest-rate risks

Interest-rate risks arise when fixed-interest terms or interest bases for assets and liabilities are mismatched. Landshypotek seeks to manage the interestrate risk that arises in the course of business by having the same fixed-interest term on borrowing as on lending. Due to actual conditions and availability in the capital market, there may be certain instances of imbalance between borrowing and lending. This imbalance gives rise to an interest-rate risk that Landshypotek manages using interest swaps and currency interest-rate swaps. No trading is carried out. For purposes of calculating and managing interest-rate risk, Landshypotek's equity is deemed to be invested at the same average fixed-interest term as its lending to customers. This means that equity is equated to an interest-bearing liability for purposes of calculating and managing interest-rate risk. Interest-rate risk is calculated as the change in value (change in present value) that occurs if the interest-rate curve is moved in parallel up or down by one percentage point. Limits for Landshypotek's interest-rate risk are set by Landshypotek's Board of Directors in the financial risk policy. Interest-rate risks are continuously monitored and reported by the Risk Control unit to Landshypotek's Finance Sub-Committee and its Board of Directors. At year-end, the interest-rate risk at a parallel movement of the interest-rate curve by one percentage point amounted to MSEK 71.7 (12.3).

#### **Currency risks**

Foreign-exchange exposure consists of the sum of the differences between liabilities and assets as well as future cash flows in all currencies other than Swedish kronor (SEK). Landshypotek has parts of its financing in currencies other than SEK and a very limited portion of its lending in EUR. Where financing is done in currencies other than SEK, the nominal amount as well as all cash flows associated with the financing are swapped to SEK to manage the currency risk. The part of the lending denominated in EUR is refinanced by borrowing in EUR. Marginal differences may arise here. As a result, Landshypotek is exposed to only marginal currency risk. Limits pertaining to Landshypotek's currency risk are set in the financial risk policy and monitored by the Risk Control Unit. At year-end, the nominal currency exposure amounted to EUR 67,000.

#### Liquidity risks

To a great extent, Landshypotek is dependent on market funding and the inability to discharge payment obligations connected to market funding can have immediate and serious consequences for Landshypotek. Therefore, risk tolerance for liquidity risks is low and Landshypotek maintains a conservative view on the management of liquidity risks. Landshypotek endeavours to secure longer terms for its borrowing than its lending and the maturity analysis illustrates that Landshypotek's liabilities have longer tenors than its assets based on the date Landshypotek is entitled to request payment or has an obligation or right to make a repayment.

Refinancing risk can have immediate and serious consequences for Landshypotek and, therefore, this risk is given particular consideration and conservative limits applied. In addition to daily monitoring of the limits set, regular stress tests were performed in regard to Landshypotek's liquidity risks.



Group						
SEK thousand	<3 months	3-12 months	1-3 years	3-5 years	>5 years	Tota
Financial assets						
Due from financial institutions	164,561					164,561
Loans to customers	30,975,445	6,685,083	15,132,578	4,407,647	784,188	57,984,942
Bonds and other interest-bearing securities	82.693	1.947.716	10,430,207	1,346,000	318.000	14,124,616
Derivatives	333,049	1,490,619	6,417,014	5,200,215	10,177,398	23,618,296
Total	31,555,748	10,123,418	31,979,799	10,953,863	11,279,587	95,892,415
Financial liabilities						
Liabilities to credit institutions	162,157					162,157
Borrowing/deposits from customers	312,453	0				312,453
Granted credit facilities	530,499					530,499
Debt securities in issue	5,730,757	11,293,318	28,121,198	15,580,551	11,078,093	71,803,918
Derivatives	339,456	1,382,502	6,352,006	5,051,689	10,493,036	23,618,689
Subordinated liabilities	2,732	362,005	18,400	209,200		592,337
Total	7,078,054	13,037,825	34,491,604	20,841,440	21,571,129	97,020,053
Net cash flow	24,477,694	-2,914,407	-2,511,805	-9,887,578	-10,291,542	-1,127,638
Unutilised credit facility			750,000			750,000
Refinancing risk	24,477,694	-2,914,407	-1,761,805	-9,887,578	-10,291,542	
Accumulated refinancing risk	24,477,694	21,563,287	19.801.482	9.913.904	-377.638	

The above table includes all contracted cash flows. The amounts are not discounted and are recognised during the time slot when Landshypotek is entitled to request payment or has an obligation or right to repay. Future variable rates of interest have been included for derivatives and financial liabilities, but not for loans to customers. The calculation of future rates of interest is based on forward rates plus any credit spreads.



In order to maintain good payment capacity, the Board has decided that cash and cash equivalents corresponding to the liquidity requirements of various periods in time must be available. One of the levels is that the liquidity portfolio must be able to cover all payment obligations for the forthcoming 180 days of normal operations without the possibility of refinancing (borrowing in the capital markets). In 2011, liquidity exceeded the stipulated level by a healthy margin. At 31 December 2011, the liquidity portfolio was 1.4 times larger than the need for refinancing over the next six months.

Landshypotek's holdings in its liquidity portfolio are of the type that may be used as security for loans from the Riksbank (Sweden's central bank). In this case, the Riksbank is the "lender of last resort". The portfolio consists of securities issued by Swedish institutions with a high credit rating, primarily in the form of covered bonds and, to a certain extent, bonds issued by Swedish municipalities and county councils. This liquidity reserve gives Landshypotek the opportunity of bridging temporary strains on liquidity, but also provides the opportunity of procuring the necessary funds at times of severe liquidity crises by selling assets in an orderly fashion, or reducing the financing need by calling in maturing loans.

In 2011, Landshypotek focused on improving its liquidity risk management through the implementation of contingency plans, liquidity strategy and regular stress tests of liquidity risk. The stress tests implemented included a decline in value of the liquidity portfolio, reduced interest income and no borrowing available in the capital markets. The results of the stress tests demonstrate that Landshypotek has an extremely healthy payment capacity.

#### **OPERATIONAL RISKS**

Operational risk is defined by Landshypotek as follows:

The risk of loss due to inadequate or failed internal processes, human error, defective systems or external events, which would affect business operations. This definition includes legal risk.

Follow-up of operational risk in Landshypotek is performed through incident reporting via an online tool that all employees have access to. Reported incidents are then conveyed to the Board and Management Group. Once a year, a risk analysis is performed of operational risks for the purpose of:

- identifying and reducing significant operational risks,
- planning security activities,
- creating an awareness of operational risks.

Each operational risk identified is assessed based on its consequences and probability, that is, the impact on operations if the risk were to occur and the likelihood of the risk occurring. The result of the annual risk analysis is presented to the Board and Management Group and comprises a tool that is utilised to rectify those risks deemed material.

#### Internal capital assessment

In order to evaluate its capital adequacy requirement, Landshypotek has developed an internal capital adequacy assessment process (ICAAP), and this been adopted by the Board. The purpose of the ICAAP is to ensure that Landshypotek is capable of identifying, reporting and managing all risks to which the Group is exposed. The ICAAP results in a detailed report of the current risk profile and the risk profile in the medium term, and forms the basis for the evaluation of the capital adequacy requirement, which must be on a par with the chosen risk profile for the company. This capital constitutes a buffer against unexpected losses. Due consideration is also given to strategic business decisions and rating. The annual ICAAP also includes an overview of the risk management system as a whole. Stress tests are performed in order to stress the capital requirement under different circumstances, such as a deep economic recession. The ICAAP includes all types of risks that are believed to have an impact on operations. Besides credit risks, financial risks and operational risks, Landshypotek also actively monitors environmental risks, political risks, reputational risk, model and residual risks and strategic risks. Landshypotek's Chief Financial Officer is responsible for conducting the ICAAP and the Chief Risk Control Officer is responsible for compiling the risk report, i.e. the overall risk profile. In addition, capital matters are monitored on an ongoing basis and regularly reported to the Board of Directors and the Management Group, which ensures that the risk and capital matters are continuously in focus.

#### **Capital situation**

Landshypotek applies the rules for the Internal Ratings-based (IRB) Approach to the majority of its exposures. For other exposures, the standardised method is used for the calculation of the capital requirement for credit risk. Landshypotek applies the Basic Indicator approach to measure operational risk. The method means that a capital requirement is calculated as 15 percent of average operating income over the past three years.

At 31 December 2011, the capital base was MSEK 4,262 and the capital adequacy ratio according to Basel II was 4.4. The capital requirement according to Basel II was MSEK 968 as of 31 December.

The capital adequacy rules as stipulated in Basel II were to be fully applied as of 1 January 2010. This transition to Basel II was preceded by transitional rules which were applied for three years. The period during which the transitional rules are applied was extended. Under the transitional rules, Landshypotek has a capital ratio of 1.16. Additional information can be found in Note 34.




### Notes

### NOTE 1 ACCOUNTING POLICIES

#### Basis for preparing the Annual Accounts

The Annual Accounts are prepared in accordance with the provisions of the Swedish Annual Accounts Act for Credit Institutions and Securities Companies (ÅRKL) and the directives of the Swedish Financial Supervisory Authority, FFFS 2008:25. We apply the International Financial Reporting Standards (IFRS) as adopted by the EU, RFR 1 in the Group and RFR 2 in the Parent Company. Differences in accounting policies between the Group and the Parent Company are set out under each heading below.

### Definitions and comparative data

The Landshypotek Group includes Landshypotek AB and subsidiaries Lantbrukskredit AB, Landshypotek Jordbrukskredit AB and dormant companies. In running text in the Annual Report, "Landshypotek" refers to the Group as defined above. The complete corporate names are used for individual Group companies. Unless otherwise specified, annual reports are prepared in accordance with the Swedish Annual Accounts Act for Credit Institutions and Securities Companies and all amounts are stated in SEK thousand. The preceding year's data is shown in parentheses.

Standards, amendments and interpretations that entered into force during the year did not impact the consolidated financial statements.

New standards, amendments and interpretations as well as annual improvement projects that have not yet come into force and were not applied in advance by the Group.

IFRS 9, Financial Instruments. This standard is the first stage in a process aimed at replacing IAS 39, Financial Instruments: Recognition and Measurement. IFRS 9 specifies two new methods for the recognition and measurement of financial assets and will probably impact the manner in which the Group recognises financial assets. For financial liabilities, these elements are essentially transferred from IAS 39 with the exception of the fair-value alternative. The standard does not apply until financial years that commence on or after 1 January 2015, but can be applied in advance. However, the standard has not yet been adopted by the EU.

The Group has yet to evaluate the full impact of IFRS 9 on the financial statements.

IAS 19, Employee Benefits. The corridor approach will be eliminated which means that all actuarial gains and losses are to be immediately recognised in other comprehensive income when they arise. Interest expense and expected return on plan assets will be replaced by net interest calculated using the discount rate. The standard is applicable for financial years starting 1 January 2013 but has yet to be adopted by the EU. At 31 December 2011, the Landshypotek Group had an accumulated actuarial loss of MSEK 18.1 which, under the new standard without application of the corridor approach, would be recognised under other comprehensive income. The Group has yet to evaluate the full impact of implementing net interest in the financial statements.

IFRS 13, Fair Value Measurement. The standard contains a precise definition of fair value and states the disclosure requirements for fair value. Application is effective for financial years starting 1 January 2013. However, the standard has not yet been adopted by the EU.

The Group has yet to evaluate the full impact of IFRS 13 on the financial statements.

Other new standards, amendments and interpretations as well as annual improvement projects that have not yet come into force were not considered to have any material impact on the consolidated financial statements.

### Consolidated accounting

The consolidated financial statements include the Parent Company and its subsidiaries. All subsidiaries are 100-percent owned by

Landshypotek AB. Subsidiaries are consolidated in accordance with the purchase method of accounting. All companies in the Group are Swedish limited liability companies with SEK as their accounting currency. Energisystem i Sverige AB is not consolidated in the Group reporting.

Subsidiaries are all companies in which the Group is entitled to frame financial and operative strategy in a way that is consistent with a shareholding in excess of 50 percent of the voting rights. The occurrence and effect of potential voting rights that may currently be utilised or converted must be taken into account when assessing whether the Group exercises a controlling influence over another company. Subsidiaries are included in the consolidated accounts as of the date on which the controlling interest is transferred to the Group. They are excluded from the consolidated accounts as of the date on which the controlling interest to apply.

The purchase method is used to report Group acquisitions of subsidiaries. The cost comprises the fair value of all assets, liabilities and issued equity instruments placed as consideration for net assets in the subsidiary. Any surplus due to the cost exceeding the identifiable net assets of the acquisition balance is recognised as goodwill. Transaction costs are recognised directly in profit and loss.

### Segment reporting

A segment is a business segment or a geographic area. A business segment is a part of a company that is identifiable for accounting purposes that offers products or services and which is exposed to risks and opportunities that differ from those of other business segments. A geographic area is part of a company that is identifiable for accounting purposes that offers products or services in an economic environment and which is exposed to risks and opportunities that differ from those of other economic environments.

Landshypotek offers one type of product – first mortgage loans – in one geographic area, Sweden, thereby operating in only one business segment. Because of this, no separate segment reporting is prepared.

**Measurement of receivables and liabilities in foreign currency** Swedish kronor (SEK) is the functional currency of the Parent Company and the reporting currency of the Group. Receivables and liabilities in foreign currency are measured at the rate of exchange prevailing on the balance sheet date.

### Recognition and measurement rules of financial assets

Financial assets are divided into the following categories for measurement:

- 1. Loans and trade receivables.
- 2. Financial assets at fair value through profit and loss.
- 3. Available-for-sale financial assets.

Loans to credit institutions and customers are classified as "Loans and other trade receivables". This means that they are measured at amortised cost.

Bonds and other interest-bearing securities are classified as "Available-for-sale financial assets" or as "Financial assets at fair value through profit and loss." The classification is determined for each specific transaction. These assets are valued at fair value in the balance sheet regardless of classification. The following applies to those holdings classified as "Available-for-sale financial assets": Initial recognition is performed at fair value plus transaction costs. Gains and losses that arise as a result of changes in value are recognised after taxes directly in the valuation reserve under equity until the financial asset is sold or impaired. When the asset is sold or impaired, the accumulated gain or loss, previously recognised in equity, is recognised in profit and loss. For bonds and other interest-bearing securities classified as "Financial assets at fair value through profit and loss", the rule applies that these assets are initially recognised at fair value and transaction costs are recognised in profit and loss and that the gains and losses arising as a result of changes in value are recognised in profit and loss under the heading "Net result of financial transactions". Regardless of classification, interest income is recognised in profit and loss with application of the effective interest method.

Regardless of classification, interest income is recognised in profit and loss with application of the effective interest method.

Derivative instruments with a positive market value are classified as "Financial assets at fair value through profit and loss". Gains and losses that arise as a result of changes in value are recognised on an ongoing basis in profit and loss under the item "Net result of financial transactions". Upon sale or impairment, the accumulated gain or loss is recognised under the item "Net result of financial transactions". Accrued and realised interest in derivative financial instruments is recognised as interest income or interest expense.

Financial assets are derecognised from the balance sheet when the right to receive cash flows from the instruments expires or is transferred and the Group has transferred virtually all risks and benefits associated with the right of ownership.

#### Recognition and measurement of financial liabilities

For purposes of measurement, financial liabilities are divided into two categories:

- 1. Other financial liabilities.
- 2. Financial liabilities at fair value through profit and loss.

Liabilities to credit institutions, and borrowing from customers, debt securities in issue and subordinated liabilities are classified as financial liabilities. Financial liabilities are measured and recognised at amortised cost by using the effective interest method. Transaction costs directly attributable to a specific liability are added to the cost and consideration is given thereto when calculating amortised cost. Recognition of financial liabilities subject to hedge accounting is dealt with in the hedge accounting section.

Derivative instruments with a negative market value are classified as "Financial liabilities at fair value through profit and loss". Gains and losses that arise as a result of changes in value are recognised on a current basis in profit and loss under the item "Net result of financial transactions". Upon sale or impairment, the accumulated gain or loss is recognised under the item "Net result of financial transactions". Accrued and realised interest in derivative financial instruments is recognised as interest income or interest expense.

Financial liabilities are derecognised from the balance sheet when the obligation to pay cash flows from the instruments has expired or been transferred and the Group has largely transferred all risks and obligations associated with the liability.

### Calculation of fair value

Fair value of financial instruments traded on an active market, such as available-for-sale financial assets, is based on quoted market prices. Fair value of financial instruments and derivatives not traded on an active market is calculated using the valuation technique of discounting of future cash flows. Quoted market rates for the period in question are used for discounting.

### Transaction or settlement date accounting

Financial assets and liabilities attributable to lending to customers are recognised on the payment date. Other assets and liabilities are recognised on the transaction date.

### Intangible assets

An intangible asset is an identifiable, non-monetary asset without physical form. An asset is a resource that is expected to yield future economic benefits over which control is exercised. Expenses associated with intangible assets are capitalised from the point in time when it is probable that the economic benefits that can be calculated in a reliable manner will arise. Amortisation is based on the economic life of the asset and starts when the asset is put to use. Intangible assets are amortised over a period of five years. A test for impairment is performed when there is an indication that the asset may have diminished in value.

### Tangible assets

Tangible assets consist mainly of real property. Properties are valued at cost less accumulated depreciation. Each part of a tangible noncurrent asset with a cost that is significant relative to the aggregate cost of the asset is depreciated separately. The depreciation method used reflects how the future economic benefits of the asset are expected to be used. Landshypotek has produced separate depreciation plans for each significant component. The depreciation periods for the components of properties vary between 20 and 150 years.

### Provisions

Provisions consist of recognised expected negative outflows of resources from the Group. Provisions are recognised when the Group has a legal or informal obligation as a result of events that have occurred when it is probable that an outflow of resources will be required to settle the undertaking. Landshypotek has set aside provisions for future pension commitments and deferred taxes. For more information, refer to the section on Pension Costs.

### Interest income and interest expense

Interest income and interest expense on financial assets and liabilities are recognised in profit and loss in accordance with the effective interest method under the headings interest income and interest expense. The change in value of financial assets and liabilities at fair value is also accounted for under the heading "Net result of financial transactions". This is also true for changes in fair value of financial assets and liabilities included in hedge accounting.

### Hedge accounting

Hedge accounting is divided into different types of hedges, depending on the purpose of the hedge.

*Fair-value hedges:* The Group applies hedge accounting for part of its exposure to interest-rate risk in fixed-interest financial liabilities against changes in fair value due to movements in interest rates. Interest swaps and currency interest swaps are used for this purpose. Changes in the fair value of a derivative instrument formally identified as a fair-value hedge, and which fulfil the requirements for hedge accounting, are recognised in profit and loss. The same occurs with changes in fair value of the hedged asset or liability attributable to the hedged risk.

*Cash-flow hedges:* The Group hedges parts of its exposure to interest-rate risk in floating interest financial liabilities against changes in future cash flows due to interest-rate changes. Interest swaps and currency interest swaps are used for this purpose. The effective portion of changes in the fair value of a derivative instrument identified as a cash-flow hedge, and which fulfils the requirements for hedge accounting is recognised in equity through other comprehensive income. When the hedged transaction occurs, the accumulated reserve in equity is returned to profit and loss. The gain or loss attributable to the ineffective portion is recognised immediately in profit and loss under the heading "Net result of financial transactions".

Hedge accounting is terminated when the hedging relationship is no longer deemed to be effective or if the hedged item or hedging instrument is sold. Gains or losses are recognised in profit and loss.

#### Commission income and commission expense

Commission income is attributable to our lending and our borrowing. Income attributable to lending is recognised as revenue on notification and income attributable to borrowing is recognised on the transaction date.

Commission expense is attributable to Stability Fund fees to the Swedish National Debt Office and is expensed over the year.

### Net result of financial transactions

Realised gains and losses attributable to the purchase and sale of bonds and derivatives in the liquidity portfolio and the buyback of bonds are recognised under the heading "Net result of financial transactions". In addition, realised and unrealised gains and losses attributable to market-value changes of bonds and derivatives are also recognised under this heading.

### Other income

Income from services sold and external rental income relating to real property owned are reported under other income. Results of sales of operating properties are also recognised here.

### Personnel costs

All direct personnel costs, including various forms of payroll overheads and fringe benefits are classified as personnel costs.

### Pension costs

Landshypotek's pension commitment under the BTP plan is a defined-benefit pension plan. Landshypotek had funded its obligation via SPK, which manages the assets and handles pension payments on behalf of Landshypotek.

Premiums paid relating to pension commitments secured in a pension foundation as an operating expense are recognised in the Parent Company. The calculation is made in accordance with the Pension Obligations Vesting Act.

The net of the three items below are recognised in the Group as an operating expense:

- Pension entitlement earned during the year. The item refers to the year's share of the estimated final total pension payment. The item is based on estimated final salary and is subject to actuarial assumptions.
- Interest expense. The present value of the pension liability changes during the year as a result of the fact that the time until payment becomes shorter, and any changed assumptions with respect to discount rate.
- Expected return. The expected return is based on assumptions of the average return that will be received on the body of assets. The time horizon for assessments is related to the entire duration of the commitment.

In addition, actuarial gains and losses arise as a result of changed actuarial assumptions, and the difference between actual and expected return on plan assets. These are amortised based on the remaining time of service of the employees, to the extent that the net amount of accumulated, unrecognised actuarial gains and losses exceeds the higher of 10 percent of the present value of obligations or 10 percent of the fair value of plan assets. The liability recognised in the balance sheet in respect of defined-benefit pension plans is the present value of the defined-benefit obligation on the balance sheet date less the fair value of plan assets. The defined-benefit pension obligation is calculated annually by independent actuaries using the "projected unit credit method". For more information about pensions, refer to Note 8 and Note 30.

### Other expenses

The "Other expenses" item contains other costs, including operating costs for own properties.

### Loan losses

Receivables of which any component is more than 60 days overdue are recognised as overdue receivables regardless of the possibility of recovering the receivable by realising collateral.

A loan receivable is recognised as a doubtful credit when an individual assessment indicates that it is unlikely to be paid in accordance with

the terms of the loan agreement and where the value of the collateral is feared to be insufficient to cover the value of the receivable with a sufficient margin. Doubtful credits are measured at the present value of estimated recoveries. For purposes of calculating the present value, estimated cash flows are discounted using the original contract rate. The difference between the loan receivable and the present value of estimated recovery is reported as a probable loan loss.

### **Restructuring of loans**

Agreements on concessions that entail a restructuring of the loan receivable are only made on an exceptional basis since all lending is against collateral, the value of which is realised in the event of default. Where appropriate, restructured loan receivables are commented on in the Administration Report.

### Tax expenses

Recognised tax expenses include taxes for the current year, adjustments relating to prior years' current taxes and changes in deferred taxes. Deferred taxes are the taxes attributable to all temporary differences that arise between carrying amounts and values for tax purposes of assets and liabilities.

### Group contributions

Group contributions are recognised in accordance with RFR2.

Yield-related Group contributions paid by Landshypotek AB to the Parent Company, Landshypotek, ekonomisk förening, are recognised directly in equity in Landshypotek AB. Group contributions paid to reduce the Group's taxes are recognised directly in equity in each company.

#### Estimates and important assessments

The application of the Group's accounting policies means that, in certain instances, recognised amounts are based on estimates and assumptions about the future. The estimates and assumptions made are always based on company management's best and fairest assessment of the future and are subject to continual review and validation. Despite this, future outcomes may, to a certain extent, differ from original assumptions made.

The calculation of Group expenses and obligations for definedbenefit pensions is based on a number of actuarial, demographic and financial assumptions that have a significant impact on recognised amounts. A list of the most important assumptions used in the calculation of provisions for the year is presented in Note 30.

The value of the Group's loan receivables is subject to continual testing and is individual for each receivable. If necessary, receivables are impaired to the assessed recoverable amount. In order to estimate the recoverable amount, a number of assessments are carried out, including an assessment of the counterparty's repayment capacity and the realisation value of any collateral. The final outcome may deviate from original provisions for loan losses.

	GROUP		PARENT COMPANY	
NOTE 2 NET INTEREST INCOME, SEK THOUSAND	2011	2010	2011	2010
Interest income				
Interest income due from financial institutions	1,081	563	931	545
Interest income on loans to Group companies	0	0	97	53
Interest income on loans to customers	2,132,184	1,363,083	2,116,706	1,351,771
Less interest losses	-1,640	-2,081	-1,578	-2,081
Interest income on interest-bearing securities	360,313	357,565	360,313	357,565
of which interest income on financial assets at fair value in profit and loss	128,764	111,627	128,764	111,627
of which interest income on available-for-sale financial assets	231,549	245,938	231,549	245,938
Other interest income	46	11	2	7
Total	2,491,985	1,719,141	2,476,472	1,707,860
Average interest on loans to customers	3.99 %	2.78 %	3.96 %	2.77 %
All interest income is attributable to the Swedish market.				
Interest expense				
Interest expense for liabilities to Group companies	-2,033	-624	-9,423	-2,841
Interest expense for liabilities to credit institutions - other	-9,108	-20,766	-9,108	-20,767
Interest expense for borrowing/deposits from customers	0	0	0	0
Interest expense for interest-bearing securities	-1,967,626	-1,381,627	-1,967,626	-1,381,627
of which interest expense for other financial liabilities	-525,098	-295,117	-525,098	-295,117
of which interest expense on financial assets at fair value in profit and loss	-1,442,528	-1,086,510	-1,442,528	-1,086,510
Interest expense for subordinated liabilities	-18,630	-8,981	-18,630	-8,981
Interest expense for derivative instruments	13,736	169,102	13,736	169,102
of which interest expense on derivatives at fair value in profit and loss	19,980	203,008	19,980	203,008
of which interest expense on derivatives identified as hedging instruments	-6,244	-33,906	-6,244	-33,906
Other interest expense	-3,365	-4,411	-3,365	-4,403
Total	-1,987,026	-1,247,307	-1,994,416	-1,249,517
Total net interest income	504,959	471,834	482,056	458,343

	GROUP		PARENT COMPANY	
NOTE 3 COMMISSION INCOME, SEK THOUSAND	2011	2010	2011	2010
Loan commissions Commissions on securities	12,421 1,244	11,521 8	11,837 1,244	11,098 8
Total	13,666	11,529	13,081	11,106

	GROUP		PARENT COMPANY	
NOTE 4 COMMISSION EXPENSE, SEK THOUSAND	2011	2010	2011	2010
Commissions on securities Stability Fund fees	-554 -21,684	-343 -20,272	-554 -21,684	-343 -20,272
Other commissions	0	-5	0	0
Total	-22,238	-20,620	-22,238	-20,615

	GR	OUP	PARENT COMPANY	
NOTE 5 NET RESULT OF FINANCIAL TRANSACTIONS, SEK THOUSAND	2011	2010	2011	2010
Financial assets at fair value in profit and loss				
Realised result of sales of bonds and other interest-bearing securities		11,244		11,244
Available-for-sale financial assets				
Realised result of sales of bonds and other interest-bearing securities	52,046	132,461	52,046	132,461
Other financial liabilities				
Realised result on repurchase of own bonds issued	-78,152	-205,406	-78,152	-205,406
Financial liabilities at fair value in profit and loss				
Realised result from purchase/sale of derivative contracts	33,100	15,770	33,100	15,770
Total realised result	6,994	-45,931	6,994	-45,931
Financial assets at fair value in profit and loss				
Change in value of bonds and other interest-bearing securities	79,739	-56,183	79,739	-56,183
Financial liabilities at fair value in profit and loss				
Change in value of issued bonds included in fair-value hedge	-967,006	47,454	-967,006	47,454
Change in value of derivatives included in fair-value hedge	957,170	-39,584	957,170	-39,584
Change in value of derivatives not included in any hedging relationship	-80,277	98,463	-80,277	98,463
Total unrealised result	-10,375	50,150	-10,375	50,150
Net result of financial transactions	-3,381	4,219	-3,381	4,219

Realised result is defined as changes in value that were realised, that is, received/paid from/to a counterparty, for transactions that were closed during the year. Unrealised result is defined as changes in the market values of open positions.

