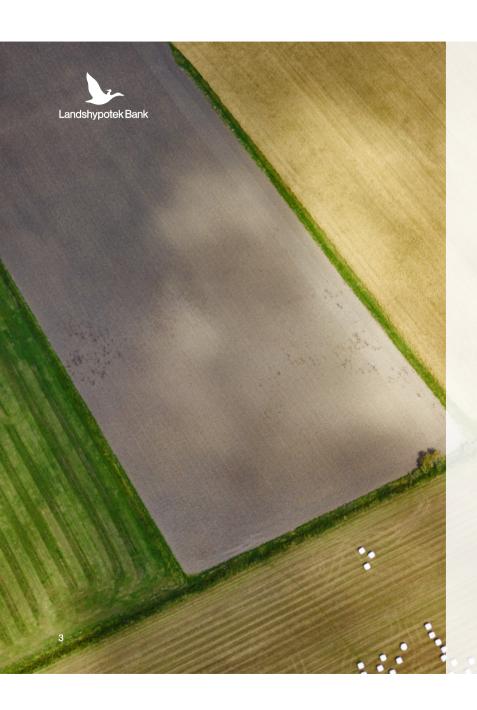




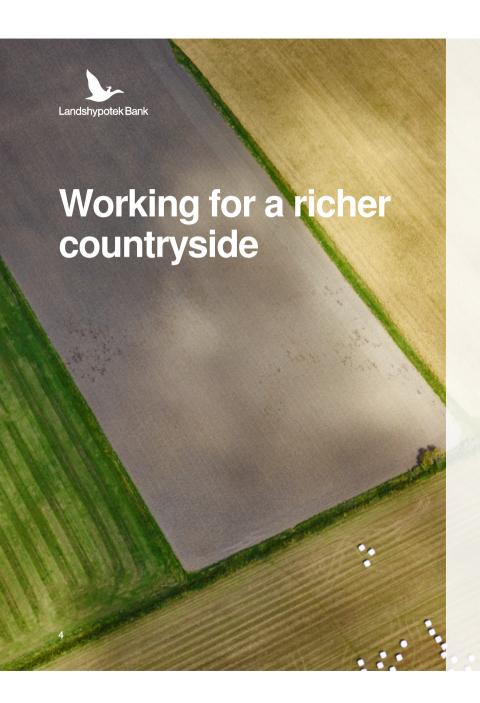
## **Table of content**

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### **Executive summary:**

- Low-risk agriculture and forestry bank with sustainability integrated in the strategy with a market share of 23%
- Sustainable governance where profit is reinvested or returned to the agriculture and forestry sectors
- The bank for the conscious choice of mortgage loans and savings
- Low-risk business model
  - 99.8% of the loan portfolio is first-lien mortgages
  - Average LTV is 43%
  - 99% of the customers have a personal liability
  - Total losses since 1985 SEK 354m, average per year 0.025%
- Very well capitalised with a leverage ratio of 5.0%, despite big deductions



- · Landshypotek Bank's vision is to enhance life in the countryside
- A leading low risk bank in the agriculture and forestry sectors and challenger in mortgage market
- Strategy

Treasure our position in the market and value what it stands for

Grow with new and existing customers, primarily within in the retail market (agriculture and residential)

Become a larger bank with better profitability and higher efficiency for us and our customers



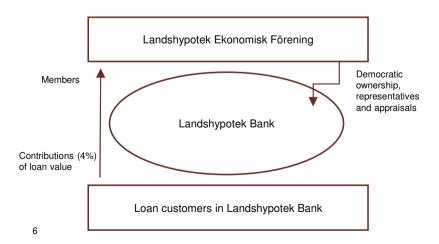
## With the same purpose since 1836. Boring? Never.