	GROUP		PARENT COMPANY	
NOTE 6 OTHER OPERATING INCOME, SEK THOUSAND	2011	2010	2011	2010
Income from property	11,831	23,100	11,831	23,100
Sale of operating property	232,715	67,984	232,715	70,022
Other	1,950	290	1,328	291
Total	246,496	91,374	245,874	93,413

	GRO	DUP	PARENT COMPANY	
NOTE 7 GENERAL ADMINISTRATIVE EXPENSE, SEK THOUSAND	2011	2010	2011	2010
Personnel costs				
Salaries, etc. to MD, senior executives and Board of Directors	-13,238	-10,443	-13,238	-10,443
Salaries, etc. to other personnel	-45,073	-48,005	-45,073	-48,005
Provision to profit-sharing foundation	-1,130	-2,660	-1,130	-2,660
Pension costs	-6,808	-7,758	-18,231	-18,211
Social insurance charges	-19,594	-18,522	-19,594	-18,507
Other personnel costs	-762	-790	-762	-764
Total	-86,605	-88,178	-98,028	-98,590
Specification of pension costs				
Change in provision for pensions	0	-204	0	-204
Pension premiums	-13,446	-12,655	-13,446	-12,655
of which to senior executives	-4 571	-4 774	-4 571	-4 774
Directly paid pensions	-1,156	-1,162	-1,156	-1,162
Payroll and yield taxes attributable to pension costs	-3,630	-4,190	-3,630	-4,190
Defined-benefit pension plans	11,423	10,453		0
Total	-6,808	-7,758	-18,231	-18,211

	GROUP		PARENT COMPANY	
CONT. NOTE 7, GENERAL ADMINISTRATIVE EXPENSE, SEK THOUSAND	2011	2010	2011	2010
Pension costs in the Group are recognised in accordance with IAS 19, Employee Benefits. Pension costs in Landshypotek AB have been calculated in accordance with the regulations of the Swedish Financial Supervisory Authority.				
The company's pension obligations are covered by insurance in Sparinsti- tuten's Pensionskassa and by provisions for pensions covered by credit insurance from FPG (Försäkringsbolaget Pensionsgaranti, mutual). Further information about the pension liability is reported in Note 30.				
Number of male employees Number of female employees	58 52	55 55	58 52	55 55
Total Average number of salaried employees, including substitutes	<b>110</b> 112.0	<b>110</b> 98.0	<b>110</b> 112.0	<b>110</b> 98.0
Loans to directors and senior executives Loans to directors amount to Loans to senior executives amount to	58,597 18,698	102,672 4,283	58 597 18,698	92,883 4,283
Directors and senior executives Number of directors of which men	18 14	25 21	7 5	7 5
Fixed salary and benefits were paid to the Managing Director in the amount of SEK 2,424,000 (2,360,000) during the year. The Group pays no bonus- based remuneration. For the Managing Director of Landshypotek AB and the Managing Director of Landshypotek, ekonomisk förening, the retirement age is 65 years. In the event of termination at the initiative of the company, the MD is entitled to termination pay equivalent to one year's annual salary and severance pay equal to one year's annual salary. To other senior executives, a total of 9 (9) persons, fixed annual salary was paid, including the benefit of a company car, in the amount of SEK 9,791,000 (7,455,000). These persons are covered by a defined-benefit pension plan under a collective bargaining agreement. Fixed fees in the amount of SEK 920,000 (530,000) were paid to the Board of Directors in accordance with the Annual General Meeting resolu- tion, of which SEK 125,000 (0) was paid for work on committees and of which the Chairman of the Board received SEK 158,000 (170,000). Daily expense allowances were also paid. No other remuneration was paid for Board work.				
Other administrative expenses Cost of premises Office expenses Telephone, data networks and postage expenses IT expenses Purchased services	-10,854 -2,073 -5,117 -46,934 -29,448	-5,826 -3,654 -4,570 -29,263 -26,116	-10,854 -2,073 -5,116 -46,001 -29,351	-5,826 -3,645 -4,568 -28,477 -26,002
Auditing Audit fee as per audit assignment Audit fee for action other than the audit assignment Tax consultancy fee Fees for internal audit Fees for other services	-1,752 -494 -360 -108	-1,608 -369 -151 -535	-1 622 -494 -360 -108	-1,470 -343 -151 -472
Other Total	-10,311 <b>-107,451</b>	-9,484 - <b>81,576</b>	-10,283	-9,457 <b>-80,411</b>
Total	-194,056	-169,754	-204,290	-179,002

	GROUP		PARENT COMPANY	
NOTE 8 DEPRECIATION, AMORTISATION AND IMPAIRMENT OF TANGIBLE AND INTANGIBLE NON-CURRENT ASSETS, SEK THOUSAND	2011	2010	2011	2010
Tangible non-current assets				
Depreciation of furniture, fixtures and equipment	-1,124	-1,365	-1,124	-1,365
Impairment of furniture, fixtures and equipment	0	0	0	0
Depreciation of real property	-4,217	-9,266	-4,217	-9,266
Impairment of real property	0	0	0	0
Depreciation of land improvements	-28	-27	-28	-27
Impairment of land improvements	0	0	0	0
Total	-5,368	-10,658	-5,368	-10,658

Depreciation and impairment in the above table applies only to tangible non-current assets.

	GROUP		PARENT COMPANY	
NOTE 9 OTHER OPERATING EXPENSES, SEK THOUSAND	2011	2010	2011	2010
Marketing expenses	-11,302	-12,009	-11,302	-12,007
Property expenses	-5,230	-7,936	-5,229	-7,934
Other	-784	-668	-769	-443
Total	-17,316	-20,613	-17,300	-20,384

	GROUP		PARENT COMPANY	
NOTE 10 LOAN LOSSES NET, SEK THOUSAND	2011	2010	2011	2010
Loan losses				
Year's write-off for realised losses	-5,922	-6,683	-3,945	-6,683
Reversal of prior provisions for probable loan losses, recognised as realised losses in this year's accounts	5,422	6,460	3,445	6,460
Year's provision for probable loan losses	-19,307	-11,888	-13,514	-10,853
Recovery of previously realised losses	1,964	418	1,948	407
Reversal of prior provisions no longer necessary for probable loan losses	8,934	5,031	8,934	5,031
Total	-8,910	-6,662	-3,132	-5,638

All loan losses are attributable to loans to customers.

There are no properties taken over in foreclosure.

	GR	OUP	PARENT	COMPANY
NOTE 11 YEAR-END APPROPRIATIONS, SEK THOUSAND	2011	2010	2011	2010
Other				
Total	0	0	0	0

	GROUP		PARENT COMPANY	
NOTE 12 INCOME TAX, SEK THOUSAND	2011	2010	2011	2010
Profit before tax	513,851	350,649	485,302	330,784
Income tax calculated at national tax rates	-135 143	-92,221	-127,634	-86,996
Tax effects of:				
Non-taxable income	61,219	17,886	61,207	18,421
Non-deductible expenses	-994	-1,671	-994	-1,669
Adjustment of preceding year's tax expense	6,396	-910	6,425	-915
Realised deferred tax attributable to year-end appropriations		-1,530		
Realised deferred tax liabilities attributable to real property sold	44,712	1,538	44,712	1,538
Total income tax related to profit and loss	-23,810	-76,908	-16,284	-69,621
of which current tax	-65,518	-74,167	-60,996	-71,159
of which deferred tax	41,708	-2,741	44,712	1,538
Specification of deferred tax				
Deferred tax relating to pension costs	-3,004	-2,749		
Deferred tax relating to reversal of tax allocation reserve		-1,530		
Deferred tax relating to depreciation of real property	877		877	
Deferred tax relating to write-up of real property	43,835	1,538	43,835	1,538
Total change in deferred tax	41,708	-2,741	44,712	1,538
The average tax rate for the year was 26.3 percent for the Group and				
26.3 percent for the Parent Company.				
Income tax related to other comprehensive income				
Total change in deferred tax				
Profit/loss before tax	-34,237	68,098	-34,237	68,098
Tax	9,004	-17,910	9,004	-17,910
Profit/loss after tax	-25,233	50,188	-25,233	50,188
Available-for-sale financial instruments				
Profit/loss before tax	211,172	-291,379	211,172	-291,379
Tax	-55,538	76,633	-55,538	76,633
Profit/loss after tax	155,634	-214,746	155,634	-214,746
Other comprehensive income	130,401	-164,558	130,401	-164,558
Current tax				
Deferred tax	-46,534	-58 723	-46,534	58,723
Total income tax related to other comprehensive income	-46,534	-58 723	-46,534	58,723

	GROUP		PARENT COMPANY	
NOTE 13 DUE FROM FINANCIAL INSTITUTIONS, SEK THOUSAND	2011	2010	2011	2010
Loans to Group companies				7,000
Loans to banks	159,049	213,995	140,147	192,661
Loans to PlusGiro	5,385	2,149	4,832	1,755
Loans to others	127		127	
Total	164,561	216,144	145,106	201,416
Due from financial institutions by time remaining to maturity				
payable on demand	164,561	216,144	145,106	194,416
up to 3 months	0	0	0	7,000
more than 3 months up to 1 year	0	0	0	
more than 1 year up to 3 years	0	0	0	
more than 3 years up to 5 years	0	0	0	
more than 5 years	0	0	0	
Total	164,561	216,144	145,106	201,416

	GROUP		PARENT COMPANY	
NOTE 14 LOANS TO CUSTOMERS, SEK THOUSAND	2011	2010	2011	2010
Loans outstanding	55,592,311	51,780,974	55,311,141	51,464,241
Less provisions	-12,711	-7,940	-7,805	-6,850
Net loans outstanding	55,579,600	51,773,034	55,303,336	51,457,391
Disclosures on overdue loan receivables				
Loan receivables overdue 1–30 days	1,916,219	1,193,729	1,915,526	1,193,521
Loan receivables overdue 31–60 days	456,744	291,581	452,360	286,873
Loan receivables overdue more than 61–90 days	92,934	67,119	89,556	65,712
Loan receivables overdue more than 90 days	868,546	361,535	860,584	358,018
of which loan receivables overdue more than 90 days where interest is recognised as income	427,454	198,441	414,022	190,547
	3,761,897	1,913,964	3,732,048	1,904,124
Disclosures on doubtful credits				
Doubtful credits, not overdue	14,232	18,247	14,232	18,247
Doubtful credits, overdue	50,842	18,916	45,936	18,862
Total	65,074	37,163	60,168	37,109
Less provisions made	-12,711	-7,940	-7,805	-6,850
Total doubtful credits	52,363	29,222	52,363	30,259
Doubtful credits at beginning of year	37,163	42,828	37,109	42,543
New doubtful credits during year	60,484	27,269	55,632	27,269
Doubtful credits settled during year	-32,573	-32,934	-32,573	-32,703
Doubtful credits at year-end	65,074	37,163	60,168	37,109
Provisions at beginning of year	-7,940	-6,897	-6,850	-6,844
Additional provisions during the year	-12,962	-7,879	-8,406	-7,767
Deducted provisions during the year	8,191	6,836	7,451	7,761
Provisions at year-end	-12,711	-7,940	-7,805	-6,850
Loans to customers by remaining time to maturity				
payable on demand				
up to 3 months	30,580,567	34,498,964	30,316,322	34,191,840
more than 3 months up to 1 year	5,976,767	4,562,749	5,972,676	4,561,446
more than 1 year up to 3 years	14,158,311	7,781,427	14,157,518	7,777,467
more than 3 years up to 5 years	4,160,539	4,215,105	4,159,818	4,214,333
more than 5 years	703,416	714,789	697,002	712,305
Total	55,579,600	51,773,034	55,303,336	51,457,391

Collateral exists in the form of real property for all loans.

	GROUP		PARENT COMPANY	
NOTE 15 BONDS AND OTHER INTEREST-BEARING SECURITIES, SEK THOUSAND	2011	2010	2011	2010
Bonds				
Issued by Swedish municipalities	2,892,433	2,796,559	2,892,433	2,796,559
Issued by Swedish banks	200,762		200,762	
Issued by Swedish housing finance institutions	10,144,118	8,178,500	10,144,118	8,178,500
of which covered bonds	9 641 905	8 175 500	9 641 905	8 175 500
Total	13,237,314	10,975,059	13,237,314	10,975,059
Holdings by time remaining to maturity				
market-value adjustment	163,287	-127,624	163,287	-127,624
up to 3 months	51,284	20,958	51,284	20,958
more than 3 months up to 1 year	1,590,447	200,000	1,590,447	200,000
more than 1 year up to 3 years	9,894,015	6,388,940	9,894,015	6,388,940
more than 3 years up to 5 years	1,208,915	3,800,270	1,208,915	3,800,270
more than 5 years	329,365	692,515	329,365	692,515
Total	13,237,314	10,975,059	13,237,314	10,975,059
Valuation of bonds and other interest-bearing securities				
Nominal amount	12,683,000	10,815,000	12,683,000	10,815,000
Amortised cost	13,074,026	11,102,683	13,074,026	11,102,683
Market value	13,237,314	10,975,059	13,237,314	10,975,059
Bonds and other interest-bearing securities are classified as				
available-for-sale financial assets or as trading portfolio.				
Bonds and other interest-bearing securities by category				
Trading portfolio	5,796,446	2,318,188	5,796,446	2,318,188
Available-for-sale financial assets	7,440,868	8,656,871	7,440,868	8,656,871
Total	13,237,314	10,975,059	13,237,314	10,975,059

The above market-value adjustment concerns the price effect, that is, the valuation of the interest component of the contract.

	GROUP		PARENT COMPANY	
NOTE 16 DERIVATIVES, SEK THOUSAND	2011	2010	2011	2010
<b>Derivatives not included in hedge accounting</b> Positive closing value of interest swaps Positive closing value of currency-interest swaps	21,910	42,351	21,910	42,351
Total	21,910	42,351	21,910	42,351
<b>Derivatives included in hedge accounting</b> Positive closing value of interest swaps Positive closing value of currency-interest swaps	473,644	37,970	473,644	37,970
Total	473,644	37,970	473,644	37,970
Total	495,554	80,321	495,554	80,321

The above presentation pertains to the market value of derivative contracts. Accrued interest is included under prepaid expenses and accrued income.

	GROUP		PARENT COMPANY	
NOTE 17 SHARES AND PARTICIPATIONS, SEK THOUSAND	2011	2010	2011	2010
Shares and participations				
The ESS Group, cost in 2004	50,000	50,000	0	0
The ESS Group, impairment in 2004	-49,999	-49,999	0	0
Total	1	1	0	0
Participating interest				
The ESS Group, participating interest	100 %	100 %		

	GR	OUP	PARENT C	OMPANY
NOTE 18 SHARES IN GROUP COMPANIES, SEK THOUSAND	2011	2010	2011	2010
Holdings in credit institutions				
Landshypotek Jordbrukskredit AB 1,000,000 shares with a quotient				
value of SEK 100			345,553	345,553
Lantbrukskredit AB 150,000 shares with a quotient value of SEK 1,000 SEK			169,074	169,074
Other holdings				
Hypoteksbanken AB, 1,000 shares with a quotient value of SEK 100			100	100
Sveriges Allmänna Hypoteksbank AB 1,000 shares with a quotient				
value of SEK 100			100	100
Total	0	0	514,827	514,827

All subsidiaries are wholly owned.

	GROUP		PARENT COMPANY	
NOTE 19 INTANGIBLE ASSETS, SEK THOUSAND	2011	2010	2011	2010
Other intangible non-current assets Cost at beginning of year Acquisitions during year	14 058		14,058	
Closing cost	14,058	0	14,058	0
Accumulated amortisation at beginning of year Amortisation for the year Impairments				
Closing accumulated amortisation and impairment	0	0	0	0
Carrying amount	14,058	0	14,058	0

Intangible non-current assets consist of investments in software. Amortisation of intangible assets did not start in 2011 but will start when the assets are taken into use in 2012.

	GROUP		PARENT COMPANY	
NOTE 20 TANGIBLE ASSETS, SEK THOUSAND	2011	2010	2011	2010
Furniture, fixtures and equipment				
Non-current assets				
Cost at beginning of year	31,780	33,568	31,643	32,955
Purchases during the year	333	943	333	943
Disposals during the year	-8,298	-2,731	-8,298	-2,255
Closing cost	23,815	31,780	23,678	31,643
Accumulated depreciation at beginning of year	-29,179	-30,234	-29,042	-29,621
Depreciation and impairment for the year	-1,146	-1,676	-1,146	-1,676
Accumulated depreciation of assets sold	8,298	2,731	8,298	2,255
Closing accumulated depreciation	-22,027	-29,179	-21,890	-29,042
Total furniture, fixtures and equipment	1,788	2,601	1,788	2,601
Buildings and land				
Non-current assets				
Operating properties				
Number of properties	2	5	2	5
Estimated fair value	35,200	562,300	35 200	561,670
Cost at beginning of year	420,471	398,865	417,904	379,597
Capitalised renovation costs	281	38,823	281	38,307
Sales	-399,600	-17,217	-399,600	0
Closing cost	21,152	420,471	18,585	417,904
Write-up for the year				0
Accumulated depreciation at beginning of year	-71,542	-62,609	-68,987	-59,694
Closing accumulated depreciation	66,745	398	66,757	
Depreciation for the year	-619	-9,331	-619	-9,293
Closing accumulated depreciation	-5,417	-71,542	-2,850	-68,987
Carrying amount	15,735	348,929	15,735	348,917
Total buildings and land	15,735	348,929	15,735	348,917

	GROUP		PARENT COMPANY	
NOTE 21 OTHER ASSETS, SEK THOUSAND	2011	2010	2011	2010
Announced interest and repayments	36,136	29,688	35,124	28,894
Receivables from Group companies	8,152	202	8,209	241
Other receivables	313,670	27,507	307,769	21,817
Total	357,958	57,397	351,102	50,952

	GROUP		PARENT COMPANY	
NOTE 22 DEFERRED TAX ASSETS, SEK THOUSAND	2011	2010	2011	2010
Deferred tax asset	18,278	39,478	9,063	25,322
Total	18,278	39,478	9,063	25,322
Opening deferred tax receivables on fair-value reserve	24,180	0	24,179	0
Add deferred tax on fair-value reserve		24,180		24,179
Less deferred tax on fair-value reserve	-24,180		-24,179	
Closing deferred tax receivables on fair-value reserve	0	24,180	0	24,179
Opening deferred tax receivables on hedging reserve	59	17,969	59	17,969
Add deferred tax on hedging reserve	9,063		9,063	
Less deferred tax on hedging reserve	-59	-17,909	-59	-17,910
Closing deferred tax receivables on hedging reserve	9,063	60	9,063	59
Opening deferred tax receivables on pensions pursuant to IAS 19 Add deferred tax on pensions pursuant to IAS 19	8,264	11,013		
Less deferred tax on pensions pursuant to IAS 19	-3,004	-2,749		
Closing deferred tax receivables on pensions pursuant to IAS 19	5,260	8,264		
Opening deferred tax receivables relating to loss carry-forwards	6,974	51,739	1,084	33,606
Less deferred tax relating to loss carry-forwards	-3,019	-44,765	-1,084	-32 522
Closing deferred tax receivables relating to loss carry-forwards	3,955	6,974	0	1,084

	GROUP		PARENT COMPANY	
NOTE 23 PREPAID EXPENSES AND ACCRUED INCOME, SEK THOUSAND	2011	2010	2011	2010
Prepaid expenses	7,817	7,276	7,815	7,273
Accrued interest due from financial institutions	3	5	3	5
Accrued interest on loans to customers	243,110	171,308	241,641	170,540
Accrued interest on interest-bearing instruments	661,525	483,908	661,525	483,908
Accrued interest, intra-Group	0	0	0	6
Total	912,455	662,497	910,984	661,732

	GROUP		PARENT COMPANY	
NOTE 24 LIABILITIES TO CREDIT INSTITUTIONS, SEK THOUSAND	2011	2010	2011	2010
Borrowing from Group companies			325,000	287,759
Swedish banks	162,157	83,962	162,157	83,963
Total	162,157	83,962	487,157	371,722
Liabilities to credit institutions by remaining time to maturity				
payable on demand	162,157	83,962	162,157	93,722
up to 3 months			325,000	278,000
more than 3 months up to 1 year				
more than 1 year up to 3 years				
more than 3 years up to 5 years				
more than 5 years				
Total	162,157	83,962	487,157	371,722

	GROUP		PARENT COMPANY	
NOTE 25 BORROWING FROM CUSTOMERS, SEK THOUSAND	2011	2010	2011	2010
Deposits from customers	167,453		167,453	
Other notes payable	145,000	105,000	145,000	105,000
Total	312,453	105,000	312,453	105,000
Borrowing from customers by remaining time to maturity payable on demand				
up to 3 months more than 3 months up to 1 year more than 1 year up to 3 years	312,453	90,000 15,000	312,453	90,000 15,000
more than 3 years up to 5 years more than 5 years				
Total	312,453	105,000	312,453	105,000

	GROUP		PARENT COMPANY	
NOTE 26 DEBT SECURITIES IN ISSUE, ETC., SEK THOUSAND	2011	2010	2011	2010
Commercial paper	3,636,901	2,346,972	3,636,901	2,346,972
Bond loans	60,668,638	56,066,217	60,668,638	56,066,217
Total	64,305,539	58,413,189	64,305,539	58,413,189
Borrowing by remaining time to maturity				
market-value adjustment	987,325	20,358	987,325	20,358
up to 3 months	5,391,103	5,076,450	5,391,103	5,076,450
more than 3 months up to 1 year	9,881,840	6,829,895	9,881,840	6,829,895
more than 1 year up to 3 years	25,499,690	22,867,347	25,499,690	22,867,347
more than 3 years up to 5 years	14,017,106	10,026,339	14,017,106	10,026,339
more than 5 years	8,528,475	13,592,800	8,528,475	13,592,800
Total	64,305,539	58,413,189	64,305,539	58,413,189
Debt securities in issue classified as fair-value hedging				
Amortised cost	19,278,384	17,355,236	19,278,384	17,355,236
Fair value	20,265,710	17,375,594	20,265,710	17,375,594

The above market-value adjustment concerns the price effect, that is, the valuation of the interest component of the contract.

### Fair-value hedges

The Group hedges part of its exposure to interest-rate risk in fixed-interest financial liabilities against changes in fair value due to movements in interest rates. Interest swaps and currency interest swaps are used for this purpose.

### Cash-flow hedges

The Group hedges part of its exposure to interest-rate risk in fixed-interest financial liabilities against changes in future cash flows due to movements in interest rates. Interest swaps and currency interest swaps are used for this purpose.

	GROUP		PARENT COMPANY	
NOTE 27 DERIVATIVES, SEK THOUSAND	2011	2010	2011	2010
Derivatives not included in hedge accounting				
Negative closing value of interest swaps	127,913	66,454	127,913	66,454
Negative closing value of currency interest swaps	0	0	0	0
Total	127,913	66,454	127,913	66,454
Derivatives included in hedge accounting				
Negative closing value of interest swaps	74,717	160,240	74,717	160,240
Negative closing value of currency interest swaps	70,921	379,989	70,921	379,989
Total	145,638	540,229	145,638	540,229
Total	273,551	606,683	273,551	606,683

The above presentation pertains to the market value of derivative contracts. Accrued interest is included under accrued expenses and deferred Income.

	GROUP		PARENT COMPANY	
NOTE 28 OTHER LIABILITIES, SEK THOUSAND	2011	2010	2011	2010
Tax liabilities	2,631	3,181	2,629	2,902
Liabilities to Group companies	147,601	101,000	147,601	101,000
Other liabilities	49,938	46,037	43,750	37,578
Total	200,170	150,218	193,980	141,480

	GROUP		PARENT COMPANY	
NOTE 29 ACCRUED EXPENSES AND DEFERRED INCOME, SEK THOUSAND	2011	2010	2011	2010
Accrued interest on liabilities to credit institutions	401	13	401	12
Accrued interest on borrowing from customers	593	480	593	480
Accrued interest on debt securities in issue	679,690	616,711	679,690	616,711
Accrued interest on derivatives	367,363	174,296	367,363	174,296
Accrued interest, intra-Group	0	0	1,435	720
Other accrued expenses	32,012	26,624	32,012	26,624
Prepaid income	213	4,880	213	4,880
Total	1,080,271	823,004	1,081,706	823,723

NOTE 30   PROVISIONS, SEK THOUSAND   2011   2010   2011   2010     Provisions for pensions   20,358   29,551   4,883   4,283     Total   20,358   29,551   4,263   4,263     Discount rate   3,00 %   3,00 %   3,00 %   3,00 %     Expected run on assets   4,20 %   4,56 %   4,263     Expected run on assets   2,00 %   3,00 %   3,00 %     Expected future salary increase rate   3,00 %   2,00 %   2,00 %     Expected future salary increase rate   3,00 %   2,00 %   2,00 %     Early retirement   20,00 %   20,00 %   20,00 %     Staft tumover   5,00 %   5,00 %   5,00 %     Interest expense   10,874   9,953   1,688     Current value of pension obligations   320,316   300,290   266,645     Opening balance, plan assets   279,306   253,327   253,327     Return   12,595   10,689   -13,003   -42,453     Opening balance, plan assets   29,4247		GR	GROUP		COMPANY
Total   20,388   29,551   4,263   4,263     Discount rate   3,50 %   3,70 %   4,50 %   5,00 % </th <th>NOTE 30 PROVISIONS, SEK THOUSAND</th> <th>2011</th> <th>2010</th> <th>2011</th> <th>2010</th>	NOTE 30 PROVISIONS, SEK THOUSAND	2011	2010	2011	2010
Discount rate   3.50 %   4.50 %     Expected return on assets   3.00 %   3.00 %     Expected return on assets   3.00 %   3.00 %     Expected funge in income base amount   3.00 %   3.00 %     Expected funges allow increases rate   3.00 %   2.00 %     Expected funge salary increases rate   3.00 %   2.00 %     Staff turnover   5.00 %   5.00 %     Staff turnover   5.00 %   5.00 %     Service cost   10.874   9.953     Pension payment   -12.598   5.037     Acturaid gain/loss   300.290   286.644     Current value of pension obligations   300.290   283.327     Return   12.598   11.058   11.058     Current value of pension obligations   320.316   300.290   29.947     Opening balance, plan assets   279.306   253.327   11.558     Current value of pension obligations   320.316   300.290   24.647     Opening balance, plan assets   294.247   279.306   253.327     Return   -3.402 </td <td>Provisions for pensions</td> <td>20,358</td> <td>29,551</td> <td>4,263</td> <td>4,263</td>	Provisions for pensions	20,358	29,551	4,263	4,263
Expected return on assets   4.20 %   4.50 %     Expected funces rate   3.00 %   3.00 %     Expected functiones base amount   2.00 %   2.00 %     Inflation adjustment in respect of pensions paid   2.00 %   2.00 %     Staff turnover   5.00 %   5.00 %     Early retirement   20.00 %   2.00 %     Opening balance, current value of pension obligations   300,290   286,645     Service cost   5.068   5.037     Interest expense   10,874   9,985     Current value of pension obligations   300,290   286,645     Service cost   10,874   9,985     Interest expense   10,874   9,985     Current value of pension obligations   300,290   253,327     Return   12,558   11,803     Pension payouts   12,555   10,869     Pension payouts   2414   15,580     Closing balance, plan assets   294,247   279,306     Pension payouts   -14,278   3,922     Closing balance, net liability   -20,984   -33,	Total	20,358	29,551	4,263	4,263
Expected change in income base amount   3.00 %   3.00 %     Expected future salary increase rate   3.00 %   3.00 %     Expected future salary increase rate   3.00 %   2.00 %     Expected future salary increase rate   3.00 %   2.00 %     Expected future salary increase rate   3.00 %   5.00 %     Expected future salary increase rate   2.00 %   5.00 %     Staff tumover   5.00 %   5.00 %     Expected future salary increase rate   3.00 %   5.00 %     Staff tumover   20.00 %   20.00 %     Opening balance, current value of pension obligations   300,290   286,645     Service cost   1.0682   11.688     Interest exponse   -12,598   -13.003     Actural gain/loss   10.674   9.653     Current value of pension obligations   320,316   300.290     Pension payouts   12,555   10.869     Pansion payouts   -12,598   -13.033     Partural gain/loss   2414   15.580     Closing balance, plan assets   294,247   279.306	Discount rate	3.50 %	3.70 %		
Expected future salary increase rate   3.00 %   3.00 %   3.00 %     Expected inflation   2.00 %   2.00 %   2.00 %     Inflation adjument in respect of pensions paid   2.00 %   2.00 %   2.00 %     Staff turnover   5.00 %   5.00 %   5.00 %     Early retirement   20.00 %   20.00 %   5.00 %     Opening balance, current value of pension obligations   300,290   286,645     Strikt turnover   5.058   5.037     Interest expense   10,874   9,953     Pension payment   -12,598   -13,003     Acturaid gain/loss   300,290   253,327     Return   12,590   12,583     Payments to fund   12,580   12,583     Payments to fund   12,580   12,689     Pension payouts   -12,598   -13,003     Acturaid gain/loss   2,414   15,580     Closing balance, path assets   294,247   279,306     Opening balance, net liability   -20,984   -33,319     Payments to fund   12,595   10,669	Expected return on assets	4.20 %	4.50 %		
Expected inflation Inflation adjustment in respect of pensions paid Staff turnover   2.00 %   2.00 %     Staff turnover   2.00 %   2.00 %     Staff turnover   20.00 %   20.00 %     Staff turnover   20.00 %   20.00 %     Opening balance, current value of pension obligations   300,290   286,645     Service cost   5,058   5,037     Interest expense   10,874   9,653     Pension payment   -112,598   -13,003     Actuarial gain/loss   300,290   286,645     Current value of pension obligations   300,290   200 %     Opening balance, plan assets   279,306   12,553     Payments to fund   12,595   10,669     Pension payouts   -12,598   -13,003     Actuarial gain/loss   2,414   15,550     Closing balance, plan assets   2,94,247   279,306     Opening balance, net liability   -20,984   -33,319     Pension cost for year   -3,402   -2,457     Payments to fund   12,595   10,669     Actuarial gain/loss	Expected change in income base amount	3.00 %	3.00 %		
Inflation adjustment in respect of pensions paid 2.00 % 2.00 %   Staff turnover 5.00 % 20.00 %   Staff turnover 20.00 % 20.00 %   Opening balance, current value of pension obligations 300.290 286.645   Service cost 5.058 5.037   Interest expense 10.874 9.953   Pension payment -12.598 -13.003   Actuarial gain/loss 20.0 % 253.327   Return 12.550 12.598 10.669   Pension payouts 12.598 13.003 40.609   Pension payouts 12.598 13.063 40.699   Actuarial gain/loss 294.247 279.306 279.306   Closing balance, plan assets 294.247 279.306 29.231   Pension payouts -12.598 -13.003 40.69   Actuarial gain/loss 24.14 15.580 29.414   Opening balance, net liability -20.984 -33.319 -3.402 -2.457   Payments to fund 12.595 10.869 -4.2437 3.922 -4.263 -4.263 -4.263 -4.263	Expected future salary increase rate	3.00 %	3.00 %		
Staff turnover Early retirement   5.00 %   5.00 %   20.00 %     Opening balance, current value of pension obligations   300,290   286,645     Service cost   5,068   5,037     Interest expense   10,874   9,953     Pension payment   -12,598   -13,003     Actuarial gain/loss   16,692   11,658     Current value of pension obligations   320,316   300,290     Opening balance, plan assets   279,306   253,327     Return   12,553   12,553     Paymonts to fund   12,553   10,869     Pension payouts   -12,598   -13,003     Actuarial gain/loss   2,414   15,550     Closing balance, plan assets   294,247   279,306     Opening balance, net liability   -20,984   -33,319     Pension cost for year   -3,402   -2,457     Payments to fund   12,595   10,869     Actuarial gain/loss   -14,278   3,922     Closing balance, net liability   -20,985   -4,263     Accumulated actuarial gain/loss <t< td=""><td></td><td>2.00 %</td><td>2.00 %</td><td></td><td></td></t<>		2.00 %	2.00 %		
Early retirement   20.00 %   20.00 %     Opening balance, current value of pension obligations   300.290   296,645     Service cost   5,058   5,037     Interest expense   10,874   9,953     Pension payment   -12,558   -13,003     Actuarial gain/loss   16,692   11,658     Current value of pension obligations   320,316   300,290     Opening balance, plan assets   279,306   253,327     Return   12,550   12,533     Payments to fund   12,558   -13,003     Actuarial gain/loss   214,41   15,580     Closing balance, plan assets   294,247   279,306     Opening balance, net liability   -20,984   -33,319     Payments to fund   -14,278   3,922     Closing balance, net liability   -26,069   -20,985     Actuarial gain/loss   -14,278   3,002     Accumulated actuarial gain/loss   -9,975   4,303     Closing balance, net liability   -26,069   -20,985     Accuarulagain/loss   -9,975 <t< td=""><td>Inflation adjustment in respect of pensions paid</td><td>2.00 %</td><td>2.00 %</td><td></td><td></td></t<>	Inflation adjustment in respect of pensions paid	2.00 %	2.00 %		
Opening balance, current value of pension obligations   300,290   286,645     Spervice cost   5,058   5,037     Interest expense   10,874   9,953     Pension payment   -12,598   -13,003     Actuarial gain/loss   320,316   300,290     Opening balance, plan assets   279,306   253,327     Return   12,550   12,553     Payments to fund   12,595   10,869     Pension payouts   -12,598   -13,003     Actuarial gain/loss   24,447   279,306     Closing balance, plan assets   294,247   279,306     Opening balance, plan assets   294,247   279,306     Closing balance, plan assets   294,247   279,306     Pension cost for year   -3,319   -3,319     Pension cost for year   -3,402   -2,457     Payments to fund   12,595   10,869     Actuarial gain/loss   -14,278   3,922     Closing balance, net liability   -20,984   -42,63     Accuarial gain/loss   -14,263   -4,263	Staff turnover	5.00 %	5.00 %		
Service cost   5,058   5,037     Interest expense   10,874   9,953     Pension payment   -12,598   -13,003     Acturaid gian/loss   320,316   300,290     Opening balance, plan assets   279,306   253,327     Return   12,530   12,533     Payments to fund   12,598   -13,003     Acturaid gian/loss   2414   15,580     Closing balance, plan assets   294,247   279,306     Opening balance, net liability   -20,984   -33,319     Pension cost for year   -3,402   -2,457     Payments to fund   12,596   10,869     Acturaid gian/loss   -14,278   3,922     Closing balance, net liability   -20,984   -33,319     Pension cost for year   -3,402   -2,457     Payments to fund   12,596   10,869     Acturaid gian/loss   -9,975   4,303     Closing balance, net liability   -26,069   -20,985     Accurulated acturaial gian/loss   -9,975   4,303     Corridor val	Early retirement	20.00 %	20.00 %		
Interest expense   10,874   9,953     Pension payment   -12,598   -13,003     Actuarial gain/loss   320,316   300,290     Opening balance, plan assets   279,306   253,327     Return   12,595   10,869     Payments to fund   12,595   10,869     Pension payouts   -12,598   -13,003     Actuarial gain/loss   2,414   15,580     Closing balance, plan assets   294,247   279,306     Opening balance, net liability   -20,984   -33,319     Pension cost for year   -3,402   -2,457     Payments to fund   12,259   10,869     Actuarial gain/loss   12,595   10,869     Closing balance, net liability   -20,984   -33,319     Pension cost for year   -3,402   -2,457     Payments to fund   3,922   -     Closing balance, net liability   -26,069   -20,985     Accumulated actuarial gain/loss   -9,975   4,303     Corridor value   30,029   28,664     Recognised	Opening balance, current value of pension obligations	300,290	286,645		
Pension payment Actuarial gain/loss   -12,598   -13,003     Current value of pension obligations   320,316   300,290     Opening balance, plan assets   279,306   253,327     Return   12,550   12,533     Payments to fund   12,595   10,869     Pension payouts   -12,598   -13,003     Actuarial gain/loss   2,414   15,580     Closing balance, plan assets   294,247   279,306     Opening balance, net liability   -20,984   -33,319     Pension cost for year   -3,402   -2,457     Payments to fund   12,595   10,869     Actuarial gain/loss   -14,278   3,922     Closing balance, net liability   -26,069   -20,985     Actuarial gain/loss   -9,975   4,303     Corridor value   30,029   28,664     Recognised liability as of 31 December, 2010   -16,094   -25,288     Other pension liability   -20,357   -29,551     Total recognised pension liability   -20,357   -29,551     Specification of pension costs	Service cost	5,058	5,037		
Actuarial gain/loss 16,692 11,658   Current value of pension obligations 320,316 300,290   Opening balance, plan assets 279,306 253,327   Return 12,553 12,553   Payments to fund 12,595 10,869   Pension payouts -12,598 -13,003   Actuarial gain/loss 294,247 279,306   Closing balance, plan assets 294,247 279,306   Opening balance, net liability -20,984 -33,319   Payments to fund 12,595 10,869   Actuarial gain/loss -14,278 3,922   Closing balance, net liability -20,984 -33,319   Payments to fund 12,595 10,869   Actuarial gain/loss -14,278 3,922   Closing balance, net liability -26,069 -20,985   Accumulated actuarial gain/loss -9,975 4,303   Corridor value 30,029 28,664   Recognised liability as of 31 December, 2010 -16,094 -25,288   Other pension liabilities -4,263 -4,263 -4,263   Total recognised pension liability	Interest expense	10,874	9,953		
Current value of pension obligations   320,316   300,290     Opening balance, plan assets   279,306   253,327     Return   12,530   12,533     Payments to fund   12,598   -13,003     Actuarial gain/loss   2414   15,580     Closing balance, plan assets   294,247   279,306     Opening balance, plan assets   294,247   279,306     Opening balance, net liability   -20,984   -33,319     Pension cost for year   -3,402   -2,457     Payments to fund   12,595   10,869     Actuarial gain/loss   -14,278   3,922     Closing balance, net liability   -20,984   -33,319     Pension cost for year   -3,402   -2,457     Payments to fund   12,595   10,869     Accumulated actuarial gain/loss   -9,975   4,303     Corridor value   30,029   28,664     Recognised liability as of 31 December, 2010   -16,094   -25,288     Other pension liabilities   -4,263   -4,263   -4,263     Total recognised pension liab	Pension payment	-12,598	-13,003		
Opening balance, plan assets   279,306   253,327     Return   12,530   12,533     Payments to fund   12,530   12,530     Pension payouts   -12,598   -13,003     Actuarial gain/loss   2414   15,580     Closing balance, plan assets   294,247   279,306     Opening balance, net liability   -20,984   -33,319     Pension cost for year   -3,402   -2,457     Payments to fund   12,595   10,869     Actuarial gain/loss   -14,278   3,922     Closing balance, net liability   -20,984   -33,319     Pension cost for year   -3,402   -2,457     Payments to fund   12,595   10,869     Actuarial gain/loss   -9,975   4,303     Closing balance, net liability   -20,085   -4,263     Accumulated actuarial gain/loss   -9,975   4,303     Corridor value   -4,263   -4,263   -4,263     Other pension liabilities   -4,263   -4,263   -4,263     Total recognised pension costs   -5,058	Actuarial gain/loss	16,692	11,658		
Return 12,530 12,533   Payments to fund 12,595 10,869   Pension payouts -12,598 -13,003   Actuarial gain/loss 2,414 15,580   Closing balance, plan assets 294,247 279,306   Opening balance, net liability -20,984 -33,319   Payments to fund 12,595 10,869   Actuarial gain/loss -3,402 -2,457   Payments to fund 12,595 10,869   Actuarial gain/loss -14,278 3,922   Closing balance, net liability -26,069 -20,985   Accumulated actuarial gain/loss -9,975 4,303   Corridor value 30,029 28,664   Recognised liability as of 31 December, 2010 -16,094 -25,288   Other pension liabilities -4,263 -4,263 -4,263   Total recognised pension liability -20,357 -29,551 -4,263   Specification of pension costs -5,058 -5,037 -4,263   Specification of pension costs -5,058 -5,037 -4,263   Specification of pension costs -5,058 -5,03	Current value of pension obligations	320,316	300,290		
Payments to fund 12,595 10,869   Pension payouts -12,598 -13,003   Actuarial gain/loss 2414 15,580   Closing balance, plan assets 294,247 279,306   Opening balance, net liability -20,984 -33,319   Pension cost for year -3,402 -2,457   Payments to fund 12,595 10,869   Actuarial gain/loss -14,278 3,922   Closing balance, net liability -26,069 -20,985   Actuarial gain/loss -14,278 3,922   Closing balance, net liability -26,069 -20,985   Accumulated actuarial gain/loss -9,975 4,303   Corridor value 30,029 28,664   Recognised liability as of 31 December, 2010 -16,094 -25,288   Other pension liabilities -4,263 -4,263 -4,263   Total recognised pension liability -20,357 -29,551 -4,263   Specification of pension costs -5,058 -5,037 -4,263   Service cost -5,058 -5,037 -9,953   Interest expense -10,874 -9,953	Opening balance, plan assets	279,306	253,327		
Pension payouts Actuarial gain/loss   -12,598 2,414   -13,003 15,580     Closing balance, plan assets   294,247   279,306     Opening balance, net liability Pension cost for year   -20,984 -3,402   -3,319 -2,457     Payments to fund Actuarial gain/loss   -14,278   3,922     Closing balance, net liability   -26,069   -20,985     Accumulated actuarial gain/loss Corridor value   -9,975   4,303 30,029   -4,263     Recognised liability as of 31 December, 2010   -16,094   -25,288   -4,263   -4,263     Other pension liabilities   -4,263   -4,263   -4,263   -4,263   -4,263     Specification of pension costs Service cost Interest expense   -5,058   -5,037   -5,037   -5,037   -5,037   -5,037   -10,874   -9,953   12,530   12,530   12,533		12,530	12,533		
Actuarial gain/loss 2,414 15,580   Closing balance, plan assets 294,247 279,306   Opening balance, net liability -20,984 -33,319   Pension cost for year -3,402 -2,457   Payments to fund 12,595 10,869   Actuarial gain/loss -14,278 3,922   Closing balance, net liability -26,069 -20,985   Actuarial gain/loss -9,975 4,303   Corridor value 30,029 28,664   Recognised liability as of 31 December, 2010 -16,094 -25,288   Other pension liabilities -4,263 -4,263 -4,263   Total recognised pension liability -20,357 -29,551 -4,263   Specification of pension costs -5,058 -5,037 -4,263   Service cost -5,058 -5,037 -9,953   Interest expense -10,874 -9,953 2,533   Expected return 12,530 12,530 12,533	Payments to fund	12,595	10,869		
Closing balance, plan assets294,247279,306Opening balance, net liability-20,984-33,319Pension cost for year-3,402-2,457Payments to fund12,59510,869Actuarial gain/loss-14,2783,922Closing balance, net liability-26,069-20,985Accumulated actuarial gain/loss-9,9754,303Corridor value30,02928,664Recognised liability as of 31 December, 2010-16,094-25,288Other pension liabilities-4,263-4,263Total recognised pension liability-20,357-29,551Specification of pension costs Service cost-5,058-5,037Interest expense-10,874-9,953Expected return12,53012,533	Pension payouts	-12,598	-13,003		
Opening balance, net liability-20,984-33,319Pension cost for year-3,402-2,457Payments to fund12,59510,869Actuarial gain/loss-14,2783,922Closing balance, net liability-26,069-20,985Accumulated actuarial gain/loss-9,9754,303Corridor value30,02928,664Recognised liability as of 31 December, 2010-16,094-25,288Other pension liabilities-4,263-4,263Total recognised pension liability-20,357-29,551Specification of pension costs Service cost-5,058-5,037Interest expense-10,874-9,953Expected return12,53012,533	Actuarial gain/loss	2,414	15,580		
Pension cost for year -3,402 -2,457   Payments to fund 12,595 10,869   Actuarial gain/loss -14,278 3,922   Closing balance, net liability -26,069 -20,985   Accumulated actuarial gain/loss -9,975 4,303   Corridor value 30,029 28,664   Recognised liability as of 31 December, 2010 -16,094 -25,288   Other pension liabilities -4,263 -4,263 -4,263   Total recognised pension liability -20,357 -29,551 -4,263   Specification of pension costs -5,058 -5,037 -5,058 -5,037   Interest expense -10,874 -9,953 -10,874 -9,953   Expected return 12,530 12,533 12,533 -4,263	Closing balance, plan assets	294,247	279,306		
Payments to fund 12,595 10,869   Actuarial gain/loss -14,278 3,922   Closing balance, net liability -26,069 -20,985   Accumulated actuarial gain/loss -9,975 4,303   Corridor value 30,029 28,664   Recognised liability as of 31 December, 2010 -16,094 -25,288   Other pension liabilities -4,263 -4,263   Total recognised pension liability -20,357 -29,551   Specification of pension costs -5,058 -5,037   Service cost -5,058 -5,037   Interest expense -10,874 -9,953   Expected return 12,530 12,530	Opening balance, net liability	-20,984	-33,319		
Actuarial gain/loss14,2783,922Closing balance, net liability26,06920,985Accumulated actuarial gain/loss-9,9754,303Corridor value30,02928,664Recognised liability as of 31 December, 201016,09425,288Other pension liabilities4,2634,263Total recognised pension liability-20,357-29,551Specification of pension costs Service cost Interest expense5,058-5,037Interest expense10,874-9,953Expected return12,53012,533	Pension cost for year	-3,402	-2,457		
Closing balance, net liability-26,069-20,985Accumulated actuarial gain/loss Corridor value-9,9754,303 30,02928,664Recognised liability as of 31 December, 2010-16,094-25,288Other pension liabilities-4,263-4,263-4,263Total recognised pension liability-20,357-29,551Specification of pension costs Service cost Interest expense-5,058-5,037 -10,874-5,037 -9,953Expected return12,53012,53312,533		12,595	10,869		
Accumulated actuarial gain/loss-9,9754,3033	Actuarial gain/loss	-14,278	3,922		
Corridor value30,02928,664Recognised liability as of 31 December, 201016,09425,288Other pension liabilities4,2634,2634,263Total recognised pension liability-20,357-29,551-4,263Specification of pension costs Service cost Interest expense5,058 5,058-5,037 -9,953 12,530-5,037 12,533-50,037	Closing balance, net liability	-26,069	-20,985		
Corridor value30,02928,664Recognised liability as of 31 December, 201016,09425,288Other pension liabilities4,2634,2634,263Total recognised pension liability-20,357-29,551-4,263Specification of pension costs Service cost Interest expense5,058 5,058-5,037 -9,953 12,530-5,037 12,533-50,037	Accumulated actuarial gain/loss	-9,975	4,303		
Other pension liabilities-4,263-4,263-4,263-4,263Total recognised pension liability-20,357-29,551-Specification of pension costs Service cost Interest expense Expected return-5,058-5,037 -9,953-12,53012,53312,53312,533	0	30,029			
Total recognised pension liability-20,357-29,551Specification of pension costs Service cost-5,058-5,037Interest expense Expected return-10,874-9,95312,53012,53312,533	Recognised liability as of 31 December, 2010	-16,094	-25,288		
Specification of pension costsService cost-5,058Interest expense-10,874Expected return12,53012,533	Other pension liabilities	-4,263	-4,263	-4,263	-4,263
Service cost   -5,058   -5,037     Interest expense   -10,874   -9,953     Expected return   12,530   12,533	Total recognised pension liability	-20,357	-29,551		
Service cost   -5,058   -5,037     Interest expense   -10,874   -9,953     Expected return   12,530   12,533	Specification of pension costs				
Interest expense   -10,874   -9,953     Expected return   12,530   12,533		-5,058	-5,037		
Expected return   12,530   12,533					
Pension cost -3,402 -2,457	•				
	Pension cost	-3,402	-2,457		

Provisions for pensions are recognised under general administrative expenses in profit and loss.

Landshypotek's pension plan is a "defined-benefit pension plan". Landshypotek has funded its obligation via SPK, which manages the assets and handles pension payments on behalf of Landshypotek. The current value of the obligations, after deductions for fair value of plan assets, amounted to MSEK 26.1 as of 31 December 2011. The difference between the carrying amount and the value of the liability recognised above is the result of actuarial gains and losses incurred due to changes in actuarial assumptions and the fact that the difference between actual and expected returns on plan assets has been amortised. This is based on the remaining time of service of the employees, to the extent that the net amount of accumulated, unrecognised actuarial gains and losses exceeds the higher of 10 percent of the present value or 10 percent of the fair value of plan assets.

	GRO	OUP	PARENT COMPANY		
NOTE 31 DEFERRED TAX LIABILITIES, SEK THOUSAND	2011	2010	2011	2010	
Deferred tax	31,328	44,681	31,328	44,681	
Total	31,328	44,681	31,328	44,681	
Opening deferred tax on property write-up	43,835	44,425	43,835	44,425	
Add deferred tax on property write-up					
Less deferred tax on property write-up	-43,835	-590	-43,835	-590	
Closing deferred tax on property write-up	0	43,835	0	43,835	
Opening deferred tax on property write-up IFRS	846	1,794	846	1,794	
Add deferred tax on property write-up IFRS					
Less deferred tax on property write-up IFRS	-877	-948	-877	-948	
Closing deferred tax on property write-up IFRS	-31	846	-31	846	
Opening deferred tax on fair-value reserve	0	52,454	0	52,454	
Add deferred tax on fair-value reserve	31,359		31,359		
Less deferred tax on fair-value reserve		-52,454		-52,454	
Closing deferred tax on fair-value reserve	31,359	0	31,359	0	
Total deferred tax	31,328	44,681	31,328	44,681	

Deferred tax for 2011 is estimated using a rate of 26.3 percent.

			GRO	GROUP		COMPANY
NOTE 32 SUBORDINATED LIABILITIES, SEK THOUSAND		2011	2010	2011	2010	
Due date	Nominal amount	Interest				
2012/2017	SEK 350,000,000	3 months STIBOR +0.33 %	350,000	350,000	350,000	350,000
2015/2020	SEK 200,000,000	Fixed interest 4.60 %	199,949	199,949	199,949	199,949
Total			549,949	549,949	549,949	549,949

	GRC	DUP	PARENT COMPANY		
NOTE 33 MEMORANDUM ITEMS, SEK THOUSAND	2011	2010	2011	2010	
Pledged assets	None	None	None	Inga	
Contingent liabilities					
Försäkringsbolaget Pensionsgaranti, FPG	85	85	85	85	
Flexible first mortgage loan, approved unutilised amount	530,499	446,981	530,499	446,981	
Total	530,584	447,066	530,584	447,066	
Guarantees and other commitments	196,895	166,285			

NOTE 34 CAPITAL ADEQUACY ANALYSIS, SEK THOUSAND	Basel II	Transitional rules	Basel I
Tier 1 capital	3,762,200	3,762,200	3,811,875
Share capital paid in or equivalent, after deduction for cumulative preference shares	1,076,094	1,076,094	1,076,094
Equity component of reserves and profit or loss brought forward from preceding			
financial year	2,385,114	2,385,114	2,385,114
Net profit for the year	383,003	383,003	383,003
Deduction for deferred tax assets	-18,278	-18,278	-18,278
Intangible non-current assets	-14,058	-14,058	-14,058
Deduction in accordance with Chapter 3, Section 8 of the Capital Adequacy			
and Large Exposures Act	-49,675	-49,675	-
Tier 2 capital	500,274	500,274	549,949
Subordinated term loans in accordance with Chapter 8, Sections 18-30	549,949	549,949	549,949
Deduction in accordance with Chapter 3, Section 8 of the Capital Adequacy	0.0,0.0	0.10,0.10	0.0,0.0
and Large Exposures Act	-49,675	-49,675	-
Capital base	4,262,474	4,262,474	4,361,824
Capital requirement for credit risks in accordance with the standardised method	467,099	467,099	4,729,023
Exposure to governments and central banks	0	0	-,
Municipalities, similar entities and authorities	0	0	-
Institutional exposure	97,296	97,296	-
Corporate exposure	204,453	204,453	-
Retail exposure	21,488	21,488	-
Non-performing items	3,334	3,334	-
Covered bonds	140,528	140,528	-
Other items	0	0	-
Capital requirement for credit risks in accordance with IRB	419,272	419,272	-
Retail – real property credits	417,872	417,872	-
Non credit-obligation assets	1,400	1,400	-
Capital requirement for operational risks – Base method	82,017	82,017	
Additional capital requirement in accordance with transitional rules	-	2,715,480	-
Capital requirement	968 388	3,683,868	4,729,023
Capital adequacy ratio	4.40	1.16	0.92
Capital adequacy	35.21 %	<b>9.26</b> %	7.38 %
Tier 1 capital adequacy	31.08 %	8.17 %	6.45 %
IRB deduction			
A state to the second terms of the second state of the second state of			

-99,350

### FINANCIAL CORPORATE GROUP

Anticipated loss amount in excess of provisions

Capital adequacy ratio = Capital base/Capital requirement

	LHAB PARENT COMPANY				
CONT. NOTE 34, CAPITAL ADEQUACY ANALYSIS, SEK THOUSAND	Basel II	Transitional rules	Basel I		
Tier 1 capital	3,630,138	3,630,138	3,679,813		
Share capital paid in or equivalent, after deduction for cumulative preference shares	1,927,000	1,927,000	1,927,000		
Equity component of reserves and profit or loss brought forward from preceding					
financial year	1,306,818	1,306,818	1,306,818		
Net profit for the year	469,116	469,116	469,116		
Group contributions paid	0	0	0		
Deduction for deferred tax assets	-9,063	-9,063	-9,063		
Intangible non-current assets	-14,058	-14,058	-14,058		
Deduction in accordance with Chapter 3, Section 8 of the Capital Adequacy and					
Large Exposures Act	-49,675	-49,675	-		
Tier 2 capital	500,274	500,274	549,949		
Subordinated term loans in accordance with Chapter 8, Sections 18-30	549,949	549,949	549,949		
Deduction in accordance with Chapter 3, Section 8 of the Capital Adequacy and		,			
Large Exposures Act	-49,675	-49,675	-		
Capital base	4,130,412	4,130,412	4,229,762		
Capital requirement for credit risks in accordance with the standardised method	432,331	432,331	4,706,575		
Exposure to governments and central banks	0	0	-		
Municipalities, similar entities and authorities	0	0	-		
Institutional exposure	96,626	96,626	-		
Corporate exposure	186,343	186,343	-		
Retail exposure	7,514	7,514	-		
Non-performing items	1,320	1,320	-		
Covered bonds	140,528	140,528	-		
Other items	0	0	-		
Capital requirement for credit risks in accordance with IRB	461,490	461,490	-		
Retail – real property credits	417,872	417,872	-		
Non credit-obligation assets	43,618	43,618	-		
Capital requirement for operational risks – Base method	79,155	79,155	-		
Additional capital requirement in accordance with transitional rules	-	2,692,933	-		
Capital requirement	972 976	3,665,909	4,706,575		
Capital adequacy ratio	4.25	1.13	0.90		
Capital adequacy	33.96 %	9.01 %	7.19%		
Tier 1 capital adequacy	<b>29.85</b> %	7.92 %	<b>6.25</b> %		
IRB deduction					
Anticipated loss amount in excess of provisions	-99,350				

Capital adequacy ratio = Capital base/Capital requirement

NOTE 35 FINANCIAL ASSETS AND LIABILITIES BY CATEGORY, SEK THOUSAND GI						
2011	Measured at fair value in profit and loss	Derivatives identified as hedging instruments	Other financial liabilities	Loans and accounts receivable	Available- for-sale financial assets	
Assets						
Cash and balances with central banks				6,374		
Treasury bills and other eligible bills						
Due from financial institutions				164,561		
Loans to customers				55,579,600		
Bonds and other interest-bearing securities	5,796,446				7,440,868	
Derivatives	21,910	473,644				
Total financial assets	5,818,356	473,644	0	55,750,535	7,440,868	
Financial liabilities						
Liabilities to credit institutions			162,157			
Borrowing from the public			312,453			
Debt securities in issue, etc.	20,265,710		44,039,830			
Derivatives	127,913	145,638				
Subordinated liabilities			549,949			
Total financial liabilities	20,393,623	145,638	45,064,389	0	0	

2010	Measured at fair value in profit and loss	Derivatives identified as hedging instruments	Other financial liabilities	Loans and accounts receivable	Available- for-sale financial assets
Assets					
Cash and balances with central banks				5,393	
Treasury bills and other eligible bills					
Due from financial institutions				216,144	
Loans to customers				51,773,034	
Bonds and other interest-bearing securities	2,318,188				8,656,871
Derivatives	42,351	37,970			
Total financial assets	2,360,539	37,970	0	51,994,571	8,656,871
Financial liabilities					
Liabilities to credit institutions			83,962		
Borrowing from the public			105,000		
Debt securities in issue, etc.	17,375,594		41,037,595		
Derivatives	66,454	540,229			
Subordinated liabilities			549,949		
Total financial liabilities	17,442,048	540,229	41,776,506	0	0

CONT. NOTE 35, FINANCIAL ASSETS AND I	E 35, FINANCIAL ASSETS AND LIABILITIES BY CATEGORY, SEK THOUSAND				
2011	Measured at fair value profit and loss	Derivatives identified as hedging instruments	Other financial liabilities	Loans and accounts receivable	Available- for-sale financial assets
Assets					
Cash and balances with central banks				6,374	
Treasury bills and other eligible bills					
Due from financial institutions				145,106	
Loans to customers				55,303,336	
Bonds and other interest-bearing securities	5,796,446				7,440,868
Derivatives	21,910	473,644			
Total financial assets	5,818,356	473,644	0	55,454,816	7,440,868
Financial liabilities					
Liabilities to credit institutions			487,157		
Borrowing from the public			312,453		
Debt securities in issue, etc.	20,265,710		44,039,830		
Derivatives	127,913	145,638			
Subordinated liabilities			549,949		
Total financial liabilities	20,393,623	145,638	45,389,389	0	0

2010	Measured at fair value profit and loss	Derivatives identified as hedging instruments	Other financial liabilities	Loans and accounts receivable	Available- for-sale financial assets
Assets					
Cash and balances with central banks				5,393	
Treasury bills and other eligible bills					
Due from financial institutions				201,416	
Loans to customers				51,457,391	
Bonds and other interest-bearing securities	2,318,188				8,656,871
Derivatives	42,351	37,970			
Total financial assets	2,360,539	37,970	0	51,664,200	8,656,871
Financial liabilities					
Liabilities to credit institutions			371,722		
Borrowing from the public			105,000		
Debt securities in issue, etc.	17,375,594		41,037,595		
Derivatives	66,454	540,229			
Subordinated liabilities			549,949		
Total financial liabilities	17,442,048	540,229	42,064,266	0	0