- It all started in 1836 with the very first building society. Our main task is to provide competitive financing and to offer financial services to Sweden's farmers and foresters
- Since 2017, we have challenged the mortgage market by offering competitive interest rates that enables people to live well across the country.
   Structural changes within the agricultural landscape made it even more natural for us to take this step
- Our main focus is mortgages and we understand the importance of the place where people chose to live or develop their business within agriculture and forestry
- We strive to be a sustainable bank offering solid and long term financial services and competitive terms for savings
- We offer mortgages for agriculture, forestry and residential as well as savings accounts
- Collaborations are actively chosen and part of our future



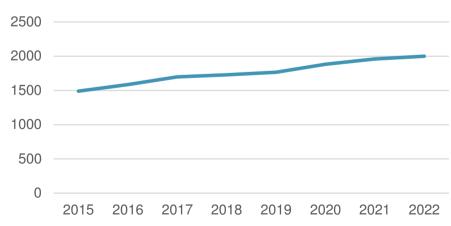
## Landshypotek is more than just a bank

- 35,500 loan customers are members of Landshypotek Ekonomisk Förening, the foundation of a long term governance structure
- Landshypotek Ekonomisk Förening is sole owner of Landshypotek Bank
- All business is conducted in the bank



- Purpose: Provide competitive financing and to offer financial services to Sweden's farmers and foresters. Focus for 120 elected representatives:
  - Owning the bank
  - Representing the members in a democratic organization
  - Represent Landshypotek in the market
  - Execute real estate appraisals

#### **Members contributions**





## Position, focus and strategy

#### Market leader and challenger

- One of the 10 largest banks in Sweden and market leading in agriculture and forestry with approx. 23% of total lending to the sectors
- Considered a systemically important bank by the Swedish National Debt Office (Sw. Riksgäldskontoret)
- Loans outstanding to the agriculture and forestry sectors of SEK 78.5bn and residential mortgages SEK 27.5bn
- 232 employees 19 offices

## Low risk actor

- 99.8% of the loan portfolio is first-lien mortgages, low average LTV 43%
- 99% of our customers conduct business as sole proprietorship, which is a private individual with personal liability
- Higher leverage ratio than peers (5.1%)
- S&P Covered Bond rating AAA, S&P issuer rating (long) A, Fitch issuer rating (long) A

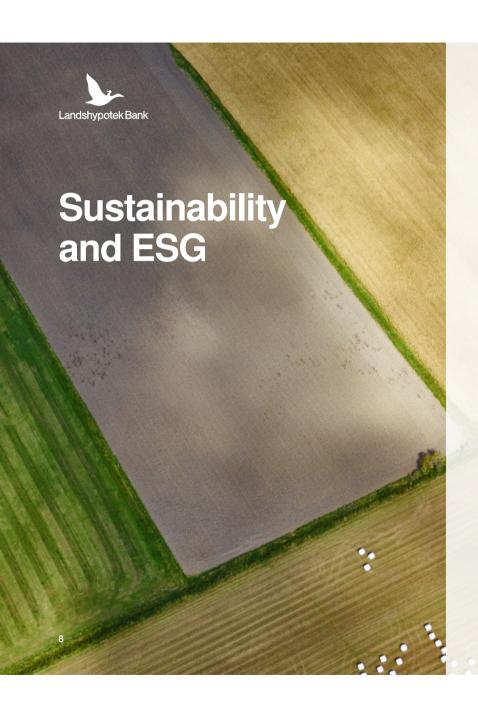
## Circular economy

- Long term governance structure being owned by 35,500 loan customers, members of Landshypotek Ekonomisk Förening
- Profit is reinvested or returned to the agriculture and forestry sectors

Treasure our position in the market and value what it stands for

Grow with new and existing customers but primarily within in the retail market (agriculture and residential)

Become a larger bank with better profitability and higher efficiency for us and our customers



- · Sustainability embedded in the business model
- · Limited direct impact, greater impact within our lending portfolio
- Increase customer dialogue in order to reduce emissions and secure adaptation to a changing climate



## **ESG: Direct impact**

#### **Environmental**

- Limited to premises and business travels
- Emissions according to GHG Protocol amount to 0.44 ton CO<sub>2</sub>e per FTE

#### Social

- Employees in 19 branches all over Sweden with job opportunities and living outside the main cities in Sweden
- Strives to be a popular employer both regard to terms and conditions and work environment
- eNPS +33 (scale -100 +100) (most recent assessment 2022)
- Gender balance is overall meeting the target of 40/60, except on manager level:
  - In total 50/50
  - Managers 35/65
  - Board 43/57

#### Governance

- Stakeholders' confidence of the bank is fundamental
- High ethical standards and zero tolerance for corruption, money laundering or conflicts of interest
- Increased transparency in credit process and accessible information and governing policies
- Member-owned association, one member one vote
- Liquidity reserve comprises interest-bearing securities, either covered bonds in SEK issued by Nordic credit institutions or securities issued by Swedish municipalities or regions. We exclude investments that include direct operations in fossilbased energy production, nuclear power, research or development of weapons, potentially environmentally harmful extraction of resources (for example, rare earths or fossil fuel), gambling or tobacco



## **ESG: Indirect impact**

#### **Environmental**

- The forest is a key link in the transition to a fossilfree society (raw materials are renewable, recyclable and biodegradable)
- Forests have a positive climate effect through photosynthesis
- Arable land are carbon sinks with a considerable potential to contribute to store even more carbon
- Swedish farms maintain high standards for animal husbandry, environmental adjustment and food quality
- Cultivated land and grazing animals are essential for a biological diversity and diversified landscapes
- Agriculture and forestry often relay on fossil-based fuels and fertilizers leading to emission

#### Social

- A living countryside, where fields and forests are cultivated, creates growth, jobs and opportunities for a well-developed business community and living across the country
- This lays the foundation for a future for the cities and the countryside
- Long-term customer relationships following one generation to next, making long-term investments possible in a capital intensive business



## **ESG: Lending portfolio**

#### Agriculture and Forestry – challenges and opportunities

When society is to be transformed at system level, more biogenic raw materials and biological processes will be required and demanded. Large amounts of carbon are stored in arable land and woodland. Agriculture and forestry result in a diverse landscape with biodiversity if practiced with respect to nature

#### Climate indicators and physical risks

- **Temperature** will lead to other risk like drought and heatwaves
- Length of growing season opportunity for higher yields and crop variation but higher risk of increased pressure from vermin
- Heatwaves stress for growing crops and livestock and risk of lower yields
- Extreme precipitation flooding and extreme rainfall can destroy crops and might lead to challenges for using machinery
- Fire risk risk of destroyed forests and lost growth

#### Transition risks

11

Political decisions e.g. usage of fertilizers and fossil fuels

#### Landshypotek Bank's impact

- Through customer dialogue inform and discuss methods and investments for adaption and emission reduction
- Credit analysis and appraisals include sustainability aspects from a climate and environmental perspective
- Credit analysis includes ESG risks and opportunities as part of SWOT analysis
- Finance projects and investments which adapt the business to a changing climate or reduce their impact on the climate

#### Housing – challenges and opportunities

Emissions from housing are a large amount of the Swede's total emissions. Emissions are primarily driven by energy source and consumption (driven by efficiency). Elevated sea levels is a direct physical risk for customers and the bank

#### Landshypotek Bank's impact

 Through customer dialogue inform and discuss methods and investments for emission reduction



### **Green Bonds**



#### **Green Bonds at Landshypotek**

- Total volume issued: SEK 10.75bn
- Green Bond Framework aligns with Green Bond Principles as of 2017
- Addressing the UN Sustainable Development Goals (SDG) affordable and clean energy (7), sustainable cities and communities (11), climate action (13) and life on land (15)
- Green Assets means loans provided by Landshypotek, financing or refinancing investment relates to three categories of Green Assets -Sustainable Forestry, Renewable Energy and Green Buildings
- Substantial contribution to lowering carbon dioxide levels in the atmosphere through carbon sequestration as opposed to merely reducing emissions
- Reported in a yearly updated Impact Report
- Upcoming EU Taxonomy regulation under evaluation