NOTE 36 DERIVATIVE INSTRU	6 DERIVATIVE INSTRUMENTS, SEK THOUSAND GROU									
2011	With positive close Nominal amount	sing value or zero Carrying amount	With negative close Nominal amount	sing value or zero Carrying amount						
Interest rate-related swaps	20,157,445	495,554	9,334,000	202,630						
Currency-related swaps			7,563,486	70,921						
Total	20,157,445	495,554	16,897,486	273,551						

	With positive clos	sing value or zero	With negative closing value or zero		
2010	Nominal amount	Carrying amount	Nominal amount	Carrying amount	
Interest rate-related swaps	6,200,000	80,321	7,999,500	226,694	
Currency-related swaps			6,920,996	379,989	
Total	6,200,000	80,321	14,920,496	606,683	

				PARENT COMPANY
2011	With positive clos Nominal amount	sing value or zero Carrying amount	With negative clos Nominal amount	sing value or zero Carrying amount
Interest rate-related swaps	20,157,445	495,554	9,334,000	202,630
Currency-related swaps			7,563,486	70,921
Total	20,157,445	495,554	16,897,486	273,551

	With positive close	sing value or zero	With negative closing value or zero		
2010	Nominal amount	Carrying amount	Nominal amount	Carrying amount	
Interest rate-related swaps	6,200,000	80,321	7,999,500	226,694	
Currency-related swaps	0	0	6,920,996	379,989	
Total	6,200,000	80,321	14,920,496	606,683	

	THOUSAND			GROUP	
	201	1	2010		
	Carrying amount	Fair value	Carrying amount	Fair value	
Assets					
Cash and balances with central banks	6,374	6,374	5,393	5,393	
Treasury bills and other eligible bills					
Due from financial institutions	164,561	164,561	216,144	216,144	
Loans to customers	55,579,600	54,287,539	51,773,034	52,643,477	
Bonds and other interest-bearing securities	13,237,314	13,237,314	10,975,059	10,975,059	
Derivatives	495,554	495,554	80,321	80,321	
Shares and participations	1	1	1	1	
Shares in Group companies					
Intangible non-current assets	14,058	14,058			
Tangible assets					
Furniture, fixtures and equipment	1,788	1,788	2,601	2,601	
Buildings and land	15,735	35,200	348,929	562,300	
Other assets	376,236	376,236	96,875	96,875	
Prepaid expenses and accrued income	912,455	912,455	662,497	662,497	
Total assets	70,803,676	69,531,080	64,160,854	65,244,668	
Liabilities and Provisions					
Liabilities to credit institutions	162,157	162,157	83,962	83,962	
Borrowing from the public	312,453	312,477	105,000	104,907	
Debt securities in issue, etc.	64,305,539	65,008,457	58,413,189	59,029,547	
Derivatives	273,551	273,551	606,683	606,683	
Other liabilities	200,170	200,170	150,218	150,218	
Accrued expenses and deferred income	1,080,271	1,080,271	823,004	823,004	
Provisions	51,685	51,685	74,232	74,232	
Subordinated liabilities	549,949	564 428	549,949	557,731	

CONT. NOTE 37, FAIR-VALUE DISCLOSU	IRES, SEK THOUSAND		PARI	ENT COMPANY
	201	11	201	0
	Carrying amount	Fair value	Carrying amount	Fair value
Assets				
Cash and balances with central banks	6,374	6,374	5,393	5,393
Treasury bills and other eligible bills				
Due from financial institutions	145,106	145,106	201,416	201,416
Loans to customers	55,303,336	54,001,503	51,457,391	52,317,360
Bonds and other interest-bearing securities	13,237,314	13 237 314	10,975,059	10,975,059
Derivatives	495,554	495,554	80,321	80,321
Shares and participations				
Shares in Group companies	514,827	514,827	514,827	514,827
Intangible non-current assets	14,058	14,058		
Tangible assets				
Furniture, fixtures and equipment	1,788	1,788	2,601	2,601
Buildings and land	15,735	35 200	348,917	561,670
Other assets	360,165	360,165	76,274	76,274
Prepaid expenses and accrued income	910,984	910,984	661,732	661,732
Total assets	71,005,241	64,722,873	64,323,931	65,396,653
Liabilities and Provisions				
Liabilities to credit institutions	487,157	487,216	371,772	371,722
Borrowing from the public	312,453	312,477	105,000	104,907
Debt securities in issue, etc.	64,305,539	65 008 457	58,413,189	59,029,547
Derivatives	273,551	273,551	606,683	606,683
Other liabilities	193,980	193,980	141,480	141,480
Accrued expenses and deferred income	1,081,706	1,081,706	823,723	823,723
Provisions	35,592	35,592	48,944	48,944
Subordinated liabilities	549,949	564 428	549,949	557,731
Total liabilities	67,239,927	67,957,407	61,060,690	61,684,737

NOTE 38 FAIR-VALUE HIERARCHY	NOTE 38 FAIR-VALUE HIERARCHY FOR FINANCIAL INSTRUMENTS, SEK THOUSAND							
		20	11		2010			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Financial assets at fair value in profit and loss								
Bonds and other interest-bearing securities	5,796,446			5,796,446	2,318,188			2,318,188
Derivatives		21,910		21,910		42,351		42,351
Derivatives identified as hedging instruments								
Derivatives		473,644		473,644		37,970		37,970
Available-for-sale financial assets Bonds and other interest-bearing								
securities	4,548,435	2,892,433		7,440,868	5,860,312	2,796,559		8,656,871
Total assets measured at fair value	10,344,880	3,387,987	0	13,732,867	8,178,500	2,876,880	0	11,055,380
Financial liabilities at fair value in profit and loss								
Debt securities in issue, etc.		20,265,710		20,265,710		17,375,594		17,375,594
Derivatives		127,913		127,913		66,454		66,454
Derivatives identified as hedging instruments								
Derivatives		145,638		145,638		540,229		540,229
Total liabilities measured at fair value	0	20,539,261	0	20,539,261	0	17,982,277	0	17,982,277

							PARENT	COMPANY
		20	11		2010			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Financial assets at fair value in profit and loss								
Bonds and other interest-bearing securities	5,796,446			5,796,446	2,318,188			2,318,188
Derivatives		21,910		21,910		42,351		42,351
Derivatives identified as hedging instruments								
Derivatives		473,644		473,644		37,970		37,970
Available-for-sale financial assets Bonds and other interest-bearing securities	4,548,435	2,892,433		7,440,868	5.860.312	2,796,559		8,656,871
	, ,			, ,		, ,		
Total assets measured at fair value	10,334,880	3,387,987	0	13,732,867	8,178,500	2,876,880	0	11,055,380
Financial liabilities at fair value in profit and loss								
Debt securities in issue, etc.		20,265,710		20,265,710		17,375,594		17,375,594
Derivatives		127,913		127,913		66,454		66,454
Derivatives identified as								
hedging instruments								
Derivatives		145,638		145,638		540,229		540,229
Total liabilities measured at fair value	0	20,539,261	0	20,539,261	0	17,982,277	0	17,982,277

Level 1: Prices quoted on active markets for identical assets or liabilities.

Level 2: Prices quoted are used to determine the value of an asset or liability.

Level 3: Data for assets/liabilities not based on observable market data.

	GR	OUP	PARENT COMPANY		
NOTE 39 ASSETS AND LIABILITIES BY SIGNIFICANT CURRENCIES, SEK THOUSAND	2011	2010	2011	2010	
ASSETS					
EUR	9,883	19,210	9,883	19,210	
Loans to customers	9,883	19,210	9,883	19,210	
EUR	3,738	0	3,738	0	
Due from financial institutions	3,738	0	3,738	0	
TOTAL ASSETS	13 621	19,210	13 621	19,210	
Skulder					
EUR	13,871	19,586	13,871	19,586	
Liabilities to credit institutions	13,871	19,586	13,871	19,586	
CHF	3,293,061	3,241,170	3,293,061	3,241,170	
EUR	3,308,871	2,910,750	3,308,871	2,910,750	
NOK	8,826,599	7,838,265	8,826,599	7,838,265	
Debt securities in issue	15,428,531	13,990,185	15,428,531	13,990,185	
TOTAL LIABILITIES	15,442,401	14,009,771	15,442,401	14,009,771	

Other assets and liabilities arise in SEK.

All assets and liabilities in foreign currency are hedged against exchange-rate fluctuations using derivative contracts.

	GROUP		PARENT COMPANY	
NOTE 40 OTHER OPERATING CASH RECEIPTS, SEK THOUSAND	2011	2010	2011	2010
Other operating income	246,496	91,374	245,874	93,413
Shares sold	-232,715	-81,904	-232,715	-81,904
Other	0	12,552	0	13,045
Total	13,781	22,022	13,159	24,554

	GROUP		PARENT COMPANY	
NOTE 41 CHANGES IN CASH AND CASH EQUIVALENTS, SEK THOUSAND	2011	2010	2011	2010
Cash and balances at beginning of year	5,393	8,946	5,393	8,946
Due from financial institutions at beginning of year	216,144	87,761	201,416	300,505
Cash and balances at year-end	6,374	5,393	6,374	5,393
Due from financial institutions at year-end	164,561	216,144	145,106	201,416
Total change in cash and cash equivalents	-50,602	124,830	-55,329	-102,642

# **Proposed Allocation of Earnings**

SEK 38,240,200 SEK 290,124,366 SEK 469,018,028
SEK 38,240,200
SEK 397,284,166, SEK -145,400,000

Conditional on the approval of the Annual General Meeting, a Group contribution has been paid in the amount of SEK 145,400,000, which has reduced unrestricted equity as of the balance sheet date by SEK 107,159,800 after taking the tax effect into account. The proposed transfer of value in the form of a Group contribution reduces the company's capital adequacy ratio to 1.13, calculated in accordance with the transitional rules of the Swedish Financial Supervisory Authority. The Board of Directors is of the opinion that the proposed dividend, in the form of a Group contribution, does not compromise the company's ability to fulfil its obligations in the short and long term, nor to make any necessary investments. The proposed transfer of value can therefore be justified considering that stated in Chapter 17, Section 3, paragraphs 2-3 of the Swedish Companies Act. The Board of Directors proposes that the year's funds at the disposal of the Annual General Meeting, SEK 759,142,394, be carried forward. The undersigned hereby certify that, to the best of our knowledge, the annual accounts are prepared in accordance with generally accepted accounting principles for credit market companies and that the information provided agrees with actual circumstances and that nothing of material importance has been omitted that could affect the image of Landshypotek AB created by the annual accounts.

Stockholm, 15 March 2012

Henrik Toll *Chairman*  Lars-Åke Folkmer

Catharina Lagerstam

Johan Löwen

Richard Montgomery

Nils-Fredrik Nyblaeus

Charlotte Önnestedt

Kjell Hedman Managing Director

Our auditors' report was submitted on March 15, 2012

Anna Hesselman Authorized Public Accountant Ulf Westerberg Authorized Public Accountant

### **Audit Report**

### To the Annual General Meeting of Landshypotek AB, corporate registration number 556500-2762.

Report on the annual accounts and consolidated accounts

We have audited the annual accounts and consolidated accounts of Landshypotek AB for the year 2011, except for the corporate governance statement on pages 18-19. The annual accounts and consolidated accounts of the company are included in the printed version of this document on pages 9-62.

Responsibilities of the Board of Directors and the Managing Director for the annual accounts and consolidated accounts The Board of Directors and the Managing Director are responsible for the preparation and fair presentation of these annual accounts in accordance with the provisions of the Swedish Annual Accounts Act for Credit Institutions and Securities Companies and fair presentation of these consolidated accounts in accordance with International Financial Reporting Standards, as adopted by the EU and the provisions of the Swedish Annual Accounts Act for Credit Institutions and Securities Companies, and for such internal control as the Board of Directors and the Managing Director determine is necessary to enable the preparation of annual accounts and consolidated accounts that are free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express an opinion on these annual accounts and consolidated accounts based on our audit. We conducted our audit in accordance with International Standards on Auditing and generally accepted auditing standards in Sweden. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the annual accounts and consolidated accounts are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the annual accounts and consolidated accounts. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the annual accounts and consolidated accounts, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the annual accounts and consolidated accounts in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors and the Managing Director, as well as evaluating the overall presentation of the annual accounts and consolidated accounts. We believe that the audit evidence we have obtained is suf-

ficient and appropriate to provide a basis for our audit opinion

### Opinions

In our opinion, the annual accounts have been prepared in accordance with the Swedish Annual Accounts Act for Credit Institutions and Securities Companies and present fairly, in all material respects, the financial position of the parent company as of 31 December 2011 and of its financial performance and its cash flows for the year then ended in accordance with the Swedish Annual Accounts Act for Credit Institutions and Securities Companies, and the consolidated accounts have been prepared in accordance with the Swedish Annual Accounts Act for Credit Institutions and Securities Companies and present fairly, in all material respects, the financial position of the group as of 31 December 2011 and of their financial performance and cash flows in accordance with International Financial Reporting Standards, as adopted by the EU, and the Swedish Annual Accounts Act for Credit Institutions and Securities Companies. Our opinions do not cover the corporate governance statement on pages 18-19. The statutory administration report is consistent with the other parts of the annual accounts and consolidated accounts.

We therefore recommend that the annual meeting of shareholders adopt the income statement and balance sheet for the Parent Company and the Group.

### Report on other legal and regulatory requirements

In addition to our audit of the annual accounts and consolidated accounts, we have examined the proposed appropriations of the company's profit or loss and the administration of the Board of Directors and the Managing Director of Landshypotek AB for the year 2011. We have also conducted a statutory examination of the corporate governance statement.

### *Responsibilities of the Board of Directors and the Managing Director*

The Board of Directors is responsible for the proposal for appropriations of the company's profit or loss, and the Board of Directors and the Managing Director are responsible for administration under the Companies Act and that the corporate governance statement on pages 18-19 has been prepared in accordance with the Annual Accounts Act.

#### Auditor's responsibility

Our responsibility is to express an opinion with reasonable assurance on the proposed appropriations of the company's profit or loss and on the administration based on our audit. We conducted the audit in accordance with generally accepted auditing standards in Sweden.

As a basis for our opinion on the Board of Directors' proposed appropriations of the company's profit or loss, we examined the Board of Directors' reasoned statement and a selection of supporting evidence in order to be able to assess whether the proposal is in accordance with the Companies Act.

As a basis for our opinion concerning discharge from liability, in addition to our audit of the annual accounts and consolidated accounts, we examined significant decisions, actions taken and circumstances of the company in order to determine whether any member of the Board of Directors or the Managing Director is liable to the company.

We also examined whether any member of the Board of Directors or the Managing Director has, in any other way, acted in contravention of the Swedish Companies Act, Swedish Cooperative Societies Act, the Swedish Banking and Financing Businesses Act, the Swedish Annual Accounts Act for Credit Institutions and Securities Companies or the Articles of Association.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Furthermore, we have read the corporate governance statement and, based on that reading and our knowledge of the company and the Group, we believe that we have a sufficient basis for our opinions. This means that our statutory examination of the corporate governance statement is different and substantially less in scope than an audit conducted in accordance with International Standards on Auditing and generally accepted auditing standards in Sweden.

#### Opinions

We recommend to the annual meeting of shareholders that the profit be appropriated in accordance with the proposal in the statutory administration report and that the members of the Board of Directors and the Managing Director be discharged from liability for the financial year.

A corporate governance statement has been prepared, and its statutory content is consistent with the other parts of the annual accounts and consolidated accounts.

Stockholm, 15 March 2012

Anna Hesselman Authorized Public Accountant Ulf Westerberg Authorized Public Accountant

### Directors



Henrik Toll, b 1954, Sorunda, Agrologist, Chairman of Landshypotek AB, Landshypotek Jordbrukskredit AB and Director of Landshypotek ek. för. Chairman of Tham Invest AB, Stettin Holding AB and Fallda AB. Director of Stora Sundby Lantbruks och Fritids AB, Vidbynäs Förvaltnings AB, Harry Cullbergs Fond and Djursnäs Säteri AB.



LarsÅke Folkmer, b 1946, Kvänum, Agrologist, Director of Landshypotek AB, Landshypotek, ek. för and Landshypotek Jordbrukskredit AB.



Catharina Lagerstam, b 1962, Stockholm, PhD (Econ.), graduate engineer, Director of Landshypotek AB and Landshypotek Jordbrukskredit AB. Director of Kommuninvest i Sverige AB, StyrelseAkademin i Stockholm, , Retail Finance AB, Alpcot Agro AB and Nordica Mines AB. Vice Chairman of Stiftelsen Franska skolan. Director of Franska skolans Fastighetsstiftelse and Fastighetsaktiebolaget Fattighuset. Chairman of Quaestus AB.



Johan Löwen, b 1959, Nyköping, graduate engineer, Director of Landshypotek AB and Landshypotek Jordbrukskredit AB. Director of Firefly AB, Hargs Bruk AB, Sjösa Förvaltnings AB and Sjösa Gård AB. Deputy Director of HäradSkog i Örebro AB. Managing Director Sjösa Förvaltnings AB.



Nils-Fredrik Nyblæus, b 1951, Nyköping, Bachelor of Science (Econ.), Bank Director, Director of Landshypotek AB and Landshypotek Jordbrukskredit AB. Chairman of Bankgirocentralen (BGC) AB, Upplysningscentralen (UC) AB, Skandinaviska Enskilda Bankens Kollektivavtalsstiftelse and Skandinaviska Enskilda Bankens Rekreationsstiftelse. Director of SEB Trygg Liv Gamla AB, Unit-linked insurance company SEB Trygg Liv, the Swedish Bankers' Association, Euroclear SA/Plc and the Austin-Healey Club of Sweden.

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Charlotte Önnestedt, b 1963, Ödeshög, Agrologist and Director of Landshypotek AB and Landshypotek Jordbrukskredit AB.



Richard Montgomery, b 1955, Flen, Bachelor of Science (Econ.), Director of Landshypotek AB, Landshypotek Jordbrukskredit AB and Tham Invest.

Auditors Anna Hesselman, Stockholm, Authorised Public Accountant. Ulf Westerberg, Stockholm, Authorised Public Accountant.

Deputy Auditors Christina Asseus Sylvén, Sollentuna, Authorised Public Accountant. Helena Kaiser de Carolis, Stockholm, Authorised Public Accountant.

# Senior management



Kjell Hedman Managing Director



Göran Abrahamsson Chief Membership & Market Officer



Bertil Andersson Chief Sales Officer



Annelie von Dahn HR Manager



Olof Helmersson Chief Development Officer



Per Ivarsson CIO



Catharina Åbjörnsson Lindgren Chief Legal Officer



Björn Ordell Chief Financial Officer



Emanuel Åkerlind Chief Risk Control Officer



Ulrika Valassi Chief Credit Officer





# LANDSHYPOTEK Ekonomisk förening 2011

### **Administration Report**

### Local presence is an important success factor for Landshypotek



Landshypotek currently has offices throughout Sweden. Having a local presence is highly important in offering the market personal service provided by employees who have intimate knowledge of local conditions. On 15 March 2012, the Board of Directors of Landshypotek, ekonomisk förening, corporate registration number 769600-5003, approved the financial statements. These will be presented for final adoption by the Annual General Meeting of the Association on 10 May 2012.

### **Business**

Landshypotek, ekonomisk förening is the parent association of the Landshypotek, ekonomisk förening Group. The association is owned by its members. Operations in the Group are primarily pursued through Landshypotek AB. All borrowers of Landshypotek AB are also members of Landshypotek, ekonomisk förening. Landshypotek AB is a credit institution specialised in lending to Swedish agriculture and forestry, using real property as collateral. Landshypotek offers first mortgages on competitive terms and other banking and insurance services through a collaboration established with a network of partners.

Loans are concentrated in Landshypotek AB, although a certain proportion of lending is also provided through the subsidiary Landshypotek Jordbrukskredit AB. Lantbrukskredit AB previously financed agriculturally related businesses but, in December 2011, its loan stock was sold to Landshypotek Jordbrukskredit AB. In 2012, Lantbrukskredit AB will be merged with Landshypotek AB. Landshypotek AB is responsible for all borrowing. The company uses the capital market as its source of funding. The desired level of flexibility is achieved by way of a number of loan programmes, attracting various types of investor.

Landshypotek AB is owned by Landshypotek, ekonomisk förening. The cooperative association is a democratic organisation in which all members have one vote at the annual regional meeting.

During 2011, operations were conducted by the following corporate entities:

- Landshypotek, ekonomisk förening
- Landshypotek AB
- Landshypotek Jordbrukskredit AB
- Lantbrukskredit AB

### Organisation

Landshypotek has 110 employees based in eight districts with 18 offices throughout Sweden. Local presence is an important success factor for the company. Staff all have a good level of local knowledge and expertise of agricultural and forestry criteria, as well as entrepreneur-driven enterprise.

The representatives that sit on Landshypotek's regional boards of directors are tasked with appraising customers' properties. The members of these boards are themselves owners of agricultural properties and have good local knowledge and industry expertise. Board members with the greatest possible geographic and industrial breadth are appointed in each region. Members are also active advocates of the company and represent Landshypotek in a variety of contexts.

### **Market overview**

### Market trends

In general, profitability in the forestry and agricultural sector remained stable in 2011.

Profitability recovered slightly for crop producers during the year with improved settlement prices.

Structural changes in the dairy market negatively impacted settlement prices and thereby profitability for dairy farmers in the summer and autumn of 2011. In the late autumn, the situation improved and settlement prices stabilised at a relatively healthy level. There is, however, substantial variation in profitability levels among dairy companies in Sweden.

Profitability increased for beef producers in 2010 after two years of decline and remained stable in 2011. However, increased feed costs had a dampening effect.

For a relatively long period, pork producers have suffered from depressed prices due to overproduction in the EU. However, the trend was positive in autumn 2011 and prices rose albeit from low levels. High market prices in the US and China contributed to the improvement. In Sweden, pork production declined in 2011 while the implementation of Swedish labelling of pork products contributed to increased demand. Meanwhile, profitability declined due to increased costs.

Profitability in forestry remained stable in 2011. Demand for both timber and pulp wood remained strong. Prices for timber remained relatively unchanged in 2011 after the increases that occurred in 2010. However, the price for pulp wood declined in the autumn.

### Price trends for forestry and agricultural properties

Rationalization within agriculture is driving the trend towards larger production units and thus requirements for larger areas to cultivate. Demand has driven up the price of arable land which rose by an average of 7 percent during the year, although the difference is substantial among the various regions in Sweden.

Following a trend of sharp price increases for forest land the rate of increase normalised in 2011 to 1 percent. Again, prices vary between different parts of the country, although not by as much as for arable land.

### Landshypotek's development

Landshypotek increased net lending by SEK 3.8 billion during the year. This increase corresponds to a lending growth of 7.4 percent, compared with 11.4 percent in 2010. From high levels, demand for credit from

Swedish farmers and foresters declined somewhat during the year, which was primarily due to relatively low new investment in production equipment.

Landshypotek's core business focuses on offering farm and forest owners the most attractive first mortgages available in the market. During the year, Landshypotek introduced savings accounts that offer a secure form of saving with competitive interest rates. Many customers appreciate the simplicity in being able to turn to just one contact that can satisfy all their banking and financing service requirements, which Landshypotek offers in collaboration with a network of partners. During the year, Landshypotek changed partner for finance company and insurance services to strengthen the collaboration.

Actual prices for arable land



Average prices for arable land increased by 7 percent in 2011.





The average price of forest properties was SEK 408/m<sup>2</sup> in Sweden as a whole in 2011.

Loans to customers SEK billion

Operating profit MSEK

400

300

200

100

0

2007



At 31 December 2011, Landshypotek's loans to customers totalled MSEK 55,580. During the year, lending increased by 7.4 percent.

Operating profit, excluding "Net result of financial transactions", amounted to MSEK 494.1 in 2011. This increase in profit is primarily attributable to higher net interest income.

2009

2008

2011

2010



In 2011, net interest income amounted to MSEK 502.1. The size of net interest income is determined by the lending volume, the margin between borrowing and lending interest rates and the return received on equity invested in lending operations.

### Success factors

Crucial factors to ensure that Landshypotek continues to experience favourable development in the market and defend its position as a leading player in its area of business include:

- good knowledge of customers' business,
- products that satisfy customers' requirements,
- elected appraisers who can accurately value collateral,
- good credit rating, which, together with accurately appraised collateral, guarantees continued low loan losses and
- low borrowing costs.

### Profit and profitability

Group key ratios

droup key ratios	2011	2010
Net interest income, SEK thousand	502,060	470,983
Interest margin, %	0.94 %	0.96 %
Other operating income excl. property transactions,		
SEK thousand	234,591	87
Costs, SEK thousand	-237,043	-212,143
Cost level, %	0.42 %	0.43 %
Loan losses, SEK thousand	-8,910	-6,662
Loan loss level, %	0.02 %	0.01 %
Operating profit, SEK thousand	490,699	338,695
Operating profit, excl. net result	404000	004 470
of financial transactions, SEK thousand	494,080	334,476

0011

0010

Consolidated operating profit for 2011 amounted to MSEK 490.7, up MSEK 152.0 compared with 2010 (MSEK 338.7). Excluding "Net result of financial transactions," operating profit totalled MSEK 494.1 (334.5), a year-on-year increase of MSEK 159.6 compared with 2010. The improvement in profit was attributable to an increase in net interest income and a capital gain from the sale of an operating property that positively impacted profit in an amount of approximately MSEK 230.

### Net interest income

Net interest income for 2011 amounted to MSEK 502.1, up MSEK 31.1 or about 7 percent compared with 2010 (MSEK 471.0). The increase was primarily attributable to increased lending. In 2011, margins between interest rates on deposits and lending remained unchanged compared with the preceding year.

### Other operating income

Other operating income, excluding net interest income, amounted to MSEK 234.6 for 2011, up MSEK 147.6 compared with 2010. The increase was primarily attributable to a capital gain recognised by Landshypotek in 2011 from the sale of an operating property in an amount of approximately MSEK 230. In 2010, two operating properties were sold with a combined capital gain of MSEK 68. Further explanation for the change in other income was the reduction in "Income from property" of MSEK 11.3 due to the property sale and that "Net result of financial transactions" declined by MSEK 7.6 compared with the year-earlier period. The "Net result of financial transactions" included realised results from the purchase and sale of financial instruments, as well as the result
# Landshypotek's covered bonds

Landshypotek has issued covered bonds to a value of SEK 52.2 billion. Assets in the covered pool corresponding to SEK 65.7 billion are in place as collateral for these bonds.

Collateral base and covered bonds		
Collateral base		
Loans	53.4 billion	
Supplemental collateral	12.3 billion	
	65.7 billion	
Covered bonds		
Issued in SEK	36.2 billion	
Issued in foreign currency	16.0 billion	
	52.2 billion	
Excess collateral	13.4 billion	25.6 %

41.1 %
36,026
47,975
133,282

Supplemental collateral	
Swedish covered bonds	2.9 billion
Swedish municipalities	9.4 billion



Lending volume per LTV interval



Of Landshypotek's lending, 63 percent takes place against collateral where the loan amount is less than 20 percent of the value of the collateral. Only 2 percent of lending is against collateral where the loan amount is 70 percent of the value of the collateral.



Landshypotek works to enhance the efficiency of its operations. Compared with 2007, costs have decreased at the same time as loans have increased.



<sup>0.02</sup> percent of lending.

from the repurchase of own bonds. In addition, this item also includes the result from the revaluation of certain financial instruments. To gain an understanding of the total effect of market revaluations, the revaluations carried directly to equity must also be taken into account. Net, after taxes recognised, revaluation of financial instruments in equity amounted to MSEK 130.4 in 2011. Furthermore, fees to the Swedish National Debt Office's stabilisation fund were charged to operating profit in an amount of MSEK 21.7. The corresponding item in 2010 was MSEK 20.0.

#### Costs

Costs in 2011 amounted to MSEK 237.0 (212.1). The increase in costs of MSEK 24.9 was attributable to the ongoing implementation of a new business system and the Members' Lift.

#### Loan losses and doubtful credits

Loan losses in 2011 amounted to MSEK 8.9 (6.7). Write-offs of confirmed loan losses totalled MSEK 5.9 (6.7). Provisions for probable loan losses during the period amounted to MSEK 19.3 (11.9). Reversals of previously confirmed losses, or previously doubtful credits, totalled MSEK 14.4 (11.5). Recoveries of preceding years' confirmed loan losses totalled MSEK 1.9 (0.4). Doubtful credits amounted to MSEK 65.1, corresponding to 0.12 percent of loans outstanding. At 31 December 2010, doubtful credits amounted to MSEK 37.2.

Landshypotek continuously analyses the quality of its loan portfolio and conducts various types of stress tests with a view to assessing performance under various macroeconomic scenarios. We currently do not anticipate any realistic scenario that would bring about a significant increase in loan losses. The reason for this is, in part, that the loan-tovalue ratio is low, the average volume-weighted loan-to-value ratio is 43.2 percent, and the overall repayment capacity of Landshypotek customers is strong. Landshypotek customers derive income from several sources, such as earned income, contracting business, forestry and agriculture.