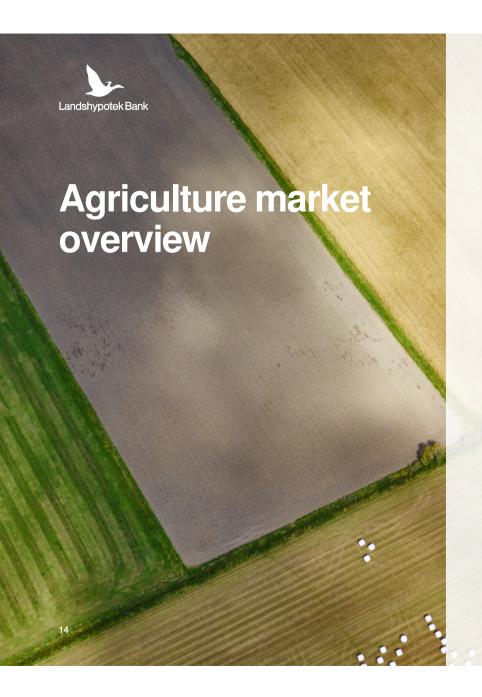
#### **Green Bond Assets**

- 2,700 underlying projects are categorized as Sustainable Forestry fulfilling condition A (Green forestry management plan) or B (certified forest)
- · Projects cover approx. 2% of Swedish woodland
- 260 tons CO<sub>2</sub> has been absorbed and avoided for every SEK 1 million invested



### **ESG: focus and ambitions**

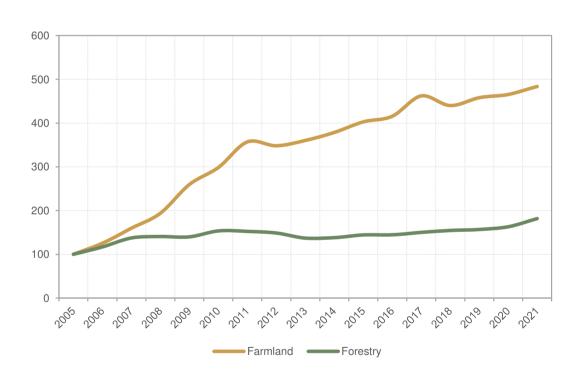
- A climate strategy has been adopted by the board and will be implemented in 2023 where targets in line with Paris Agreement and the Swedish Banker's Association's framework for climate action will be addressed
- Landshypotek Bank became a signatory to the Principles for Responsible Banking (2022) and will work with implementing the principles during 2023 and beyond.
- Focus on upcoming financial regulations (EU Taxonomy, CSRD)
- Focus on implementation of regulations with relevance for the forestry and agriculture sectors (LULUCF, EU Taxonomy, REDIII, EU Nature Restoration Law)
- Continue to develop and increase ESG as part of risk assessment on portfolio and customer level
- Continue dialogue with customers and other stakeholders in order to take further steps towards more sustainable farms, forests and houses



- Increasing demand for agricultural products produced in Sweden
- New investments especially in solar panels are increasing in Sweden
- Prices for sawn sawlogs and pulpwood have continued to rise, as a result of increased export value of forest raw materials, driven by a weak currency and reduced supply from Central Europe, Belarus and Russia. Prices are expected to fall due to weaker outlook in wood industry
- Increased cost of production due to uncertain macro economy and increased energy prices
- In 2023, the result is expected to weaken for many farmers as a result of high input stock values of fertilizer, roughage, and still high costs
- Farmers risk have increased due to higher costs, volatile prices and higher stock values
- It is likely that prices for land and forest properties will moderate as result of higher interest rates
- The agricultural sector is classified as a vital societal function and as a part of the civil defense



## Property price development 2005-2021



	1Y	5Y
Farmland	+4%	+16%
Forestry	+11%	+26%

- Property prices for farmland had a slight decline in 2018, possibly as a result of the year's drought. The long-term trend is increased price levels
- Average price for forestry properties increased by 1% in 2022. The five year-trend is increased price levels for all areas in Sweden