The balance sheet total increased by 10.4 percent to MSEK 70,821 (64,166), due to increased lending to customers and a larger holding of interest-bearing securities.

# Financial structure

**Consolidated Balance Sheet** 

Assets, MSEK	
Due from financial institutions	193
Loans to customers	55,580
Bonds and other interest-bearing securities	13,237
Derivatives	496
Non-current assets	32
Other assets	1,283
	70,821

Liabilities to credit institutions	162
Borrowing and deposits from customers	428
Debt securities in issue	64,305
Derivatives	274
Other liabilities	1,745
Equity	3,907
	70.821

# Financial structure

# Assets

The largest asset item in the balance sheet is "Loans to customers", which amounted to MSEK 55,580 (51,773). More information about Landshypotek's lending to customers can be found in the Risk and Capital Management section. At year-end 2011, Landshypotek's holding of interest-bearing securities amounted to MSEK 13,237 (10,975). The portfolio consists principally of covered bonds issued by Swedish institutions with top credit ratings and, to a certain degree, bonds issued by Swedish municipalities. The reason for holding these interest-bearing securities is that they function as a liquidity portfolio. If necessary, the securities can be sold or borrowed against to manage the financing of liabilities falling due.

Landshypotek uses derivatives for the purpose of managing the differences in periods of fixed interest and currency risks between assets and liabilities. At year-end 2011, the nominal value of the Group's derivatives contracts amounted to MSEK 37,055 (21,120). Additional detail about derivatives contracts can be found in Note 36. Positive market values entail counterparty risk. In order to address the uncertainty of future market development, credit risk exposure is also calculated. A standard amount is then added to the market value, depending on the type of contract and the remaining time to maturity. The resulting amount constitutes a part of Landshypotek's credit exposure. Counterparties comprise Swedish and international banks with very high credit ratings. At year-end, the credit exposure in derivative contracts totalled MSEK 1,983 (1,295).

At 31 December 2011, tangible and intangible non-current assets amounted to MSEK 32 (352).

#### Liabilities

Landshypotek's funding consists primarily of bond loans and money market instruments issued on the Swedish and European markets in the form of MTN, EMTN and commercial paper programmes. Funding is also obtained via borrowings from credit institutions. At year-end 2011, bonds and money market instruments in issue amounted to MSEK 64,306 (58,413). Borrowing from customers amounted to MSEK 428 (216), and borrowing from credit institutions amounted to MSEK 162 (84).

### Equity

At year-end 2011, Landshypotek had equity of MSEK 3,907 (3,340). During 2011, equity grew by MSEK 567.

No dividend payment is recognised in Landshypotek; a transfer is instead made to the Parent Association, Landshypotek, ekonomisk förening, in the form of a group contribution.

#### Funding

Landshypotek aims to borrow funds on the best possible terms, given a low risk profile. By adopting an extremely flexible approach to markets and instruments, funding is obtained efficiently and where the best terms are offered. Landshypotek utilises several borrowing programmes, both in domestic and international markets. This allows the company to meet most investors' needs for investment in fixed-income instruments. Landshypotek's primary source of funding during the year was covered bonds.

In 2011, covered bonds were issued in an amount of approximately SEK 19 billion.



# Maturity, financial liabilities



Long	Short
AAA	
А	A1, K1
A+	F1
A3	P2
	AAA A A+

Our vision is to be the preferred partner with a complete range of financial and economic services in agriculture and forestry in Sweden.



	Utilised	Maximum	Utilised
Program	31 Dec. 2011	amount	31 Dec. 2010
Swedish commercial paper	3,650	10,000	2,350
MTN programme	35,710	50,000	38,508
EMTN programme	20,729	31,211*	15,126
Registered Covered Bonds, (RCB)	3,322		2,996
Other bonds	0		15
Subordinated loans	550		550

\* MEUR 3,500.

#### Rating

During the year, Landshypotek's credit rating was raised by Standard & Poor's rating agency from A- to A. This was primarily attributed to Landshypotek's extremely healthy capital position and strong profitability. Furthermore, Standard & Poor's analysis called attention to the fact that Landshypotek's lending has an extremely low risk level. Other credit ratings remained unchanged during the year.

### **Capital situation**

As of 31 December 2011, the capital base was MSEK 4,262 and the capital adequacy ratio according to Basel II was 4.4. The capital requirement according to Basel II was MSEK 968 as of 31 December. The capital requirement is calculated as a minimum capital requirement based on credit, market and operative risks (Pillar I). In addition to the minimum capital requirement, each institution must also perform an internal assessment of its capital requirement. This internal capital assessment takes account of all risks and their capital requirements. The supervisory authorities expect institutions to maintain a larger capital base than specified in the formal minimum capital requirement.

The capital adequacy rules as stipulated in Basel II were to be fully applied as of 1 January 2010. This transition to Basel II was preceded by transitional rules which were applied for three years. The period during which the transitional rules are applied is being extended. Under the transitional rules, Landshypotek has a capital ratio of 1.16. Additional information can be found in the Risk and Capital Management section and in Note 34.

### **Group contributions**

A Group contribution will be rendered, contingent upon the approval of the Annual General Meeting, in the amount of MSEK 145 (101) to the Parent Association, Landshypotek, ekonomisk förening.

#### Events after year-end

A merger plan for the merger of Lantbrukskredit AB with Landshypotek AB was adopted by the boards of both companies on 31 January 2012.

Work commenced on the merger of the two companies in the fourth quarter of 2011 through the sale of the loan stock in Lantbrukskredit AB to Landshypotek Jordbrukskredit AB, with completion of the merger planned for 2012.

The credit agency Moody's announced that, in conjunction with Moody's review of credit ratings for a substantial number of European banks, that Landshypotek's credit rating will be reviewed with a possible negative impact on the rating.

# **Corporate Governance, Landshypotek, ekonomisk förening** *Owners' control*

Landshypotek, ekonomisk förening is member owned. The owners' control of the association is exercised through regional meetings, the Association Meeting, the Board of Directors and Managing Director in accordance with the Swedish Association Act, the statutes, the Code of Governance for Cooperative Agricultural Associations and Association Enterprises as well as adopted policies and instructions.

### Statutes

The association's statutes were adopted most recently on 5 May 2011. The statutes set out the purpose of the association, among other items. In addition, the statutes stipulate regulations that govern who can be appointed as a Board member.

*The Code of Governance for Cooperative Agricultural Associations* The Swedish Code of Corporate Governance was published in December 2004. Modelled on that code, the Code of Governance of Cooperative Agricultural Associations and Association Enterprises was drafted in 2005 by LRF, the Federation of Swedish Farmers. The purpose was to develop a code of governance for agricultural cooperative associations that was adapted to the special conditions that prevail in the agricultural cooperative sector. Large blocks of text were transferred from the Swedish Code of Corporate Governance with only minor modifications. Other sections are completely new and have no equivalent in the Swedish Code of Corporate Governance. The 2006 Association Meeting of Landshypotek, ekonomisk förening adopted a code that largely corresponds to the Code of Governance for Cooperative Agricultural Associations and Association Enterprises. Landshypotek AB also adopted the same code at its 2006 Annual General Meeting.

# Regional meeting

The association's area of business is divided into regions by the Association Meeting. For each region, the respective members entitled to vote each have one vote at the scheduled meetings. Regional meetings deal with items including the election of regional Board members, the Board for the Association Meeting and appointment of the Election Committee.

### Association Meeting

The 43 Board members appointed by the regional meetings comprise the Association Meeting. The Meeting appoints a Board of Directors and auditors, decides on fees, adopts income statements and balance sheets and resolves on the matter of discharge from liability of the Board of Directors and the Managing Director. Advance information and minutes from the Association Meeting can be found on the Landshypotek website. The Annual Association Meeting will be held on 5 May 2011.

# The Drafting Committee

The Drafting Committee is the Association Meeting's body tasked with preparing the Meeting's decisions in respect of appointments and remuneration matters. Prior to the Annual Association Meeting, the Drafting Committee will evaluate the work of the Board of Directors. In addition, the Committee will also submit proposals concerning the Chairman of





the Association Meeting, members of the Board of Directors, fees payable to Board members (Chairman, Vice Chairman and other Directors) and proposals concerning auditors and the fees paid for their work. Committee members may not sit on the Board of Directors. The composition of the Drafting Committee prior to the Board election must be finalised at least six months prior to the Annual Association Meeting. Members are specified on the Landshypotek website.

The Association Meeting 2011 decided that the Drafting Committee will consist of ten members and their deputies, one from each region. Each chairman of the respective regional election committees was appointed a member of the Drafting Committee with their deputies to also serve as deputies on the Drafting Committee. The Drafting Committee appoints a Chairman and Vice Chairman from within its ranks. The Drafting Committee member from region Norrland convenes the meeting.

#### The Board of Directors and the Board's work

The statutes stipulate that the Board comprise a minimum of six and maximum of 12 members in addition to the Managing Director of the association as appointed by the Board. The Board is elected each year at the Association Meeting for the period until the next Association Meeting. The Board comprises thirteen members, two of whom are also Board members of Landshypotek AB and two members are employee representatives. The Board members in Landshypotek, ekonomisk förening following the Association Meeting 2011 are listed on page 122. The overall duty of the Board of Directors is to manage the affairs of the association on behalf of the members. The Board's work follows the formal work plan adopted at the statutory meeting. An evaluation of the Board's and the Managing Director's work was performed at the end of 2011.

#### The Board's committees

The Board has established one committee, the Board's Committee for Disbursement of Contribution Funds. Minutes are taken of the committees' meetings and submitted to the Board. The Committee's primary task is to make decisions regarding the disbursement of contribution funds pursuant to the statutes. An officer of Landshypotek AB submits a report. The Committee comprises the Association's Chairman and Vice Chairman who until the statutory meeting 2011, were Lars Bäckström and Lars Öhman and, for the period thereafter, Lars Öhman and Anders Johansson.

#### Managing Director

The Managing Director bears responsibility for day-to-day operations and reports directly to the Board. The senior management team is presented in the column to the right.

#### Auditors

The Association Meeting appoints external auditors of whom a minimum of one must be an authorised public accountant. The mandate period of the auditors appointed by the Association Meeting is one year. The Association Meeting 2011 appointed authorised public accountant Anna Hesselman and the elected representatives Magnus Aaby-Ericsson and Teri Lee Eriksson as auditors for the period until the next Association Meeting in 2012.

### Information about the remuneration system

See Note 7 to the Balance Sheet and Income Statement for more information about the remuneration of the Board, Managing Director and senior management.

### Risk control, compliance and internal audit

A separate unit for risk control is responsible for control, analysis and reporting on all risks in the Group. The Compliance Officer is responsible for ensuring that operations are conducted in compliance with the laws and regulations applicable for Landshypotek based on an annual plan established by the Board. The functions operate completely independently of business operations and are directly subordinate to the Managing Director and Board. Risk control is directly subordinate to the Managing Director. The Compliance Officer is subordinate to the Chief Legal Officer, who is directly subordinate to the Managing Director. Follow-up and inspection of the internal control is carried out by active internal audit. The examinations performed by the Internal Audit occur in line with an audit plan determined annually by the Board. Since 2008, internal audits have been performed by KPMG.

### Internal control over financial reporting

The basis for the internal control over financial reporting consists of Landshypotek's control environment in the form of the organisational structure, decision channels, authority and responsibility, all of which are documented in internal policies, instructions and guidelines. Landshypotek's financial department is responsible for managing internal control over financial reporting. The Board receives monthly financial reports in addition to the reporting submitted at each Board meeting.

#### Senior management

Kjell Hedman Managing Director

Göran Abrahamsson Chief Membership and Market Officer

# **Income Statement**

		GR	OUP	PARENT ASSOCIATION		
SEK THOUSAND	Note	2011	2010	2011	2010	
Interest income		2,491,893	1,719,117	2,106	630	
Interest expense		-1,989,833	-1,248,134	-5,006	-1,481	
Net interest income	2	502,060	470,983	-2,900	-851	
Group contributions received				145,400	101 000	
Commission income	3	13,665	11,529			
Commission expense	4	-22,238	-20,620			
Net result of financial transactions	5	-3,381	4,219			
Other operating income	6	246,544	91,389	49	15	
Total operating income		736,651	557,500	142,549	100,164	
General administrative expense	7	-204,436	-179,812	-10,379	-10,059	
Depreciation, amortisation and impairment of tangible and	8					
intangible non-current assets		-5,368	-10,658			
Other operating expenses	9	-27,239	-21,673	-9,923	-1,059	
Total expenses before loan losses		-237,043	-212,143	-20,301	-11,118	
Profit before loan losses		499,609	345,357	122,247	89,046	
Loan losses net	10	-8,910	-6,662			
Operating profit		490,699	338,695	122,247	89,046	
Year-end appropriations	11	-121,792	-89,345	-121,792	-88,850	
Tax on profits for the year	12	13,999	-50,529	-431	-184	
Net profit for the year		382,906	198,820	24	12	

# **Statement of Comprehensive Income**

	GRO	OUP	PARENT ASSOCIATION		
SEK THOUSAND	2011	2010	2011	2010	
Profit for the period	382,906	198,820	24	12	
Other comprehensive income					
Cash-flow hedges	-34,237	68,098			
Of which change in fair value	-38,157	100,399			
Of which transfers to the income statement	3,920	-32,301			
Available-for-sale financial instruments	211,172	-291,379			
Income tax related to other comprehensive income	-46,534	58,723			
Total other comprehensive income	130,401	-164,558	0	0	
Comprehensive income for the period	513,307	34,262	24	12	

# **Balance Sheet**

		GR	OUP	PARENT ASSOCIATION		
SEK THOUSAND	Note	2011	2010	2011	2010	
ASSETS						
Cash and balances with central banks		6,374	5,393			
Due from financial institutions	13	186,918	218,115	167,227	91,843	
Loans to customers	14	55,579,600	51,773,034	,	,	
Bonds and other interest-bearing securities	15	13,237,314	10,975,059			
Derivatives	16, 36	495,554	80,321			
Shares and participations	17	2	2	1	1	
Shares in Group companies	18			1,870,378	1,870,378	
Intangible non-current assets	19	14,058				
Tangible assets		,				
Furniture, fixtures and equipment	20	1,788	2,601			
Buildings and land	20	15,735	348,929			
Other assets	21	352,533	60 142	150,427	103,945	
Deferred tax asset	22	18,278	39 478			
Prepaid expenses and accrued income	23	912,658	662,633	796	372	
TOTAL ASSETS	33, 34, 35, 36, 37, 38, 39	70,820,811	64,165,707	2,188,829	2,066,539	
LIABILITIES AND EQUITY						
Liabilities to credit institutions	24	162,157	83,962			
Borrowing from the public	25	427,791	215,573	260,338	200,573	
Debt securities in issue, etc.	26	64,305,539	58,413,189	,	,	
Derivatives	27, 36	273,551	606,683			
Other liabilities	28	63,472	59,668	19,155	10,650	
Accrued expenses and deferred income	29	1,080,072	822,767	395	,	
Provisions	30	20 358	29 551			
Deferred tax liabilities	31	31 328	44 681			
Subordinated liabilities	32	549,949	549,949			
Total liabilities		66,914,218	60,826,023	279,888	211,223	
Untaxed reserves						
Equity						
Member contributions		1,076,094	1,022,492	1,076,094	1,022,492	
Other contributed capital		1,797,796	1,796,404	713,399	713,399	
Reserves		62,480	-67,922			
Retained earnings		587,318	389,890	119,425	119,413	
Net profit for the year		382,906	198,820	24	12	
Total equity		3,906,594	3,339,684	1,908,941	1,855,316	
TOTAL LIABILITIES AND EQUITY	33, 34, 35, 36, 37, 38, 39	70,820,811	64,165,707	2,188,829	2,066,539	

# **Statement of Changes in Equity**

C	Contribution capital added	Voluntary contribution	Other contributed capital	Hedging reserve	Fair- value reserve	Retained earnings	Tota
Equity as of 31 December 2009	1,027,639	2,202	1,797,796	-50,355	146,990	388,472	3,312,744
Comprehensive income for the period Other items				50,189	-214,747	198,820 27	34,262 27
Total change before transactions with owners	0	0	0	50,189	-214,747	198,847	34,289
Contribution capital paid in/disbursed during year	-5,392						-5,392
Regular refund	58,161						58,161
Refund paid to member account	-16,376						-16,376
Disbursement in advance	-63						-63
Interest on capital contribution accounts*	31,175	66					31,241
Preliminary tax deducted*	-9,004						-9,004
Disbursement of surplus contribution funds*	-13,121	-11					-13,132
Regular disbursements	-52,748	-36					-52,784
Equity as of 31 December 2010	1,020,271	2,221	1,797,796	-166	-67,757	587,319	3,339,684
Equity as of 31 December 2010	1,020,271	2,221	1,797,796	-166	-67,757	587,319	3,339,684
Comprehensive income for the period				-25,232	155,635	382,905	513,308
Other items							C
Total change before transactions with owners	0	0	0	-25,232	155,635	382,905	513,308
Contribution capital paid in/disbursed during year	34,434	-2,221					32,213
Regular refund	90,891						90,891
Refund paid to member account	-25,860						-25,860
Disbursement in advance	0						C
Interest on capital contribution accounts*	30,954						30,954
Preliminary tax deducted*	-8,922						-8,922
Disbursement of surplus contribution funds*	-15,208						-15,208
Interest payment	-7,067						-7,067
Regular disbursements	-43,399						-43,399

\* The net of interest and preliminary tax remains in the contribution account until it has reached the contribution ceiling of 8 percent. Surplus contribution funds are then disbursed.

# Continued: Statement of Changes in Equity

С	ontribution capital added	Voluntary contribution	Other contributed capital	Hedging reserve	Fair- value reserve	Retained earnings	Total
Equity as of 31 December 2009	1,027,640	2,202	713,399	0	0	•	1,862,653
Comprehensive income for the period						12	12
Total change before transactions with owners	0	0	0	0	0	12	12
Contribution capital paid in/disbursed during year	-5,392						-5,392
Regular refund	58,161						58,161
Refund paid to member account	-16,376						-16,376
Disbursement in advance	-63						-63
Interest on capital contribution accounts*	31,175	66					31,241
Preliminary tax deducted*	-9,004						-9,004
Disbursement of surplus contribution funds*	-13,121	-11					-13,132
Regular disbursements	-52,748	-36					-52,784
Equity as of 31 December 2010	1,020,272	2,221	713,399	0	0	119,425	1,855,316
Equity as of 31 December 2010	1,020,272	2,221	713,399	0	0	119,425	1,855,316
Comprehensive income for the period						24	24
Total change before transactions with owners	0	0	0	0	0	24	24
Contribution capital paid in/disbursed during year	34,434	-2,221					32,213
Regular refund	90,891						90,891
Refund paid to member account	-25,860						-25,860
Disbursement in advance	0						0
Interest on capital contribution accounts*	30,954						30,954
Preliminary tax deducted*	-8,922						-8,922
Disbursement of surplus contribution funds*	-15,208						-15,208
Interest payment	-7,067						-7,067
Regular disbursements	-43,399						-43,399
Equity as of 31 December 2011	1,076,094	0	713,399	0	0	110 440	1,908,942

\* The net of interest and preliminary tax remains in the contribution account until it has reached the contribution ceiling of 8 percent. Surplus contribution funds are then disbursed.

# **Cash-flow Statement**

		GROUP		PARENT ASS	PARENT ASSOCIATION		
SEK THOUSAND	Note	2011	2010	2011	2010		
Cash flow from income statement							
Interest income	2	2,241,867	1,666,687	1,683	427		
Interest expense	2	-1,732,527	-1,232,452	-4,613	-1,481		
Commission income	3	13,666	11,529				
Commission expense	5	-22,238	-20,620				
Net proceeds of financial transactions	6	6,994	-45,931				
Other operating cash receipts	40	13,829	22,037	49	15		
Administrative expenses paid		-231,673	-202,216	-20,301	-11,289		
Recovery of loan losses realised in preceding years			418				
Income tax paid		-30,766	-32,067	-431	-184		
Total cash flow from income statement		259,152	167,385	-23,613	-12,512		
Cash flow from balance sheet							
Increase (-)/decrease (+) Due from financial institutions							
Increase (-)/decrease (+) Loans to customers		-3,815,476	-5,317,060				
Increase (-)/decrease (+) Bonds and other interest-bearing securities		-2,844,056	905,320				
Increase (+)/decrease (-) Liabilities to credit institutions		78,194	-5,586,034				
Increase (+)/decrease (-) Borrowing from the public		212,218	25,490	59,765	55,490		
Increase (+)/decrease (-) Debt securities in issue, etc.		5,892,351	9,338,639				
Change in other balance-sheet items		-397,096	340,668	-37,978	2,875		
Increase/decrease in Other assets		-286,317	340,962	-46,482	588		
Change in other balance sheet items		-5,388	77,067	52,409	1,288		
Total cash flow from balance sheet		-768,474	-215,616	65,692	57,366		
Cash flow from operating activities		-509,322	-48,231	42,079	44,854		
Investment activities Sale of shares/operating properties							
Property Lyckan			39,693				
Property Värmlandsbjörnen			42,211				
Property Strandvägen 1		565,558	,				
		,		101 405	100.000		
Group contributions received				101,495	102,000		
Acquisition of shares Dividends/Group contributions paid							
Change of intangible and tangible non-current assets							
Purchase of intangible non-current assets		-14,058					
Sale of intangible non-current assets		1,000					
Purchase of tangible non-current assets		-4,204	-11,940				
Sale of tangible non-current assets		,	,				
Total cash flow from investment activities		547,296	69,964	101,495	102,000		
Cash flow from financing activities							
Change in members' contributions		53,602	-7,349	53,602	-7,349		
Capital infusion from liquidation of subsidiary			·				
Increase/decrease from comprehensive income for the period							
Subordinated liabilities			199,949				
Dividends and refunds paid		-121,792	-89,345	-121,792	-89,345		
Total cash flow from financing activities		-68,190	103,255	-68,190	-96,694		
Cash flow for the period		-30,216	124,988	75,384	50,160		
Change in cash and cash equivalents	41	-30,216	124,988	75,384	50,160		
Cash and cash equivalents at beginning of year		223,508	98,520	91,843	41,683		
Cash and cash equivalents at year-end		193,292	223,508	167,227	91,843		
· · ·					•		

# **Five-year Summary**

Earnings trend Landshypotek. ekonomisk förening – Group

MSEK	2011	2010	2009	2008	2007
INCOME STATEMENT					
Net interest income	502.1	471.0	294.0	344.6	364.7
Operating income excl. net interest income	234.6*	86.5*	95.8*	-126.1*	157.3
Operating expenses	-231.7	-201.5	-206.1	-224.8	-236.1
Depreciation and amortisation	-5.4	-10.7	-12.6	-11.5	-38.6
Loan losses	-8.9	-6.7	-8.5	12.6	18.8
Impairment of financial instruments					-70.0
Operating profit	490.7	338.7	162.6	-5.2	196.1
BALANCE SHEET					
Assets					
Loans to customers - net	55,580	51,773	46,456	41,286	39,711
Other assets	15,241	12,393	13,344	9,944	5,349
Total assets	70,821	64,166	59,800	51,230	45,059
Liabilities					
Borrowing	65,007	59,235	49,567	38,869	39,918
Other liabilities	1,907	1,591	6,920	8,999	1,868
Untaxed reserves	0	0			
Equity	3,907	3,340	3,313	3,362	3,273
Total liabilities and equity	70,821	64,166	59,800	51,230	45,059
Key financial ratios					
Interest margin	0.9 %	0.9 %	0.6 %	0.8 %	0.9 %
Return on equity	10.4 %	5.9 %	1.4 %	-2.8 %	2.4 %
Loan loss level	0.0 %	0.0 %	0.0 %	0.0 %	-0.1 %
Loan loss provision/lending	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %

\* Other operating income includes net result of financial transactions. For 2011, this item amounted to negative MSEK 3.4 (pos: 4.2). See the explanation in the Administration Report under the heading "Profit and profitability".

# **Risk and Capital Management**



To provide its members – who are also borrowers – with financing, Landshypotek assumes various risks that must be managed. Landshypotek's operations are permeated by a high degree of risk awareness and a low degree of risk assumption.

### Risk awareness and risk assumption

Landshypotek strives to achieve a high degree of risk awareness and low degree of risk assumption. A high degree of risk awareness means that each employee understands the risks implied for the company by the individual's work duties, the degree of risk assumption that is acceptable and how the individual needs to behave so as to avoid exceeding the acceptable level of risk. Low risk assumption is achieved through Board support, a distinct decision-making structure with a high level of risk awareness among the staff, shared definitions and assessment principles, as well as sophisticated tools for risk assessment. The Board specifies the acceptance level for risk assumption and the Managing Director ensures that this level of acceptance is implemented in business activities.

#### **Risk organisation and responsibility**

The Board of Directors has the ultimate responsibility for risk management and ensuring that operations are conducted with a satisfactory level of internal control. The Board decides the policies that determine the manner in which the various business risks should be managed and the acceptable level of risk assumption. Two Board Committees are in place to support this work; the Risk and Capital Committee and the Credit Committee. *The Board's Risk and Capital Committee* prepares items regarding the internal control environment, risk management, financing activities, capital adequacy, stress tests and compliance risks. The Board's *Credit Committee* is the highest credit-granting body and prepares items for the Board regarding the credit policy, portfolio strategies and credit quality. The Chairman of the Board serves as Chairman of both these committees.

Subordinated to the Board, its committees and the Managing Director are sub-committees with different mandates to make decisions; *the Risk and Capital Council*, chaired by the Chief Risk Control Officer, deals with issues relating to all the risks to which Landshypotek is exposed. The Council also discusses the design of stress tests, the relationship between risk and capital and other capital issues. *The Credit Sub-Committee* is responsible for regularly reviewing credit-granting rules and submitting proposal for changes to the Credit Committee. The Chief Credit Officer is Chairman of the Credit Sub-Committee. *The Finance Sub-Committee* assesses Landshypotek's financial risks and makes decisions concerning borrowing and lending interest rates as well as interest on member accounts. The Chief Financial Officer is Chairman of the Finance Sub-Committee.

In line operations, *the Credit Department* is responsible for administering and managing the credit approval process. It is also responsible for analysing the credit portfolio and managing insolvency matters. Its work is governed by the credit policy as established by the Board. The Chief Credit Officer reports to the Managing Director and presents reports on credit matters to the Board's Credit Committee.

The Finance Department is responsible for Landshypotek's financial risk management with regard to borrowing and management of equity, liabilities

and liquidity. Operations are regulated by the finance policy established by the Board. The Chief Financial Officer is responsible for the Finance Department and is subordinate to the Managing Director of Landshypotek.

The Group has three control functions that are independent of business operations: Risk Control, Compliance and Internal Audit. The Risk Control unit is responsible for conducting independent control, analysis and reporting on all risks to which Landshypotek is exposed. In this context, "independent" means that the unit is not involved in the day-to-day operation of the business and reports to the Managing Director and the Board of Directors. The Compliance function is responsible for monitoring the company's regulatory compliance. The Compliance Officer is subordinate to the Chief Legal Officer, but reports directly to the Board of Directors and the Managing Director on issues relating to regulatory compliance. The Group's Internal Audit function is an independent auditing body, directly subordinate to the Board of Directors. Internal Audit is responsible for evaluating risk management, control and governance processes within the Group, and ensuring that business in the Group is carried out in accordance with the intentions of the Board of Directors and the Managing Director. Internal Audit reports to the Board of Directors and also informs the Managing Director. The Board adopts an annual work plan for Internal Audit.

### CREDIT RISK

Landshypotek has defined credit risk as follows:

The risk that Landshypotek does not receive payment as agreed and the risk that the value of the collateral is not adequate and therefore will not cover the outstanding claim. The risk includes all receivables Landshypotek has with the public and includes concentration risk, environmental risk and political risk.

Landshypotek divides its customers into two categories: Rural Living and Rural Enterprise. This categorisation aims to distinguish between those borrowers whose income is mostly derived from business activity (rural enterprise) from those who earn most of their living from employment (rural living). Rural Enterprise customers can be divided into private individuals and legal entities.

The risk classification model for customers categorised as Rural Living and Rural Enterprise private individuals comprises a statistical model that utilises information from UC AB, the business and credit information provider, and internal payment history statistics as variables to calculate the likelihood of default.

Customers categorised as Rural Enterprise legal entities are risk classified using a different model. This model weighs up the company's annual accounts together with internal payment history statistics, area of operations and the company's and company owner's financial position and competence.

#### **Risk estimate**

Landshypotek calculates its own risk estimates (PD, EAD and LGD), which are used for the Retail exposure class to calculate capital requirement and expected loss. Probability of Default (PD) is the likelihood that a counterparty defaults within a twelve-month period. The risk classification is performed on a scale of 1-6, where 1 represents the highest credit quality and 6 is for credits in default. For each risk class, Landshypotek estimates the one-year



Specification of volume by customer categories Breakdown in %

Rural living 51 %



	Exposure	Average
	(SEK	risk
Exposure breakdown	thousand)	weight
IRB Approach		
Non credit-	17,498	100 %
obligation assets	17,490	100 %0
Retail – real-	53,758,623	10 %
property credits Total		10 %0
Iotal	53,776,121	
Standardised Approa		
Corporate exposure	2,576,406	99 %
Retail exposure	360,504	75 %
Institutional exposure	4,223,150	29 %
Local governments and comparable associations and		
authorities	1,893,822	-
Non-performing items	30,624	136 %
Exposure to governments and		
central banks	73,715	0 %
Covered bonds	10,327,261	17 %
Other items	34	0 %
Total	19,485,516	



probability of default based on eight years of internal data. As of 31 December 2011, exposure-weighted average PD was 1.99 percent. The diagram on the right illustrates the Retail exposure by PD risk class.

Exposure At Default (EAD) is the amount of exposure in monetary terms that the counterparty is expected to have in the event of a default. EAD is calculated as the loan debt outstanding including unpaid interest and fees. For obligations that lie outside of the balance sheet, Landshypotek's flexible first mortgage product, EAD is calculated through the total loan granted to the counterparty multiplied by a Conversion Factor (CF).

The assessment of how much the outstanding claim Landshypotek stands to lose in the event of default (LGD, Loss Given Default) is based on internal data gathered during the period 1995 to 2008. LGD classes are divided into five loan-to-value classes. The diagram on the right illustrates the Retail exposure by LGD risk class.

### Credit preparation and approval process

The Credit policy provides parameters and guidelines for the policies applicable, at any time, for granting credit in Landshypotek AB and its subsidiaries. Credit granting is the result of analysis of the individual customer and/or household as a whole when applicable. This results in risk classification being performed on a scale of 1-6 or alternatively A-H (1-6 for private individuals and A-H for legal entities where 1/A represents the highest credit quality and 6/H is for credits in default) for the counterparty in accordance with the risk classification method being applied. Furthermore, in addition to the counterparty's/household's total ability to repay the loan, collateral is analysed (principally real property in the form of agricultural and forestry properties) and any supplemental collateral in the form of any sureties or chattel mortgages that may exist. Loans are made against real property mortgage deeds within 75 percent of an internally determined collateral value. The collateral value constitutes the sustainable value of the collateral on a long-term basis. At Landshypotek Jordbrukskredit AB, loans can be granted against collateral in real property mortgage deeds within 85 percent of the internally determined collateral value. The risk of financial losses is thus assessed as low by Landshypotek.

To capture the total amount of credit granted to an individual customer or group of counterparties, a credit ceiling is created for the entirety, which represents the total amount of credit granted by Landshypotek at any one moment in time.

All granting of credit is performed pursuant to a credit mandate matrix approved by the Board, which is governed by parameters such as ceiling amount, risk class and loan-to-value ratio. All credit decisions are taken by the Credit Sub-Committee utilising a level structure that complies with the aforementioned credit mandate matrix. The Credit Sub-Committee requires that a minimum of two officers jointly form a committee. The exception is our highest decision-making body for day-to-day credit cases, the Board's Credit Committee, where each case has already been recommended by the immediate subordinate credit sub-committee.

#### Valuation of collateral – agricultural property

Regional office employees are assisted in the valuation process by the organisation of representatives of Landshypotek, ekonomisk förening. The network of representatives ensures that all properties are correctly valued

and that the valuations are based on documented industry experience and a high degree of familiarity with local conditions. All of our ten regions have a local Board comprising four to eight members. It is these members who together comprise the network of representatives in Landshypotek.

#### Credit portfolio monitoring

In addition to the credit portfolio being monitored from a credit quality standpoint, the credit portfolio is also regularly examined from a number of different perspectives: by industry, geographically, by risk class, by limit group and so on. Landshypotek's exposure as of 31 December 2011 was geographically distributed as shown in the diagram to the right. In conjunction with its internal capital adequacy assessment process, Landshypotek has performed in-depth analyses of the credit portfolio. In the course of this effort, Landshypotek has been unable to identify any major concentration to any particular industry or geographic area.

#### **Overview of credit portfolio**

LHAB's increase in lending is rising at a rolling annual pace of 7.5 percent, while inflation was 2.8 percent over the same period. In 2011, lending increased by MSEK 3,807 to MSEK 55,580 (51,773).

The number of non-performing loans with payments in arrears by more than 60 days increased during the year from 149 cases to 211. However, our collective assessment is that the current level is in balance. The collective loan stock of non-performing<sup>1</sup> cases amounted to MSEK 478, which is an increase from MSEK 217 compared with the preceding year. The average debt is SEK 2,408 thousand (1,529). Landshypotek's 20 largest cases of exposure, expressed as a percentage of the capital base, declined somewhat in 2011 compared with 2010.

#### **Problem loans/Management methods**

Landshypotek applies individual valuation of problem loans. An insolvency group is in place within the Credit Department that together with the customer adviser manages problem credits on an operational level. Any need for a provision is made on a case-by-case basis and receivables defined as doubtful or non-performing<sup>1</sup> are examined on an ongoing basis. Subsequent to individual assessment, doubtful receivables are recognised where payments will probably not be forthcoming pursuant to the contract terms and where the value of the collateral is probably insufficient to cover the value of the receivable<sup>2</sup> with a satisfactory margin. The management of unsettled commitments and the settlement of credit commitments is performed with the aim of reducing the risk of loss.

At present, Landshypotek utilises two definitions of default "soft" and "technical", respectively. Soft defaults occur when it is probable that customers will not be able to meet their commitments and Landshypotek will have to foreclose on collateral or take similar measures. Soft defaults are performed through Landshypotek, on becoming aware of new information that has, as yet, not impacted any of the explanation variables in the models, setting a risk class of 6 for customers classed as Rural Living or Rural Enterprise private individuals and risk class H for customers classed as Rural Enterprise legal entities. Technical defaults occur automatically when customers' payments are late by 90 days or more.

#### Geographic breakdown of volume



Västra Götalands County	16 %	Jämtland County	3 %
Skåne County	14 %	Jönköping County	3 %
Östergötland County	11 %	Gävleborg County	3 %
Örebro County	6 %	Västernorrland County	2 %
Halland County	5 %	Kronoberg County	2 %
Värmland County	5 %	Västerbotten County	2 %
Kalmar County	5 %	Västmanland County	2 %
Södermanland County	5 %	Dalarna County	2 %
Gotland County	4 %	Blekinge County	1 %
Uppsala County	4 %	Norrbotten County	1 %
Stockholm County	4 %		



<sup>&</sup>lt;sup>1</sup> Non-performing receivables are recognised, without consideration of the possibility of recovering the receivable through foreclosure on collateral, when any portion of the receivable has fallen due for payment for a period exceeding 60 days.



Currency exposure, Group, 31 December 2011, nominal amounts in local currency (thousands)

Currency	/ Assets	Liabilities	Exposure
CHF	450,000	450,000	0
EUR	556,533	556,600	-67
NOK	7,895,000	7,895,000	0

# **Counterparty risks**

Landshypotek's counterparty risks comprise, in addition to lending, credit risks for interest-bearing securities and the risk that one or more of these counterparties is unable to meet their business commitments as agreed. This could, for example, be a counterparty that, through insolvency, is unable to meet future payments pursuant to swap agreements in Landshypotek's favour.

Landshypotek's holdings of interest-bearing securities have the highest credit rating and are all issued by Swedish housing finance institutions, Swedish municipalities or county councils.

SEK thousand	Municipalities and county councils	Covered bonds in Sweden	Institutional investments*
AAA	100,275	10,610,629	1,003,245
AA+	1,803,383		
	1,903,657	10,610,629	1,003,245

\* Invested in Kommuninvest

The counterparties in swap contracts are Swedish or international banks with high credit ratings and ISDA agreements are in place with counterparties.

SEK thousand	Total credit exposure, Derivatives	Positive gross market value excl. premium for potential future exposure	Positive value after netting
AA-	589,156	260,122	8,617
A+	712,133	305,989	65,149
А	681,883	303,161	106,481
	1,983,173	869,272	180,247

#### MARKET RISKS

Market risks are defined as:

The risk that the value of assets, liabilities and/or financial contracts is affected by changes in general economic conditions or events that affect a large part of the market.

Market risks to which Landshypotek is exposed are interest-rate risks, currency risks and liquidity risks.

#### **Risk management and analysis**

The Board of Directors establishes in Landshypotek the manner in which the Group's financial risks are to be measured and reported, and sets risk limits. Risks are continuously monitored and are reported to both Landshypotek's Finance Sub-Committee and the Board of Directors. The Chief Financial Officer has overall responsibility for the day-to-day management of the Group's financial risks. The Chief Risk Control Officer is responsible for independent control and reporting of the financial risk limits set by the Board of Directors in the financial risk policy. Operations are also supported by financial administrative systems with well-developed procedures for both day-to-day work and risk estimation and analysis.

Group 2011						
SEK thousand	<3 months	3-12 months	1-3 years	3-5 years	>5 years	Tota
Assets						
Due from financial institutions	186,918					186,918
Loans to customers	30,975,445	6,685,083	15,132,578	4,407,647	784,188	57,984,942
Bonds and other interest-bearing securities	82,693	1,947,716	10,430,207	1,346,000	318,000	14,124,616
Derivatives						(
Total Assets	31,245,057	8,632,799	25,562,785	5,753,647	1,102,188	72,296,476
Liabilities						
Liabilities to credit institutions	162,157					162,157
Borrowing/deposits from customers	424,425					424,425
Debt securities in issue	-35,084,255	-2,532,884	-13,212,519	-10,013,404	-10,960,857	-71,803,918
Derivatives						(
Total Liabilities	-34,497,673	-2,532,884	-13,212,519	-10,013,404	-10,960,857	-1,217,336
TOTAL	-3,252,617	6,099,915	12,350,267	-4,259,756	-9,858,668	1,079,140
Interest-rate sensitivity net	40,472	-428	-98,885	-43,697	30,814	
Cumulative interest-rate sensitivity		40,044	-58,841	-102,538	-71,724	

The above table includes all contracted cash flows. Nominal amounts are carried under the time slots when interest is reset.

# Interest-rate risks

Interest-rate risks arise when fixed-interest terms or interest bases for assets and liabilities are mismatched. Landshypotek seeks to manage the interest-rate risk that arises in the course of business by having the same fixed-interest term on borrowing as on lending. Due to actual conditions and availability in the capital market, there may be certain instances of imbalance between borrowing and lending. This imbalance gives rise to an interest-rate risk that Landshypotek manages using interest swaps and currency interest-rate swaps. No trading is carried out. For purposes of calculating and managing interest-rate risk, Landshypotek's equity is deemed to be invested at the same average fixed-interest term as its lending to customers. This means that equity is equated to an interestbearing liability for purposes of calculating and managing interest-rate risk. Interest-rate risk is calculated as the change in value (change in present value) that occurs if the interest-rate curve is moved in parallel up or down by one percentage point. Limits for Landshypotek's interestrate risk are set by Landshypotek's Board of Directors in the financial risk policy. Interest-rate risks are continuously monitored and reported by the Risk Control unit to Landshypotek's Finance Sub-Committee and its Board of Directors. At year-end, the interest-rate risk at a parallel movement of the interest-rate curve by one percentage point amounted to MSEK 71.7 (12.3).

### **Currency risks**

Foreign-exchange exposure consists of the sum of the differences between liabilities and assets as well as future cash flows in all currencies other than Swedish kronor (SEK). Landshypotek has parts of its financing in currencies





other than SEK and a very limited portion of its lending in EUR. Where financing is done in currencies other than SEK, the nominal amount as well as all cash flows associated with the financing are swapped to SEK to manage the currency risk. The part of the lending denominated in EUR is refinanced by borrowing in EUR. Marginal differences may arise here. As a result, Landshypotek is exposed to only marginal currency risk. Limits pertaining to Landshypotek's currency risk are set in the financial risk policy and monitored by the Risk Control Unit. At year-end, the nominal currency exposure amounted to EUR 67,000.

#### Liquidity risks

To a great extent, Landshypotek is dependent on market funding and the inability to honour payment obligations connected to market funding can have immediate and serious consequences for Landshypotek. Therefore, risk tolerance for liquidity risks is low and Landshypotek maintains a conservative view on the management of liquidity risks. Landshypotek endeavours to secure longer terms for its borrowing than its lending and the maturity analysis illustrates that Landshypotek's liabilities have longer tenors than its assets based on the date Landshypotek is entitled to request payment or has an obligation or right to make a repayment.

Refinancing risk can have immediate and serious consequences for

Unutilised credit facility			750,000			750,000
Net cash flow	24,613,781	-2,929,407	-2,511,805	-9,887,578	-10,291,542	-1,006,551
Total	6,777,406	13,052,825	34,491,604	20,841,440	21,571,129	96,734,405
Subordinated liabilities	2,732	362,005	18,400	209,200		592,337
Derivatives	339,456	1,382,502	6,352,006	5,051,689	10,493,036	23,618,689
Debt securities in issue	5,730,757	11,293,318	28,121,198	15,580,551	11,078,093	71,803,918
Granted credit facilities	530,499					530,499
Borrowing/deposits from customers	424,425					424,425
Liabilities to credit institutions	162,157					162,155
Financial liabilities						
Total	31,391,187	10,123,418	31,979,799	10,953,863	11,279,587	95,727,854
Derivatives	333,049	1,490,619	6,417,014	5,200,215	10,177,398	23,618,296
Bonds and other interest-bearing securities	82,693	1,947,716	10,430,207	1,346,000	318,000	14,124,616
Loans to customers	30,975,445	6,685,083	15,132,578	4,407,647	784,188	57,984,942
Due from financial institutions	186,918					186,918
Financial assets			1 o youro	o o youro	> o youro	
SEK thousand	< 3 months	3-12 months	1-3 years	3-5 years	> 5 years	Tota

The above table includes all contracted cash flows. The amounts are not discounted and are recognised during the time slot when Landshypotek is entitled to request payment or has an obligation or right to repay. Future variable rates of interest have been included for derivatives and financial liabilities, but not for loans to customers. The calculation of future rates of interest is based on forward rates plus any credit spreads.

Landshypotek and, therefore, this risk is given particular consideration and conservative limits applied. In addition to daily monitoring of the limits set, regular stress tests were performed in regard to Landshypotek's liquidity risks.

In order to maintain good payment capacity, the Board has decided that cash and cash equivalents corresponding to the liquidity requirements of various periods in time must be available. One of the levels is that the liquidity portfolio must be able to cover all payment obligations for the forthcoming 180 days of normal operations without the possibility of refinancing (borrowing in the capital markets). In 2011, liquidity exceeded the stipulated level by a healthy margin. At 31 December 2011, the liquidity portfolio was 1.4 times larger than the need for refinancing over the next six months.

Landshypotek's holdings in its liquidity portfolio are of the type that may be used as collateral for loans from the Riksbank (Sweden's central bank). In this case, the Riksbank is the "lender of last resort". The portfolio consists of securities issued by Swedish institutions with a high credit rating, primarily in the form of covered bonds and, to a certain extent, bonds issued by Swedish municipalities and county councils. This liquidity reserve gives Landshypotek the opportunity of bridging temporary strains on liquidity, but also provides the opportunity of procuring the necessary funds at times of severe liquidity crises by selling assets in an orderly fashion, or reducing the financing need by calling in maturing loans.

In 2011, Landshypotek focused on improving its liquidity risk management through the implementation of contingency plans, liquidity strategy and regular stress tests of liquidity risk. The stress tests implemented included a decline in value of the liquidity portfolio, reduced interest income and no borrowing available in the capital markets. The results of the stress tests demonstrate that Landshypotek has an extremely healthy payment capacity.

#### **OPERATIONAL RISKS**

Operational risk is defined by Landshypotek as follows:

The risk of loss due to inadequate or failed internal processes, human error, defective systems or external events, which would affect business operations. This definition includes legal risk.

Follow-up of operational risk in Landshypotek is performed through incident reporting via a online tool that all employees have access to. Reported incidents are then conveyed to the Board and Management Group. Once a year, a risk analysis is performed of operational risks for the purpose of:

- identifying and reducing significant operational risks,
- planning security activities,
- creating an awareness of operational risks.

Each operational risk identified is assessed based on its consequences and probability, that is, the impact on operations if the risk were to occur and the likelihood of the risk occurring. The result of the annual risk analysis is presented to the Board and Management Group and comprises a tool that is utilised to rectify those risks deemed material.





#### Internal capital assessment

In order to evaluate its capital adequacy requirement, Landshypotek has developed an internal capital adequacy assessment process (ICAAP), and this been adopted by the Board. The purpose of the ICAAP is to ensure that Landshypotek is capable of identifying, reporting and managing all risks to which the Group is exposed. The ICAAP results in a detailed report of the current risk profile and the risk profile in the medium term, and forms the basis for the evaluation of the capital adequacy requirement, which must be on a par with the chosen risk profile for the company. This capital constitutes a buffer against unexpected losses. Due consideration is also given to strategic business decisions and rating. The annual ICAAP also includes an overview of the risk management system as a whole. Stress tests are performed in order to stress the capital requirement under different circumstances, such as a deep economic recession. The ICAAP includes all types of risks that are believed to have an impact on operations. Besides credit risks, financial risks and operational risks, Landshypotek also actively monitors environmental risks, political risks, reputational risk, model and residual risks and strategic risks. Landshypotek's Chief Financial Officer is responsible for conducting the ICAAP and the Chief Risk Control Officer is responsible for compiling the risk report, i.e. the overall risk profile. In addition, capital matters are monitored on an ongoing basis and regularly reported to the Board of Directors and the Management Group, which ensures that the risk and capital matters are continuously in focus.

#### **Capital situation**

Landshypotek applies the rules for the Internal Ratings-based (IRB) Approach to the majority of its exposures. For other exposures, the standardised method is used for the calculation of the capital requirement for credit risk. Landshypotek applies the Basic Indicator approach to measure operational risk. The method means that a capital requirement is calculated as 15 percent of average operating income over the past three years.

At 31 December 2011, the capital base was MSEK 4,262 and the capital adequacy ratio according to Basel II was 4.4. The capital requirement according to Basel II was MSEK 968 as of 31 December.

The capital adequacy rules as stipulated in Basel II were to be fully applied as of 1 January 2010. This transition to Basel II was preceded by transitional rules which were applied for three years. The period during which the transitional rules are applied was extended. Under the transitional rules, Landshypotek has a capital ratio of 1.16. Additional information can be found in Note 34.



# Notes

NOTE 1 ACCOUNTING POLICIES

#### Basis for preparing the Annual Accounts

The Annual Accounts are prepared in accordance with the provisions of the Swedish Annual Accounts Act for Credit Institutions and Securities Companies (ÅRKL) and the directives of the Swedish Financial Supervisory Authority, FFFS 2008:25. We apply the International Financial Reporting Standards (IFRS) as adopted by the EU and RFR 1 Supplementary Accounting Rules for Groups. Differences in accounting policies between the Group and the Parent Company are set out under each heading below.

#### Definitions and comparative data

The Landshypotek Group includes Landshypotek, ekonomisk förening and subsidiaries Landshypotek AB and Samkredit AB. In running text in the Annual Report, "Landshypotek" refers to the Group as defined above. The complete corporate names are used for individual Group companies. Unless otherwise specified, annual reports are prepared in accordance with the Swedish Annual Accounts Act for Credit Institutions and Securities Companies and all amounts are stated in SEK thousand. The preceding year's data is shown in parentheses.

Standards, amendments and interpretations that entered into force during the year did not impact the consolidated financial statements.

#### New standards, amendments and interpretations as well as annual improvement projects that have not yet come into force and were not applied in advance by the Group.

IFRS 9, Financial Instruments. This standard is the first stage in a process aimed at replacing IAS 39, Financial Instruments: Recognition and Measurement. IFRS 9 specifies two new methods for the recognition and measurement of financial assets and will probably impact the manner in which the Group recognises financial assets. For financial liabilities, these elements are essentially transferred from IAS 39 with the exception of the fair-value alternative. The standard does not apply until financial years that commence on or after 1 January 2015, but can be applied in advance. However, the standard has not yet been adopted by the EU.

The Group has yet to evaluate the full impact of IFRS 9 on the financial statements.

IAS 19, Employee Benefits. The corridor approach will be eliminated which means that all actuarial gains and losses are to be immediately recognised in other comprehensive income when they arise. Interest expense and expected return on plan assets will be replaced by net interest calculated using the discount rate. The standard is applicable for financial years starting 1 January 2013 but has yet to be adopted by the EU. At 31 December 2011, the Landshypotek Group had an accumulated actuarial loss of MSEK 18.1 which, under the new standard without application of the corridor approach, would be recognised under other comprehensive income. The Group has yet to evaluate the full impact of implementing net interest in the financial statements. IFRS 13, Fair Value Measurement. The standard contains a precise definition of fair value and states the disclosure requirements for fair value. Application is effective for financial years starting 1 January 2013. However, the standard has not yet been adopted by the EU.

The Group has yet to evaluate the full impact of IFRS 13 on the financial statements.

Other new standards, amendments and interpretations as well as annual improvement projects that have not yet come into force were not considered to have any material impact on the consolidated financial statements.

#### Estimates and important assessments

The application of the Group's accounting policies means that, in certain instances, recognised amounts are based on estimates and assumptions about the future. The estimates and assumptions made are always based on company management's best and fairest assessment of the future and are subject to continual review and validation. Despite this, future outcomes may, to a certain extent, differ from original assumptions made.

The calculation of Group expenses and obligations for defined-benefit pensions is based on a number of actuarial, demographic and financial assumptions that have a significant impact on recognised amounts. A list of the most important assumptions used in the calculation of provision for the year is presented in Note 30.

The value of the Group's loan receivables is subject to continual testing and is individual for each receivable. If necessary, receivables are impaired to the assessed recoverable amount. In order to estimate the recoverable amount, a number of assessments are carried out, including an assessment of the counterparty's repayment capacity and the realisation value of any collateral. The final outcome may deviate from original provisions for loan losses.

Landshypotek's contribution capital is, in principal, a debt instrument according to IAS 32, but based on the Board of Director's entitlement to prevent outward payments of member contributions, the entire member contributions are classified as equity in line with IFRIC 2. Based on this, Landshypotek, ekonomisk förening has chosen to recognise its entire contribution capital as equity.

#### Consolidated accounting

The consolidated financial statements include the Parent Company and its subsidiaries. All subsidiaries are 100-percent owned by Landshypotek, ekonomisk förening. Subsidiaries are consolidated in accordance with the purchase method of accounting. All companies in the Group under Landshypotek, ekonomisk förening are Swedish limited liability companies with SEK as their accounting currency. Landshypotek, ekonomisk förening has no associated companies.

Subsidiaries are all companies in which the Group is entitled to frame financial and operative strategy in a way that is consistent with a shareholding in excess of 50 percent of the voting rights. The occurrence and effect of potential voting rights that may currently be utilised or converted must be taken into account when assessing whether the Group exercises a controlling influence over another company. Subsidiaries are included in the consolidated accounts as of the date on which the controlling interest is transferred to the Group. They are excluded from the consolidated accounts as of the date on which the controlling interest ceases to apply.

The purchase method is used to report Group acquisitions of subsidiaries. The cost comprises the fair value of all assets, liabilities and issued equity instruments placed as consideration for net assets in the subsidiary. Any surplus due to the cost exceeding the identifiable net assets of the acquisition balance is recognised as goodwill.

Transaction costs are recognised directly in profit and loss.

#### Segment reporting

A segment is a business segment or a geographic area. A business segment is a part of a company that is identifiable for accounting purposes that offers products or services and which is exposed to risks and opportunities that differ from those of other business segments. A geographic area is part of a company that is identifiable for accounting purposes that offers products or services in an economic environment and which is exposed to risks and opportunities that differ from those of other economic environments.

Landshypotek offers one type of product – first mortgage loans – in one geographic area, Sweden, thereby operating in only one business segment. Because of this, no separate segment reporting is prepared.

#### Measurement of receivables and liabilities in foreign currency

Swedish kronor (SEK) is the functional currency of the Parent Company and the reporting currency of the Group. Receivables and liabilities in foreign currency are measured at the rate of exchange prevailing on the balance sheet date.

#### Recognition and measurement rules of financial assets

Financial assets are divided into the following categories for measurement:

- 1. Loans and trade receivables.
- 2. Financial assets at fair value through profit and loss.
- 3. Available-for-sale financial assets.

Loans to credit institutions and loans to customers are classified as "Loans and other trade receivables". This means that they are measured at amortised cost.

Bonds and other interest-bearing securities are classified as "Available-for-sale financial assets" or as "Financial assets at fair value through profit and loss." The classification is determined for each specific transaction. These assets are valued at fair value in the balance sheet regardless of classification. The following applies to those holdings classified as "Available-for-sale financial assets": Initial recognition is performed at fair value plus transaction costs. Gains and losses that arise as a result of changes in value are recognised after taxes directly in the valuation reserve under equity until the financial asset is sold or impaired. When the asset is sold or impaired, the accumulated gain or loss, previously recognised in equity, is recognised in profit and loss. For bonds and other interest-bearing securities classified as "Financial assets at fair value through profit and loss", the rule applies that these assets are initially recognised at fair value and transaction costs are recognised in profit and loss and that the gains and losses arising as a result of changes in value are recognised in profit and loss under the heading "Net result of financial transactions". At year-end, all bonds and interest-bearing securities were classified as "Available-for-sale financial assets" and "Financial assets at fair value through profit and loss". Regardless of classification, interest income is recognised in profit and loss with application of the effective interest method.

Derivative instruments with a positive market value are classified as "Financial assets at fair value through profit and loss". Gains and losses that arise as a result of changes in value are recognised continuously in profit and loss under the item "Net result of financial transactions". Upon sale or impairment, the accumulated gain or loss is recognised under the item "Net result of financial transactions". Accrued and realised interest in derivative financial instruments is recognised as interest income or interest expense.

Financial assets are derecognised from the balance sheet when the right to receive cash flows from the instruments expires or is transferred and the Group has transferred virtually all risks and benefits associated with the right of ownership.

#### Recognition and measurement of financial liabilities

For purposes of measurement, financial liabilities are divided into two categories:

1. Other financial liabilities.

2. Financial liabilities at fair value through profit and loss.

Liabilities to credit institutions, and borrowing from customers, debt securities in issue and subordinated liabilities are classified as financial liabilities. Financial liabilities are measured and recognised at amortised cost by using the effective interest method. Transaction costs directly attributable to a specific liability are added to the cost and consideration is given thereto when calculating amortised cost. Recognition of financial liabilities subject to hedge accounting is dealt with in the hedge accounting section.

Derivative instruments with a negative market value are classified as "Financial liabilities at fair value through profit and loss". Gains and losses that arise as a result of changes in value are recognised on a current basis in profit and loss under the item "Net result of financial transactions". Upon sale or impairment, the accumulated gain or loss is recognised under the item "Net result of financial transactions". Accrued and realised interest in derivative financial instruments is recognised as interest income or interest expense.

Financial liabilities are derecognised from the balance sheet when the obligation to pay cash flows from the instruments has expired or been transferred and the Group has largely transferred all risks and obligations associated with the liability.

#### Calculation of fair value

Fair value of financial instruments traded on an active market, such as available-for-sale financial assets, is based on quoted market prices. Fair value of financial instruments and derivatives not traded on an active market is calculated using the valuation technique of discounting of future cash flows. Quoted market rates for the period in question are used for discounting.

#### Transaction or settlement date accounting

Financial assets and liabilities attributable to lending to customers are recognised on the payment date. Other assets and liabilities are recognised on the transaction date.

#### Intangible assets

An intangible asset is an identifiable, non-monetary asset without physical form. An asset is a resource that is expected to yield future economic benefits and over which control is exercised. Expenses associated with intangible assets are capitalised from the point in time when it is probable that the economic benefits that can be calculated in a reliable manner will arise. Amortisation is based on the economic life of the asset and starts when the asset is put to use. Intangible assets are amortised over a period of five years. A test for impairment is performed when there is an indication that the asset may have diminished in value.

#### Tangible assets

Tangible assets consist mainly of real property. Properties are valued at cost less accumulated depreciation. Each part of a tangible non-current asset with a cost that is significant relative to the aggregate cost of the asset is depreciated separately. The depreciation method used reflects how the future economic benefits of the asset are expected to be used. Landshypotek has produced separate depreciation plans for each significant component. The depreciation periods for the components of properties vary between 20 and 150 years.

#### Provisions

Provisions consist of recognised expected negative outflows of resources from the Group. Provisions are recognised when the Group has a legal or informal obligation as a result of events that have occurred when it is probable that an outflow of resources will be required to settle the undertaking. Landshypotek has set aside provisions for future pension commitments and deferred taxes. For more information, refer to the section on Pension Costs.