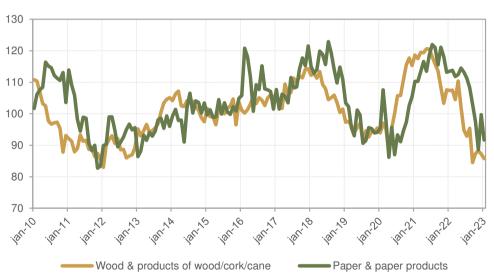
## **Forestry**



#### In Q4 2022 the roundwood prices on delivery timber increased for sawlogs by 13% and for pulpwood by 42%

 Weaker outlook for wood industry imply that timber prices are expected to fall

#### **Economic tendency Forest Industry (Jan 2010-Jan 2023)**

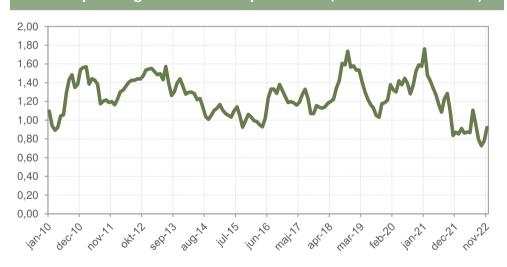


Data source: The Swedish Forest Agency, National Institute of Economic Research



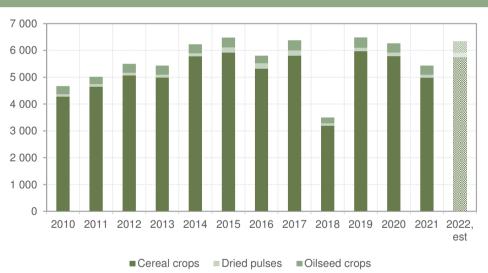
## **Crops**

#### Development grain - fertilizer price ratio (Jan 2010- Nov 2022)



- High and volatile prices due to the conflict in Ukraine, high energy prices and tight international supply
- Grain prices in Sweden are approx. 15% higher in January 2023 compared to January 2021, and approx. 10% lower compared to October 2022

#### Production (1,000 tonnes)



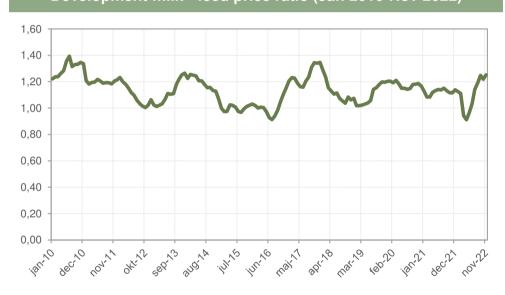
Increased production is estimated for 2022 compared to 2021 mainly due to increased yield per hectare

Data source: Swedish Board of Agriculture



## **Dairy**

#### Development milk - feed price ratio (Jan 2010-Nov 2022)



- Historically high farm milk prices due to lower production in major export regions. Increased production in the EU and damped demand has led to lower farm milk prices in the first months of 2023
- Dairy farms had a historically strong result in 2022

#### Production (1,000 tonnes)



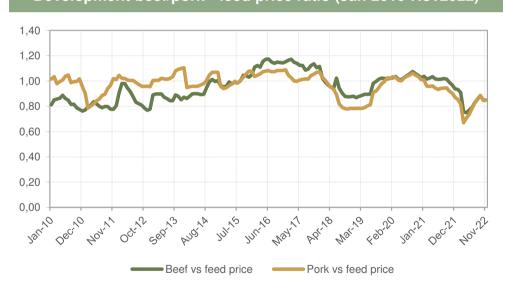
- Increased production in Sweden over the past two years due to higher prices and increased demand for Swedish-produced milk
- Production is estimated to decrease 2022 due to higher production costs