#### Interest income and interest expense

Interest income and interest expense on financial assets and liabilities are recognised in profit and loss in accordance with the effective interest method under the headings interest income and interest expense. The change in value of financial assets and liabilities at fair value is also accounted for under the heading "Net result of financial transactions". This also applies to changes in fair value of financial assets and liabilities included in hedge accounting.

#### Hedge accounting

Hedge accounting is divided into different types of hedges, depending on the purpose of the hedge.

*Fair-value hedges:* The Group applies hedge accounting for part of its exposure to interest-rate risk in fixed-interest financial liabilities against changes in fair value due to movements in interest rates. Interest swaps and currency interest swaps are used for this purpose. Changes in the fair value of a derivative instrument formally identified as a fair-value hedge, and which fulfil the requirements for hedge accounting, are recognised in profit and loss. The same occurs with changes in fair value of the hedged asset or liability attributable to the hedged risk.

*Cash-flow hedges:* The Group hedges parts of its exposure to interest-rate risk in floating interest financial liabilities against changes in future cash flows due to interest-rate changes. Interest swaps and currency interest swaps are used for this purpose. The effective portion of changes in the fair value of a derivative instrument identified as a cash-flow hedge, and which fulfils the requirements for hedge accounting is recognised in equity through other comprehensive income. When the hedged transaction occurs, the accumulated reserve in equity is returned to profit and loss. The gain or loss attributable to the ineffective portion is recognised immediately in profit and loss under the heading "Net result of financial transactions".

Hedge accounting is terminated when the hedging relationship is no longer deemed to be effective or if the hedged item or hedging instrument is sold. Gains or losses are recognised in profit and loss.

#### Commission income and commission expense

Commission income is attributable to our lending and our borrowing. Income attributable to lending is recognised as revenue on notification and income attributable to borrowing is recognised on the transaction date.

Commission expense is attributable to Stability Fund fees to the Swedish National Debt Office and is expensed over the year.

#### Net result of financial transactions

Realised gains and losses attributable to the purchase and sale of bonds and derivatives in the liquidity portfolio and the buyback of bonds are recognised under the heading "Net result of financial transactions". In addition, realised and unrealised gains and losses attributable to market-value changes of bonds and derivatives are also recognised under this heading.

#### Other income

Income from services sold and external rental income relating to real property owned are reported under other income. Results of sales of operating properties are also recognised here.

#### Pension costs

Landshypotek's pension commitment under the BTP plan is a defined-benefit pension plan. Landshypotek had funded its obligation via SPK, which manages the assets and handles pension payments on behalf of Landshypotek.

The net of the three items below are recognised in the Group as an operating expense:

- Pension entitlement earned during the year. The item refers to the year's share of the estimated final total pension payment. The item is based on estimated final salary and is subject to actuarial assumptions.
- Interest expense. The present value of the pension liability changes during the year as a result of the fact that the time until payment becomes shorter, and any changed assumptions with respect to discount rate.
- Expected return. The expected return is based on assumptions of the average return that will be received on the body of assets. The time horizon for assessments is related to the entire duration of the commitment.

In addition, actuarial gains and losses arise as a result of changed actuarial assumptions, and the difference between actual and expected return on plan assets. These are amortised based on the remaining time of service of the employees, to the extent that the net amount of accumulated, unrecognised actuarial gains and losses exceeds the higher of 10 percent of the present value of obligations or 10 percent of the fair value of plan assets. The liability recognised in the balance sheet in respect of defined-benefit pension plans is the present value of the defined-benefit obligation on the balance sheet date less the fair value of plan assets. The defined-benefit pension obligation is calculated annually by independent actuaries using the "projected unit credit method". For more information about pensions, refer to Note 8 and Note 30.

#### Loan losses

Receivables of which any component is more than 60 days overdue are recognised as overdue receivables regardless of the possibility of recovering the receivable by realising collateral.

A loan receivable is recognised as a doubtful credit when an individual assessment indicates that it is unlikely to be paid in accordance with the terms of the loan agreement and where the value of the collateral is feared to be insufficient to cover the value of the receivable with a sufficient margin. Doubtful credits are measured at the present value of estimated recoveries. For purposes of calculating the present value, estimated cash flows are discounted using the original contract rate (includes transaction costs). The difference between the loan receivable and the present value of estimated recovery is recognised as a probable loan loss.

#### **Restructuring of loans**

Agreements on concessions that entail a restructuring of the loan receivable are only made on an exceptional basis since all lending is against collateral, the value of which is realised in the event of default. Where appropriate, restructured loan receivables are commented on in the Administration Report.

#### Tax expenses

Recognised tax expenses include taxes for the current year, adjustments relating to prior years' current taxes and changes in deferred taxes. Deferred taxes are the taxes attributable to all temporary differences that arise between carrying amounts and values for tax purposes of assets and liabilities.

#### **Group contributions**

Group contributions are recognised in accordance with RFR2.

Yield-related Group contributions paid by Landshypotek AB to the Parent Company, Landshypotek, ekonomisk förening, are recognised directly in equity in Landshypotek AB. From 2011, Landshypotek, ekonomisk förening recognised Group contributions received as financial income. Previously, Group contributions were recognised as balance sheet appropriations. Group contributions paid to reduce the Group's taxes are recognised directly in equity in each company.

	GROUP		PARENT AS	PARENT ASSOCIATION	
NOTE 2 NET INTEREST INCOME, SEK THOUSAND	2011	2010	2011	2010	
Interest income					
Interest income due from financial institutions	1,131	568	48	5	
Interest income on loans to Group companies			2,033	624	
Interest income on loans to customers	2,132,018	1,363,053			
Less interest losses	-1,640	-2,081			
Interest income on interest-bearing securities	360,313	357,565			
of which interest income on financial assets at fair value in profit and loss	128,764	111,627			
of which interest income on available-for-sale financial assets	231,549	245,938			
Other interest income	71	12	25	1	
Total	2,491,893	1,719,117	2,106	630	
Average interest on loans to customers	3.99 %	2.78 %			
All interest income is attributable to the Swedish market		2.70 %			
Interest expense					
Interest expense for liabilities to Group companies			-166	-30	
Interest expense for liabilities to credit institutions	-9,108	-20,765	100	00	
Interest expense for borrowing/deposits from customers	-4,840	-1,451	-4,840	-1,451	
Interest expense for interest-bearing securities	-1,967,626	-1,381,627	1,010	1,101	
of which interest expense for other financial liabilities	-525,098	-295,117			
of which interest expense on financial assets at fair value in profit and loss	-1,442,528	-1,086,510			
Interest expense for subordinated liabilities	-18,630	-8,981			
Interest expense for derivative instruments	13,736	169,102			
of which interest expense on derivatives at fair value in profit and loss	19,980	203,008			
of which interest expense on derivatives identified as hedging instruments	-6,244	-33,906			
Other interest expense	-3,365	-4,412			
Total	-1,989,833	-1,248,134	-5,006	-1,481	
Total net interest income	502,060	470,983	-2,900	-851	

	GROUP		PARENT ASSOCIATION		
NOTE 3 COMMISSION INCOME, SEK THOUSAND	2011	2010	2011	2010	
Loan commissions Commissions on securities	12,421 1,244	11,521 8	-	-	
Total	13,665	11,529	-	-	

	GR	OUP	PARENT AS	SOCIATION
NOTE 4 COMMISSION EXPENSE, SEK THOUSAND	2011	2010	2011	2010
Commissions on securities	-554	-343	-	-
Stability Fund fees	-21,684	-20,272	-	-
Other commissions	0	-5	-	-
Total	-22,238	-20,620	-	-

	GR	OUP	PARENT AS	PARENT ASSOCIATION	
NOTE 5 NET RESULT OF FINANCIAL TRANSACTIONS, SEK	2011	2010	2011	2010	
Financial assets at fair value in profit and loss					
Realised result of sales of bonds and other interest-bearing securities	0	11,244			
Available-for-sale financial assets					
Realised result of sales of bonds and other interest-bearing securities	52,046	132,461			
Other financial liabilities					
Realised result on repurchase of own bonds issued	-78,152	-205,406			
Financial liabilities at fair value in profit and loss					
Realised result from purchase/sale of derivative contracts	33,100	15,770			
Total realised result	6,994	-45,931			
Financial assets at fair value in profit and loss					
Change in value of bonds and other interest-bearing securities	79,739	-56,183			
Financial liabilities at fair value in profit and loss					
Change in value of issued bonds included in fair-value hedge	-967,007	47,454			
Change in value of derivatives included in fair-value hedge	957,170	-39,584			
Change in value of derivatives not included in any hedging relationship	-80,277	98,463			
Total unrealised result	-10,375	50,150			
Net result of financial transactions	-3,381	4,219			

Realised result is defined as changes in value that were realised, that is, received/paid from/to a counterparty, for transactions that were closed during the year. Unrealised result is defined as changes in the market values of open positions.

	GROUP		PARENT ASSOCIATION	
NOTE 6 OTHER OPERATING INCOME, SEK THOUSAND	2011	2010	2011	2010
Income from property Sale of operating property	11,831 232,715	23,100 67,984		
Other	1,998	305	49	15
Total	246,544	91,389	49	15

	GROUP		PARENT AS	PARENT ASSOCIATION	
NOTE 7 GENERAL ADMINISTRATIVE EXPENSE, SEK THOUSAND	2011	2010	2011	2010	
Personnel costs					
Salaries, etc. to MD, senior executives and Board of Directors	-14,126	-11,231	-888	-788	
Salaries, etc. to other personnel	-49,564	-51,839	-4,493	-3,834	
Provision to profit-sharing foundation	-1,130	-2,660			
Pension costs	-6,808	-7,758			
Social insurance charges	-21,142	-19,907	-1,548	-1,385	
Other personnel costs	-955	-1,691	-192	-901	
Total	-93,725	-95,086	-7,121	-6,908	
Specification of pension costs					
Change in provision for pensions	0	-204			
Pension premiums	-13,446	-12,655			
of which to senior executives	-4 571	-4 774			
Directly paid pensions	-1,156	-1,162			
Payroll and yield taxes attributable to pension costs	-3,630	-4,190			
Defined-benefit pension plans	11,423	10,453			
Total	-6,808	-7,758			

	GROUP		PARENT ASSOCIATION		
CONT. NOTE 7, GENERAL ADMINISTRATIVE EXPENSE, SEK THOUSAND	2011	2010	2011	2010	
Pension costs in the Group are recognised in accordance with IAS 19, Em- ployee Benefits. Pension costs in Landshypotek AB have been calculated in accordance with the regulations of the Swedish Financial Supervisory Authority.					
The company's pension obligations are covered by insurance in Sparinsti- tuten's Pensionskassa and by provisions for pensions covered by credit insurance from FPG (Försäkringsbolaget Pensionsgaranti, mutual). Further information about the pension liability is reported in Note 30.					
Number of male employees Number of female employees	58 52	55 55	0 0	2 0	
<b>Total</b> Average number of salaried employees, including substitutes	<b>110</b> 112.0	<b>110</b> 98.0	<b>0</b> 0.0	<b>2</b> 1.0	
Loans to directors and senior executives					
Loans to directors amount to Loans to senior executives amount to	182,826 18,698	169,204 4,283			
Directors and senior executives					
Number of directors	31	36	13	11	
of which men	25	31	11	10	
For the Managing Director of Landshypotek AB and the Managing Director of Landshypotek, ekonomisk förening, the retirement age is 65 years. In the event of termination at the initiative of the company, the MD is entitled to termination pay equivalent to one year's annual salary and severance pay equal to one year's annual salary. Fixed fees in the amount of SEK 688,000 (625,000) were paid to the Board of Directors in accordance with the Annual General Meeting resolution, of which SEK 0 thousand (0) was paid for work on committees, and of which the Chairman of the Board received SEK 155,000 (150,000). Daily expense allowances were also paid. No other remuneration was paid for Board work.					
Other administrative expenses					
Cost of premises Office expenses	-10,862 -2,274	-5,829 -3,660	-8 -201	-4 -5	
Telephone, data networks and postage expenses	-2,274 -5,118	-3,000 -4,634	-201	-64	
IT expenses	-46,934	-29,263			
Purchased services	-31,196	-28,109	-1,748	-1,993	
Auditing Audit fee as per audit assignment Audit fee for action other than the audit assignment Tax consultancy fee Fees for internal audit	-2 259 -494 -360 -108	-1,833 -395 -151	-507	-225 -26	
Fees for other services Other	-11,104	–571 –10,281	-792	-37 -797	
Total	-110,709	-84,726	-3,257	-3,151	
Total	-204,434	-179,812	-10,378	-10,059	

	GROUP		PARENT ASSOCIATION	
NOTE 8 DEPRECIATION, AMORTISATION AND IMPAIRMENT OF TANGIBLE NON-CURRENT ASSETS, SEK THOUSAND	2011	2010	2011	2010
Tangible non-current assets				
Depreciation of furniture, fixtures and equipment	-1,124	-1,365		
Depreciation of real property	-4,217	-9,266		
Depreciation of land improvements	-28	-27		
Total	-5,368	-10,658		

Depreciation and impairment in the above table applies only to tangible non-current assets.

	GROUP		PARENT ASSOCIATION	
NOTE 9 OTHER OPERATING EXPENSES, SEK THOUSAND	2011	2010	2011	2010
Marketing expenses	-14,798	-12,431	-3,496	-422
Property expenses	-5,230	-7,936		
Other	-7,211	-1,306	-6,426	-637
Total	-27,239	-21,673	-9,923	-1,059

	GROUP		PARENT ASSOCIATION	
NOTE 10 LOAN LOSSES NET, SEK THOUSAND	2011	2010	2011	2010
Loan losses				
Year's write-off for realised losses	-5,922	-6,683		
Reversal of prior provisions for probable loan losses, recognised as realised losses in this year's accounts	5,422	6,460		
Year's provision for probable loan losses	-19,307	-11,888		
Recovery of previously realised losses	1,964	418		
Reversal of prior provisions no longer necessary for probable loan losses	8,934	5,031		
Total	-8,910	-6,662		

All loan losses are attributable to loans to customers.

There are no properties taken over in foreclosure.

	GROUP		PARENT ASSOCIATION	
NOTE 11 YEAR-END APPROPRIATIONS, SEK THOUSAND	2011	2010	2011	2010
Change in tax allocation reserve				495
Refund of member contributions	-90,838	-58,121	-90,838	-58,121
Interest on member contributions	-30,954	-31,224	-30,954	-31,224
Total	-121,792	-89,345	-121,792	-88,850

	GROUP		PARENT ASSOCIATION	
NOTE 12 TAX ON PROFITS FOR THE YEAR, SEK THOUSAND	2011	2010	2011	2010
Profit before tax	368,907	249,350	455	196
Income tax calculated at national tax rates	-97,023	-65,579	-120	-52
Tax effects of:				
Non-taxable income	61,226	17,886	7	
Non-deductible expenses	-1,308	-1,805	-315	-134
Adjustment of preceding year's tax expense	6,392	-908	-3	2
Realised deferred tax attributable to year-end appropriations	44540	-1,661		
Realised deferred tax liabilities attributable to real property sold	44,712	1,538		
Total	13,999	-50,529	-431	-184
of which current tax	-30,714	-47,788	-431	-184
of which deferred tax	41,708	-2,741		
Specification of deferred tax				
Deferred tax relating to pension costs	-3,004	-2,749		
Deferred tax relating to reversal of tax allocation reserve		-1,530		
Deferred tax relating to depreciation of real property	877	1,538		
Deferred tax relating to write-up of real property	43,835			
Total change in deferred tax	41,708	-2,741	0	0
The average tax rate for the year was 26.3 percent for the Group and				
26.3 percent for the Parent Association.				
Income tax related to other comprehensive income				
Cash-flow hedges				
Profit/loss before tax	-34,237	68,098		
Tax	9,004	-17,910		
Profit/loss after tax	-25,233	50,188		
Available-for-sale financial instruments				
Profit/loss before tax	21,172	-291,379		
Tax	-55,538	76,633		
Profit/loss after tax	155,634	-214,746		
Other comprehensive income	130,401	-164,558		
Current tax				
Deferred tax	-46,534	58,723		
Total income tax related to other comprehensive income	-46,534	58,723		

	GRO	DUP	PARENT AS	SOCIATION
NOTE 13 DUE FROM FINANCIAL INSTITUTIONS, SEK THOUSAND	2011	2010	2011	2010
Loans to Group companies				90,000
Loans to banks	181,022	215,872	166,843	1,749
Loans to PlusGiro	5,770	2,243	384	94
Loans to others	126			
Total	186,918	218,115	167,227	91,843
Due from financial institutions by time remaining to maturity				
payable on demand	186,918	218,115	167,227	91,843
up to 3 months	0	0	0	
more than 3 months up to 1 year	0	0	0	
more than 1 year up to 3 years	0	0	0	
more than 3 years up to 5 years	0	0	0	
more than 5 years	0	0	0	
Total	186,918	218,115	167,227	91,843

	GROUP		PARENT AS	PARENT ASSOCIATION	
NOTE 14 LOANS TO CUSTOMERS, SEK THOUSAND	2011	2010	2011	2010	
Loans outstanding	55,592,311	51,780,974			
Less provisions	-12,711	-7,940			
Net loans outstanding	55,579,600	51,773,034			
Disclosures on overdue loan receivables					
Loan receivables overdue 1-30 days	1,916,219	1,193,729			
Loan receivables overdue 31–60 days	456,744	291,581			
Loan receivables overdue more than 61–90 days	92,934	67,119			
Loan receivables overdue more than 90 days	868,546	361,535			
of which loan receivables overdue more than 90 days where interest is					
recognised as income	427,454	198,441			
Total overdue loan receivables	3,334,443	1,913,964			
Disclosures on doubtful credits					
Doubtful credits, not overdue	14,232	18,247			
Doubtful credits, overdue	50,842	18,916			
Total	65,074	37,163			
Less provisions made	-12,711	-7,940			
Total doubtful credits	52,363	29,223			
Doubtful credits at beginning of year	37,163	42,828			
New doubtful credits during year	60,484	27,269			
Doubtful credits settled during year	-32,573	-32,934			
Doubtful credits at year-end	65,074	37,163			
Provisions at beginning of year	-7,940	-6,897			
Additional provisions during the year	-12,962	-7,879			
Deducted provisions during the year	8,191	6,836			
Provisions at year-end	-12,711	-7 940			
Loans to customers by remaining time to maturity					
payable on demand					
up to 3 months	30,580,567	34,498,964			
more than 3 months up to 1 year	5,976,767	4,562,749			
more than 1 year up to 3 years	14,158,311	7,781,427			
more than 3 years up to 5 years	4,160,539	4,215,105			
more than 5 years	703,416	714,789			
Total	55,579,600	51,773,034			

Collateral exists in the form of real property for all loans.

	GROUP		PARENT AS	PARENT ASSOCIATION	
NOTE 15 BONDS AND OTHER INTEREST-BEARING SECURITIES, SEK THOUSAND	2011	2010	2011	2010	
Bonds					
Issued by Swedish municipalities	2,892,433	2,796,559			
Issued by Swedish banks	200,762				
Issued by Swedish housing finance institutions	10,144,118	8,178,500			
of which covered bonds	9 641 905	8,175,500			
Total	13,237,313	10,975,059			
Holdings by time remaining to maturity					
market-value adjustment	163,287	-127,624			
up to 3 months	51,284	20,958			
more than 3 months up to 1 year	1,590,447	200,000			
more than 1 year up to 3 years	9,894,015	6,388,940			
more than 3 years up to 5 years	1,208,915	3,800,270			
more than 5 years	329,365	692,515			
Total	13,237,313	10,975,059			
Valuation of bonds and other interest-bearing securities					
Nominal amount	12,683,000	10,815,000			
Amortised cost	13,074,026	11,102,683			
Market value	13,237,313	10,975,059			
Bonds and other interest-bearing securities are classified as					
available-for-sale financial assets or as trading portfolio.					
Bonds and other interest-bearing securities by category					
Trading portfolio	5,796,446	2,318,188			
Available-for-sale financial assets	7,440,868	8,656,871			
Total	13,237,313	10,975,059			

The above market-value adjustment concerns the price effect, that is, the valuation of the interest component of the contract.

	GROUP		PARENT ASSOCIATION	
NOTE 16 DERIVATIVES, SEK THOUSAND	2011	2010	2011	2010
<b>Derivatives not included in hedge accounting</b> Positive closing value of interest swaps Positive closing value of currency-interest swaps	21,910	42,351		
Total	21,910	42,351		
<b>Derivatives included in hedge accounting</b> Positive closing value of interest swaps Positive closing value of currency-interest swaps	473,644	37,970		
Total	473,644	37,970		
Total	495,554	80,321		

The above presentation pertains to the market value of derivative contracts. Accrued interest is included under prepaid expenses and accrued income.

	GROUP		PARENT ASSOCIATION	
NOTE 17 SHARES AND PARTICIPATIONS, SEK THOUSAND	2011	2010	2011	2010
Shares and participations				
The ESS Group, cost in 2004	50,000	50,000	0	0
The ESS Group, impairment in 2004	-49,999	-49,999	0	0
Other	1	1	1	1
Total	2	2	1	1
Participating interest				
The ESS Group, participating interest	100 %	100 %		

	GROUP		PARENT ASSOCIATION	
NOTE 18 SHARES IN GROUP COMPANIES, SEK THOUSAND	2011	2010	2011	2010
Holdings in credit institutions Landshypotek AB 1,927,000 shares with a quotient value of SEK 1,000			1,870,328	1,870,328
Other holdings Samkredit AB 10,000 shares with a quotient value of SEK 10			50	50
Total			1,870,378	1,870,378
All subsidiaries are wholly owned. See separate organisational chart.				

		GROUP		PARENT ASSOCIATION	
NOTE 19 INTANGIBLE ASSETS, SEK THOUSAND	2011	2010	2011	2010	
Other intangible non-current assets					
Cost at beginning of year					
Acquisitions during year	14,058	0	0	0	
Closing cost	14,058	0	0	0	
Accumulated amortisation at beginning of year					
Amortisation for the year					
Impairments					
Closing accumulated amortisation and impairment	0	0	0	0	
Carrying amount	14,058	0	0	0	

Intangible non-current assets consist of investments in software. Amortisation of intangible assets did not start in 2011 but will start when the assets are taken into use in 2012.

	GROUP		PARENT ASSOCIATION	
NOTE 20 TANGIBLE ASSETS, SEK THOUSAND	2011	2010	2011	2010
Furniture, fixtures and equipment				
Non-current assets				
Cost at beginning of year	31,780	33,568		
Purchases during the year	333	943		
Disposals during the year	-8,298	-2,731		
Closing cost	23,815	31,780	0	0
Accumulated depreciation at beginning of year	-29,179	-30,234		
Depreciation and impairment for the year	-1,146	-1,676		
Accumulated depreciation of assets sold	8,298	2,731		
Closing accumulated depreciation	-22,027	-29,179	0	0
Total furniture, fixtures and equipment	1,788	2,601	0	0
Buildings and land				
Non-current assets				
Operating properties				
Number of properties	2	5		
Estimated fair value	35,200	562,300		
Cost at beginning of year	420,471	398,865		
Capitalised renovation costs	281	38,823		
Sales	-399,600	-17,217		
Closing cost	21,152	420,471	0	0
Write-up for the year				
Accumulated depreciation at beginning of year	-71,542	-62,609		
Closing accumulated depreciation	66,745	398		
Depreciation for the year	-619	-9,331		
Closing accumulated depreciation	-5,417	-71,542	0	0
Carrying amount	15,735	348,929	0	0
Total buildings and land	15,735	348,929	0	0

	GROUP		PARENT ASSOCIATION	
NOTE 21 OTHER ASSETS, SEK THOUSAND	2011	2010	2011	2010
Announced interest and repayments	36,136	29,688		
Receivables from Group companies			147,700	101,000
Other receivables	316,397	30,454	2,727	2,945
Total	352,533	60,142	150,427	103,945
	GROUP		PARENT ASSOCIATION	
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NOTE 22 DEFERRED TAX ASSETS, SEK THOUSAND	2011	2010	2011	2010
Deferred tax asset	18,278	39,478		
Total	18,278	39,478		
Opening deferred tax receivables on fair-value reserve	24,180	0		
Add deferred tax on fair-value reserve		24,180		
Less deferred tax on fair-value reserve	-24,180			
Closing deferred tax receivables on fair-value reserve	0	24,180		
Opening deferred tax receivables on hedging reserve	59	17,969		
Add deferred tax on hedging reserve	9,063			
Less deferred tax on hedging reserve	-59	-17,909		
Closing deferred tax receivables on hedging reserve	9,063	60		
Opening deferred tax receivables on pensions pursuant to IAS 19 Add deferred tax on pensions pursuant to IAS 19	8,264	11,013		
Less deferred tax on pensions pursuant to IAS 19	-3,004	-2,749		
Closing deferred tax receivables on pensions pursuant to IAS 19	5,260	8,264		
Opening deferred tax receivables relating to loss carry-forwards Add deferred tax relating to loss carry-forwards	6,974	51,739		
Less deferred tax relating to loss carry-forwards	-3,019	-44,765		
Closing deferred tax receivables relating to loss carry-forwards	3,955	6,974		

	GROUP		PARENT ASSOCIATION	
NOTE 23 PREPAID EXPENSES AND ACCRUED INCOME, SEK THOUSAND	2011	2010	2011	2010
Prepaid expenses	8,020	7,412	203	136
Due from financial institutions	2	5		
Accrued interest on loans to customers	243,111	171,308		
Accrued interest on interest-bearing instruments	661,526	483,908		
Accrued interest, intra-Group			593	236
Total	912,658	662,633	796	372

	GROUP		PARENT ASSOCIATION	
NOTE 24 LIABILITIES TO CREDIT INSTITUTIONS, SEK THOUSAND	2011	2010	2011	2010
Borrowing from Group companies				
Swedish banks	162,157	83,962		
Total	162,157	83,962	0	0
Liabilities to credit institutions by remaining time to maturity				
payable on demand	162,157	83,962		
up to 3 months				
more than 3 months up to 1 year				
more than 1 year up to 3 years				
more than 3 years up to 5 years				
more than 5 years				
Total	162,157	83,962	0	0

	GROUP		PARENT ASSOCIATION	
NOTE 25 BORROWING FROM CUSTOMERS, SEK THOUSAND	2011	2010	2011	2010
Member account	260,338	200,573	260,338	200,573
Deposits from customers	167,453			
Other notes payable		15,000		
Total	427,791	215,573	260,338	200,573
Borrowing from customers by remaining time to maturity				
payable on demand	260,338	200,573	260,338	200,573
up to 3 months	167,453			
more than 3 months up to 1 year		15,000		
more than 1 year up to 3 years				
more than 3 years up to 5 years				
more than 5 years				
Total	427,791	215,573	260,338	200,573

	GROUP		PARENT ASSOCIATION	
NOTE 26 DEBT SECURITIES IN ISSUE, ETC., SEK THOUSAND	2011	2010	2011	2010
Commercial paper	3,636,901	2,346,972		
Bond loans	60,668,638	56,066,217		
Total	64,305,539	58,413,189		
Borrowing by remaining time to maturity				
market-value adjustment	987,325	20,358		
up to 3 months	5,391,103	5,076,450		
more than 3 months up to 1 year	9,881,840	6,829,895		
more than 1 year up to 3 years	25,499,690	22,867,347		
more than 3 years up to 5 years	14,017,106	10,026,339		
more than 5 years	8,528,475	13,592,800		
Total	64,305,539	58,413,189		
Debt securities in issue classified as fair-value hedging				
Amortised cost	19,278,384	17,355,236		
Fair value	20,265,710	17,375,594		

The above market-value adjustment concerns the price effect, that is, the valuation of the interest component of the contract.

### Fair-value hedges

The Group hedges part of its exposure to interest-rate risk in fixed-interest financial liabilities against changes in fair value due to movements in interest rates. Interest swaps and currency interest swaps are used for this purpose.

### Cash-flow hedges

The Group hedges part of its exposure to interest-rate risk in fixed-interest financial liabilities against changes in future cash flows due to movements in interest rates. Interest swaps and currency interest swaps are used for this purpose.

	GROUP		PARENT ASSOCIATION	
NOTE 27 DERIVATIVES, SEK THOUSAND	2011	2010	2011	2010
Derivatives not included in hedge accounting				
Negative closing value of interest swaps	127,913	66,454		
Negative closing value of currency interest swaps	0			
Total	127,913	66,454		
Derivatives included in hedge accounting				
Negative closing value of interest swaps	74,717	160,240		
Negative closing value of currency interest swaps	70,921	379,989		
Total	145,638	540,229		
Total	273,551	606,683		

The above presentation pertains to the market value of derivative contracts. Accrued interest is included under accrued expenses and deferred Income.

	GR	OUP	PARENT ASSOCIATION		
NOTE 28 OTHER LIABILITIES, SEK THOUSAND	2011	2010	2011	2010	
Tax liabilities	2,631	3,181	0	0	
Liabilities to Group companies			8,251	202	
Other liabilities	60,841	56,487	10,903	10,448	
Total	63,472	59,668	19,155	10,650	

	GROUP		PARENT ASSOCIATION	
NOTE 29 ACCRUED EXPENSES AND DEFERRED INCOME, SEK THOUSAND	2011	2010	2011	2010
Accrued interest on liabilities to credit institutions	401	13		
Accrued interest on borrowing from customers		244		
Accrued interest on debt securities in issue	679,690	616,711		
Accrued interest on derivatives	367,363	174,296		
Accrued interest, intra-Group				
Other accrued expenses	32,406	26,624	395	
Prepaid income	213	4,879		
Total	1,080,072	822,767	395	

	GROUP		PARENT ASSOCIATION	
NOTE 30 PROVISIONS, SEK THOUSAND	2011	2010	2011	2010
Provisions for pensions	20,358	29,551		
Total	20,358	29,551		
Discount rate	3.50 %	3.70 %		
Expected return on assets	4.20 %	4.50 %		
Expected change in income base amount	3.00 %	3.00 %		
Expected future salary increase rate	3.00 %	3.00 %		
Expected inflation	2.00 %	2.00 %		
Inflation adjustment in respect of pensions paid	2.00 %	2.00 %		
Staff turnover	5.00 %	5.00 %		
Early retirement	20.00 %	20.00 %		
Opening balance, current value of pension obligations	300,290	286 645		
Service cost	5,058	5,037		
Interest expense	10,874	9,953		
Pension payment	-12,598	-13,003		
Actuarial gain/loss	16,692	11,658		
Current value of pension obligations	320,316	300 290		
Opening balance, plan assets	279,306	253 327		
Return	12,530	12,533		
Payments to fund	12,595	10,869		
Pension payouts	-12,598	-13,003		
Actuarial gain/loss	2,414	15,580		
Closing balance, plan assets	294,247	279 306		
Opening balance, net liability	-20,984	-33,319		
Pension cost for year	-3,402	-2,457		
Payments to fund	12,595	10,869		
Actuarial gain/loss	-14,278	3,922		
Closing balance, net liability	-26,069	-20,985		
Accumulated actuarial gain/loss	-9,975	4,303		
Corridor value	30,029	28,664		
Closing balance, recognised liability	-16,094	-25,288		
Other pension liabilities	-4,263	-4,263		
Total recognised pension liability	-20,357	-29,551		
Specification of pension costs				
Service cost	-5,058	-5,037		
Interest expense	-10,874	-9,953		
Expected return	12,530	12,533		
Pension cost	-3,402	-2,457		

Provisions for pensions are recognised under general administrative expenses in profit and loss.

Landshypotek's pension plan is a "defined-benefit pension plan". Landshypotek has funded its obligation via SPK, which manages the assets and handles pension payments on behalf of Landshypotek. The current value of the obligations, after deductions for fair value of plan assets, amounted to MSEK 26.1 as of 31 December 2011. The difference between the carrying amount and the value of the liability recognised above is the result of actuarial gains and losses incurred due to changes in actuarial assumptions and the fact that the difference between actual and expected returns on plan assets has been amortised. This is based on the remaining time of service of the employees, to the extent that the net amount of accumulated, unrecognised actuarial gains and losses exceeds the higher of 10 percent of the present value or 10 percent of the fair value of plan assets.

	GR	GROUP		SOCIATION
NOTE 31 DEFERRED TAX LIABILITIES, SEK THOUSAND	2011	2010	2011	2010
Deferred tax	31,328	44,681		
Total	31,328	44,681		
Opening deferred tax on property write-up	43,835	44,425		
Add deferred tax on property write-up				
Less deferred tax on property write-up	-43,835	-590		
Closing deferred tax on property write-up	0	43,835		
Opening deferred tax on property write-up IFRS	846	1,794		
Add deferred tax on property write-up IFRS				
Less deferred tax on property write-up IFRS	-877	-948		
Closing deferred tax on property write-up IFRS	-31	846		
Opening deferred tax on fair-value reserve	0	52,454		
Add deferred tax on fair-value reserve	31,359			
Less deferred tax on fair-value reserve		-52,454		
Closing deferred tax on fair-value reserve	31,359	0		
Total deferred tax	31,328	44,681		

Deferred tax for 2011 is estimated using a rate of 26.3 percent.

			GROUP		PARENT AS	SOCIATION
NOTE 32 SUE	ORDINATED LIABILITIES	S, SEK THOUSAND	2011	2010	2011	2010
2002/2012 2015/2020	SEK 350,000,000 SEK 200,000,000	3 mths STIBOR +0.33 % Fixed interest 4.60 %	350,000 199,949	350,000 199,949		
Total			549,949	549,949		

	GR	OUP	PARENT ASSOCIATION	
NOTE 33 MEMORANDUM ITEMS, SEK THOUSAND	2011	2010	2011	2010
Pledged assets	None	None	None	Inga
Contingent liabilities				
Försäkringsbolaget Pensionsgaranti, FPG	85	85		
Flexible first mortgage loan, approved unutilised amount	530,499	446,981		
Total	530,584	447,066		
Guarantees and other commitments	196 895	166 285		

	FINAN	CIAL CORPORATE GROUP	,
NOTE 34 CAPITAL ADEQUACY ANALYSIS, SEK THOUSAND	Basel II	Transitional rules	Basel I
Tier 1 capital	3,762 200	3,772 200	3,811 875
Share capital paid in or equivalent, after deduction for cumulative preference shares	1,076,094	1,076,094	1,076,094
Equity component of reserves and profit or loss brought forward from preceding			
financial year	2,385,114	2,385,114	2,385,114
Net profit for the year	383,003	383,003	383,003
Deduction for deferred tax assets	-18,278	-18,278	-18,278
Intangible non-current assets	-14,058	-14,058	-14,058
Deduction in accordance with Chapter 3, Section 8 of the Capital Adequacy and Large Exposures Act	-49,675	-49,675	-
Tier 2 capital	500,274	500,274	549,949
Subordinated term loans in accordance with Chapter 8, Sections 18-30	549,949	549,949	549,949
Deduction in accordance with Chapter 3, Section 8 of the Capital Adequacy and			
Large Exposures Act	-49,675	-49,675	-
Capital base	4,262,474	4,262,474	4,361,824
Capital requirement for credit risks in accordance with the standardised method	467,099	467,099	4,729,023
Exposure to governments and central banks	0	0	-
Municipalities, similar entities and authorities	0	0	-
Institutional exposure	97,296	97,296	-
Corporate exposure	204,453	204,453	-
Retail exposure	21,488	21,488	-
Non-performing items	3,334	3,334	-
Covered bonds	140,528	140,528	-
Other items	0	0	-
Capital requirement for credit risks in accordance with IRB	419,272	419,272	-
Retail – real property credits	417,872	417,872	-
Non credit-obligation assets	1,400	1,400	-
Capital requirement for operational risks – Base method	82,017	82,017	-
Additional capital requirement in accordance with transitional rules	-	2,715,480	-
Capital requirement	968,388	3,683,868	4,729,023
Capital adequacy ratio	4.40	1.16	0.92
Capital adequacy	35.21 %	9.26 %	7.38 %
Tier 1 capital adequacy	31.08 %	8.17 %	6.45 %
IRB deduction			
Anticipated loss amount in excess of provisions	-99,350		

Capital adequacy ratio = Capital base/Capital requirement

	LH	AB PARENT COMPANY	
CONT. NOTE 34, CAPITAL ADEQUACY ANALYSIS, SEK THOUSAND	Basel II	Transitional rules	Basel I
Tier 1 capital	3,630,138	3,630,138	3,679,813
Share capital paid in or equivalent, after deduction for cumulative preference shares	1,927,000	1,927,000	1,927,000
Equity component of reserves and profit or loss brought forward from preceding	1 006 010	1 006 010	1 006 010
financial year	1,306,818	1,306,818	1,306,818
Net profit for the year	469,116	469,116	469,116
Group contributions paid	0	0	0
Deduction for deferred tax assets	-9,063	-9,063	-9,063
Intangible non-current assets	-14 058	-14 058	-14 058
Deduction in accordance with Chapter 3, Section 8 of the Capital Adequacy and Large Exposures Act	-49,675	-49,675	-
Tier 2 capital	500,274	500,274	549,949
Subordinated term loans in accordance with Chapter 8, Sections 18-30	549,949	549,949	549,949
Deduction in accordance with Chapter 3, Section 8 of the Capital Adequacy and	040,040	040,040	040,040
Large Exposures Act	-49,675	-49,675	-
Capital base	4,130,412	4,130,412	4,229,762
Capital requirement for credit risks in accordance with the standardised method	432,331	432,331	4,706,575
Exposure to governments and central banks	0	0	-
Municipalities, similar entities and authorities	0	0	-
Institutional exposure	96,626	96,626	-
Corporate exposure	186,343	186,343	-
Retail exposure	7,514	7,514	-
Non-performing items	1,320	1,320	-
Covered bonds	140,528	140,528	-
Other items	0	0	-
Capital requirement for credit risks in accordance with IRB	461,490	461,490	-
Retail – real property credits	417,872	417,872	-
Non credit-obligation assets	43,618	43,618	-
Capital requirement for operational risks – Base method	79,155	79,155	-
Additional capital requirement in accordance with transitional rules	-	2,692,933	-
Capital requirement	972,976	3,665,909	4,706,575
Capital adequacy ratio	4.25	1.13	0.90
Capital adequacy	33.96 %	9.01 %	7.19 %
Tier 1 capital adequacy	29.85 %	7.92 %	6.25 %
IRB deduction			
Anticipated loss amount in excess of provisions	-99,350		

Capital adequacy ratio = Capital base/Capital requirement

NOTE 35 FINANCIAL ASSETS AND LIABIL	ITIES BY CATEGORY, SE	KTHOUSAND			GROUP
2011	Measured at fair value in the profit and loss	Derivatives identified as hedging instruments	Other financial liabilities	Loans and accounts receivable	Available- for-sale financial assets
Assets					
Cash and balances with central banks				6,374	
Treasury bills and other eligible bills					
Due from financial institutions				186,918	
Loans to customers				55,579,600	
Bonds and other interest-bearing securities	5,796,446				7,440,868
Derivatives	21,910	473,644			
Total financial assets	5,818,356	473,644	0	55,772,893	7,440,868
Financial liabilities					
Liabilities to credit institutions			162,157		
Borrowing from the public			167 453		
Debt securities in issue, etc.	20 265 710		44 039 830		
Derivatives	127,913	145,638			
Subordinated liabilities			549,949		
Total financial liabilities	20 393 623	145,638	44 919 389	0	0

2010	Measured at fair value in the profit and loss	Derivatives identified as hedging instruments	Other financial liabilities	Loans and accounts receivable	Available- for-sale financial assets
Assets					
Cash and balances with central banks				5,393	
Treasury bills and other eligible bills					
Due from financial institutions				216,144	
Loans to customers				51,773,034	
Bonds and other interest-bearing securities	2,318,188				8,656,871
Derivatives	42,351	37,970			
Total financial assets	2,360,539	37,970	0	51,994,571	8,656,871
Financial liabilities					
Liabilities to credit institutions			83,962		
Borrowing from the public			105,000		
Debt securities in issue, etc.	17,375,594		41,037,595		
Derivatives	66,454	540,229			
Subordinated liabilities			549,949		
Total financial liabilities	17,442,048	540,229	41,776,506	0	0

CONT.	NOTE 35, FINANCIAL ASSETS AND LIABILITIES BY CATEGORY, SEK THOUSAND				PARENT ASSOCIATION		
2011		Measured at fair value in the profit and loss	Derivatives identified as hedging instruments	Other financial liabilities	Loans and accounts receivable	Available- for-sale financial assets	
Assets							
Cash and	balances with central banks						
Treasury b	bills and other eligible bills						
Due from	financial institutions				167,227		
Loans to	customers						
Bonds an	nd other interest-bearing securities						
Derivative	28						
Total fina	incial assets	0	0	0	167,227	0	
Financial	liabilities						
Liabilities	to credit institutions						
Borrowing	g from the public			260,338			
Debt secu	urities in issue, etc.						
Derivative	98						
Subordina	ated liabilities						
Total fina	incial liabilities	0	0	260,338	0	0	

2010	Measured at fair value in the profit and loss	Derivatives identified as hedging instruments	Other financial liabilities	Loans and accounts receivable	Available- for-sale financial assets
Assets					
Cash and balances with central banks					
Treasury bills and other eligible bills					
Due from financial institutions				91,843	
Loans to customers					
Bonds and other interest-bearing securities					
Derivatives					
Total financial assets	0	0	0	91,843	0
Financial liabilities					
Liabilities to credit institutions					
Borrowing from the public			200,573		
Debt securities in issue, etc.					
Derivatives					
Subordinated liabilities					
Total financial liabilities	0	0	200,573	0	0

NOTE 36 DERIVATIVE INSTRUMENTS, SEK THOUSAND GROUP							
2011	With positive clos Nominal amount	sing value or zero Carrying amount	With negative clos Nominal amount	ing value or zerol Carrying amount			
Interest rate-related swaps	20,157,445	495,554	9,334,000	202,630			
Currency-related swaps			7,563,486	70,921			
Total	20,157,445	495,554	16,897,486	273,551			

	With positive close	sing value or zero	With negative closing value or zero		
2010	Nominal amount	Carrying amount	Nominal amount	Carrying amount	
Interest rate-related swaps	6,200,000	80,321	7,999,500	226,694	
Currency-related swaps			6,920,996	379,989	
Total	6,200,000	80,321	14,920,496	606,683	

			PAR	ENT ASSOCIATION
2011	With positive closing value or Nominal amount Carrying		With negative clos Nominal amount	sing value or zero Carrying amount
Interest rate-related swaps Currency-related swaps				
Total	0	0	0	0
2010	With positive clos	sing value or zero Carrying amount	With negative closing value o	
Interest rate-related swaps Currency-related swaps			Noninal amount	Carrying amount
Total	0	0	0	0

NOTE 37 FAIR-VALUE DISCLOSURES, SEK 1		GROUP		
	20 <sup>-</sup>	11	201	0
	Carrying amount	Fair value	Carrying amount	Fair value
Assets				
Cash and balances with central banks	6,374	6,374	5,393	5,393
Due from financial institutions	186,918	186,918	218,115	218,115
Loans to customers	55,579,600	54,287,539	51,773,034	52,643,477
Bonds and other interest-bearing securities	13,237,313	13,237,313	10,975,059	10,975,059
Derivatives	495,554	495,554	80,321	80,321
Shares and participations	2	2	2	2
Shares in Group companies				
Intangible non-current assets	14,058	14,058	0	0
Tangible assets				
Furniture, fixtures and equipment	1,788	1,788	2,601	2,601
Buildings and land	15,735	35,200	348,929	562,300
Other assets	370,811	370,811	99,620	99,620
Prepaid expenses and accrued income	912,658	912,658	662,633	662,633
Total assets	70,820,811	69 548 215	64,165,707	65,249,521
Liabilities, provisions and equity				
Liabilities to credit institutions	162,157	162,157	83,962	83,962
Borrowing from customers	427,791	427,791	215,273	215,480
Debt securities in issue, etc.	64,305,540	65,008,457	58,413,189	59,029,547
Derivatives	273,551	273,551	606,683	606,683
Other liabilities	63,472	63,472	59,668	59,668
Accrued expenses and deferred income	1,080,072	1,080,072	822,767	822,767
Provisions	51,686	51,686	74,232	74,232
Subordinated liabilities	549,949	564,428	549,949	557,731
Total liabilities	66,914,217	67,631,614	60,825,723	61,450,070

			PARENT	ASSOCIATION
	201	1	201	D
	Carrying amount	Fair value	Carrying amount	Fair value
Assets				
Cash and balances with central banks	0	0	0	0
Due from financial institutions	167,227	167,227	91,843	91,843
Loans to customers	0	0	0	0
Bonds and other interest-bearing securities	0	0	0	0
Derivatives	0	0	0	0
Shares and participations	1	1	1	1
Shares in Group companies	1,870,378	1,870,378	1,870,378	1,870,378
Intangible non-current assets	0	0	0	0
Tangible assets	0	0	0	0
Furniture, fixtures and equipment	0	0	0	0
Buildings and land	0	0	0	0
Other assets	150,427	150,427	103,945	103,945
Prepaid expenses and accrued income	796	796	372	372
Total assets	2,188,829	2,188,829	2,066,539	2,066,539
Liabilities and provisions				
Liabilities to credit institutions	0	0	0	0
Borrowing from customers	260,338	260,338	200,573	200,573
Debt securities in issue, etc.	0	0	0	0
Derivatives	0	0	0	0
Other liabilities	19,155	19,155	10,650	10,650
Accrued expenses and deferred income	395	395	0	0
Provisions	0	0	0	0
Subordinated liabilities	0	0	0	0
Total liabilities	279,888	279,888	211,223	211,223

NOTE 38 FAIR-VALUE HIERARCHY FOR FINANCIAL INSTRUMENTS, SEK THOUSAND							GROUP	
		20	11			20	10	
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Financial assets at fair value in profit and loss								
Bonds and other interest-bearing securities	5,796,446			5,796,446	2,318,188			2,318,188
Derivatives		21,910		21,910		42,351		42,351
Derivatives identified as hedging instruments								
Derivatives		473,644		473,644		37,970		37,970
Available-for-sale financial assets								
Bonds and other interest-bearing securities	4,548,435	2,892,433		7,440,868	5,860,312	2,796,559		8,656,871
Total assets measured at fair value	10,344,880	3,387,987	0	13,732,867	8,178,500	2,876,880	0	11,055,380
Financial liabilities at fair value in profit and loss								
Debt securities in issue, etc.		20,265,710		20,265,710		17,375,594		17,375,594
Derivatives		127,913		127,913		66,454		66,454
Derivatives identified as hedging instruments								
Derivatives		145,638		145,638		540,229		540,229
Total liabilities measured at fair value	0	20,539,261	0	20,539,261	0	17,982,277	0	17,982,277

						PAI	RENT ASSO	CIATION
	2011			2010				
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Financial assets at fair value in profit and loss Bonds and other interest-bearing securities Derivatives								
Derivatives identified as hedging instruments Derivatives								
Available-for-sale financial assets Bonds and other interest-bearing securities								
Total assets measured at fair value								
Financial liabilities at fair value in profit and loss Debt securities in issue, etc. Derivatives								
Derivatives identified as hedging instruments Derivatives								
Total liabilities measured at fair value								

Level 1: Prices quoted on active markets for identical assets or liabilities.

Level 2: Prices quoted are used to determine the value of an asset or liability.

Level 3: Data for assets/liabilities not based on observable market data.

	GROUP		PARENT ASSOCIATION	
NOTE 39 ASSETS AND LIABILITIES BY SIGNIFICANT CURRENCIES, SEK THOUSAND	2011	2010	2011	2010
ASSETS				
EUR	9,883	19,210		
Loans to customers	9,883	19,210		
EUR	3,738	0		
Due from financial institutions	3,738	0		
TOTAL ASSETS	13,621	19,210		
LIABILITIES				
EUR	13,871	19,586		
Liabilities to credit institutions	13,871	19,586		
CHF	3,293,061	3,241,170		
EUR	3,308,871	2,910,750		
NOK	8,826,599	7,838,265		
Debt securities in issue	15,428,531	13,990,185		
TOTAL LIABILITIES	15,422,402	14,009,771		

Other assets and liabilities arise in SEK.

All assets and liabilities in foreign currency are hedged against exchange-rate fluctuations using derivative contracts.

	GR	OUP	PARENT ASSOCIATION		
NOTE 40 OTHER OPERATING CASH RECEIPTS, SEK THOUSAND	2011	2010	2011	2010	
Other operating income Shares sold	246,544 -232,715	91,389 -81,904	49	15	
Other	0	12,552	0	0	
Total	13,829	22,037	49	15	

	GROUP		PARENT ASSOCIATION	
NOTE 41 CHANGES IN CASH AND CASH EQUIVALENTS, SEK THOUSAND	2011	2010	2011	2010
Cash and balances at beginning of year	5,393	8,946	0	0
Due from financial institutions at beginning of year	218,115	89,574	91,843	41,683
Cash and balances at year-end	6,374	5,393	0	0
Due from financial institutions at year-end	186,918	218,115	167,227	91,843
Total change in cash and cash equivalents	-30,216	124,988	75,384	50,160

### **Proposed Allocation of Earnings**

The Board of Directors proposes that the net profit for the year be allocated as follows:

• that MSEK 90.9, equivalent to 4.50 percent of interest paid, be applied as a refund to members.

• that interest on contribution capital accounts be paid in an amount of MSEK 31.0. The rate of interest is proposed to be 3.0 percent on the regular portion of the contribution and 3.0 percent on voluntary contributions.

- 30 percent of the refund is to be paid.
- members' preliminary tax of 30 percent of interest is to be paid to the Swedish Tax Agency.
- that of the year's disposable funds:

At the disposal of the Annual Association Meeting	SEK 119.449.037
Net profit for 2011	SEK 24,403
Retained earnings	SEK 119,424,634

MSEK 119.4 be carried forward.

The undersigned hereby certify that, to the best of our knowledge, the annual accounts are prepared in accordance with generally accepted accounting principles and that the information provided agrees with actual circumstances and that nothing of material importance has been omitted that could affect the image of Landshypotek, ekonomisk förening created by the annual accounts.

Stockholm, 15 March 2012

Lars Öhman *Chairman* 

Hans Broberg

Anders Axelsson

Inga-Lill Gilbertsson

Gunnar Granqvist

Hans Pettersson

Peder Thott

Anders Johansson

Henrik Toll

Our auditors' report was submitted on March 15, 2012

Anna Hesselman Authorized Public Accountant Magnus Aaby-Ericsson

Teri Lee Eriksson

Lars-Åke Folkmer

Kjell Hedman Managing Director

Pär Sahlin

Eva Wedberg

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### **Audit Report**

### To the Annual Association Meeting of Landshypotek Ekonomisk Förening, corporate registration number, 769600-5003.

Report on the annual accounts and consolidated accounts

We have audited the annual accounts and consolidated accounts of Landshypotek, ekonomisk förening for the year 2011, except for the corporate governance statement on pages 76-77. The annual accounts and consolidated accounts of the association are included in the printed version of this document on pages 68-120.

Responsibilities of the Board of Directors and the Managing Director for the annual accounts and consolidated accounts The Board of Directors and the Managing Director are responsible for the preparation and fair presentation of these annual accounts in accordance with the provisions of the Swedish Annual Accounts Act for Credit Institutions and Securities Companies and fair presentation of these consolidated accounts in accordance with International Financial Reporting Standards, as adopted by the EU and the provisions of the Swedish Annual Accounts Act for Credit Institutions and Securities Companies, and for such internal control as the Board of Directors and the Managing Director determine is necessary to enable the preparation of annual accounts and consolidated accounts that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these annual accounts and consolidated accounts based on our audit. We conducted our audit in accordance with generally accepted auditing standards in Sweden. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the annual accounts and consolidated accounts are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the annual accounts and consolidated accounts. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the annual accounts and consolidated accounts, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the annual accounts and consolidated accounts in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors and the Managing Director, as well as evaluating the overall presentation of the annual accounts and consolidated accounts.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

#### Opinions

In our opinion, the annual accounts have been prepared in accordance with the Swedish Annual Accounts Act for Credit Institutions and Securities Companies and present fairly, in all material respects, the financial position of the parent association as of 31 December 2011 and of its financial performance and its cash flows for the year then ended in accordance with the Swedish Annual Accounts Act for Credit Institutions and Securities Companies, and the consolidated accounts have been prepared in accordance with the Swedish Annual Accounts Act for Credit Institutions and Securities Companies and present fairly, in all material respects, the financial position of the group as of 31 December 2011 and of their financial performance and cash flows in accordance with International Financial Reporting Standards, as adopted by the EU, and the Swedish Annual Accounts Act for Credit Institutions and Securities Companies. Our opinions do not cover the corporate governance statement on pages 76-77. The statutory administration report is consistent with the other parts of the annual accounts and consolidated accounts.

We therefore recommend that the annual association meeting adopt the income statement and balance sheet for the Parent Association and the Group.

### Report on other legal and regulatory requirements

In addition to our audit of the annual accounts and consolidated accounts, we have examined the proposed appropriations of the association's profit or loss and the administration of the Board of Directors and the Managing Director of Landshypotek, ekonomisk förening for the year 2011.

### *Responsibilities of the Board of Directors and the Managing Director*

The Board of Directors is responsible for the proposal for appropriations of the association's profit or loss, and the Board of Directors and the Managing Director are responsible for administration under the Swedish Cooperative Societies Act.

#### Auditor's responsibility

Our responsibility is to express an opinion with reasonable assurance on the proposed appropriations of the association's profit or loss and on the administration based on our audit. We conducted the audit in accordance with generally accepted auditing standards in Sweden.

As a basis for our opinion on the Board of Directors' proposed appropriations of the association's profit or loss, we examined whether the proposal is in accordance with the Swedish Cooperative Societies Act.

As a basis for our opinion concerning discharge from liability, in addition to our audit of the annual accounts and consolidated accounts, we examined significant decisions, actions taken and circumstances of the association in order to determine whether any member of the Board of Directors or the Managing Director is liable to the association. We also examined whether any member of the Board of Directors or the Managing Director has, in any other way, acted in contravention of the Swedish Cooperative Societies Act, the Swedish Banking and Financing Businesses Act, the Swedish Annual Accounts Act for Credit Institutions and Securities Companies or the Articles of Association.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Opinions

We recommend to the annual association meeting that the profit be appropriated in accordance with the proposal in the statutory administration report and that the members of the Board of Directors and the Managing Director be discharged from liability for the financial year.

Stockholm, 15 March 2012

Anna Hesselman Authorised Public Accountant

Magnus Aaby Ericsson

Teri Lee Eriksson

### **Board of Directors**



Lars Öhman, b 1953, Vadstena, Agrologist, Chairman of Landshypotek, ek. för. Managing Director and Director of Stavlösa Gård AB. Director of Sveriges Spannmålsodlare ekonomisk förening, Lovang gruppens Handelshus AB and Chairman of Vadstena fastighets AB.



Anders Johansson, b 1948, Läckeby, farmer, Director of Landshypotek, ek. för. Director of Lyckeby Stärkelsen, Solanum Kalmar AB and H. S. Kalmar Kronoberg.



Anders Axelsson, b 1949, Långserud, Director of Landshypotek, ek. för.



Lars-Åke Folkmer, b 1946, Kvänum, Agrologist, Director of Landshypotek, ek. för., Landshypotek AB and Landshypotek Jordbrukskredit AB.



Inga-Lill Gilbertsson, b 1960, Askersund, economist/farmer, Director of Landshypotek, ek. för.



Gunnar Granqvist, b 1950, Lit, Agrologist, Director of Landshypotek ek. för.



Hans Pettersson, b 1966, Havdhem, Director of Landshypotek, ek. för.



Pär Sahlin, b 1963, Kilafors, farmer, Director of Landshypotek, ek. för.



Peder Thott, b 1942, Svedala, Bachelor of Science (Econ.), Director of Landshypotek, ek. för. Managing Director and Director of Skabersjö Gods. Chairman of Sannarp AB. Director of Näsbyholm Fideikommiss AB and Söderslätts Spannmålsgrupp ek. för. Deputy Director of Skånska Biobränslebolaget AB.



Henrik Toll, b 1954, Sorunda, Agrologist, Director of Landshypotek, ek. för., Chairman of Landshypotek AB and Landshypotek Jordbrukskredit AB. Chairman of Tham Invest AB, Stettin Holding AB and Fallda AB. Director of Stora Sundby Lantbruks och Fritids AB, Vidbynäs Förvaltnings AB, Harry Cullbergs Fond and Djursnäs Säteri AB.



Kjell Hedman, b 1951, Stockholm, Managing Director of Landshypotek, ekonomisk förening and Landshypotek AB, Chairman of Lantbrukskredit AB, Director of Landshypotek, ek. för., Chairman of Visa Sweden. Director of Nordnet AB and Visa Europe.



Hans Broberg, b 1962, Ystad, Bachelor of Science (Econ.), salaried officer Landshypotek, employee representative, the Financial Sector Union of Sweden.



**Eva Wedberg**, b 1970, Lund, Bachelor of Laws, salaried officer Landshypotek, employee representative, the Swedish Confederation of Professional Associations.

#### Auditors

Anna Hesselman, Stockholm, Authorised Public Accountant. Teri Lee Eriksson, Svartsjö, Horticulturalist. Magnus Aaby-Ericsson, Alvesta, Agrologist. Deputy Auditors Ulf Westerberg, Stockholm, Authorised Public Accountant. Johan von Kantzow, Norrköping, Agrologist. Johan Långström, Roknäs.

## Senior management



Kjell Hedman Managing Director



Göran Abrahamsson Chief Membership Officer

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**H**ILANDSHYPOTEK