Data source: Swedish Board of Agriculture

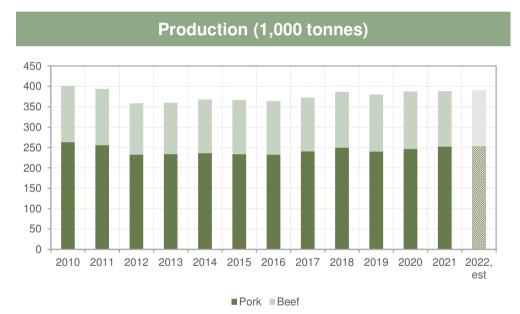


## **Beef and Pork**

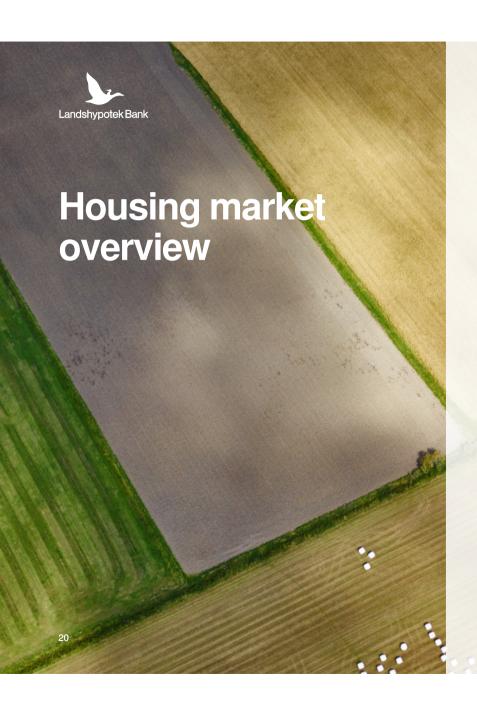
#### Development beef/pork - feed price ratio (Jan 2010-Nov2022)



- Beef and pork prices have been stable in past months due to decreasing livestock population in the EU. Prices in Sweden are higher year on year
- High feed prices are challenging for farmers within both beef and pork



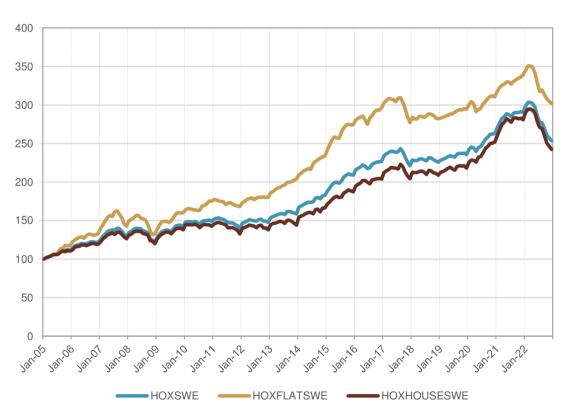
Increased demand for Swedish-produced beef and pork results in a stable production



- The housing market has been weak in recent months. The number of sales has been significantly lower compared to the record years of 2020 and 2021. It is also lower than 2019. Prices are lower for both houses and flats, but the decline in flat prices has slowed over the past three months
- The consumer confidence indicator has improved marginally to 56.3 in January yet remains at record-low levels. There is a significant gap between how consumers view their own situation and the country's situation. Macro index edged down to 77.3, while the micro index rose to 48.7
- The number of building permits as the gross floor area for new construction of residential buildings was 18% lower in Q1-Q4 than in 2021. It was 2% lower than the five-year average prior to the covid pandemic
- · The deficit in houses and flats remains



## House and flat price development 2005-2022



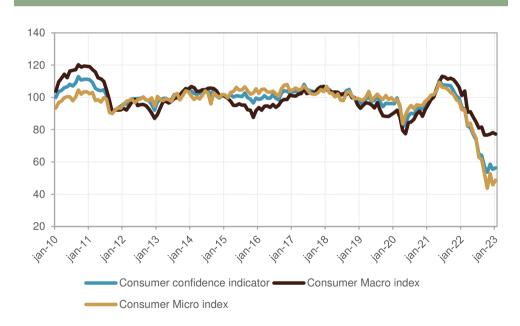
	1Y	5Y
House	-13.7%	+18.6%
Flat	-11.0%	+8.9%

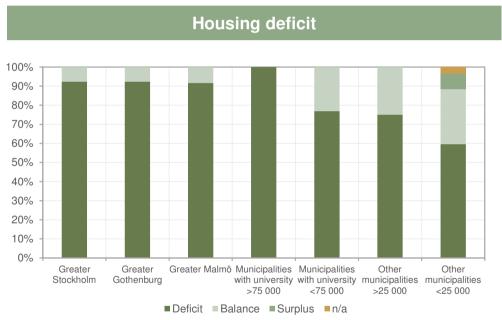
- In Q4 2022, house and apartment prices fell by 8.2% and 2.3% respectively. On an annual basis, prices have declined with 13.7% and 11.0%
- Fewer houses and apartments have been sold the past months compared to normal



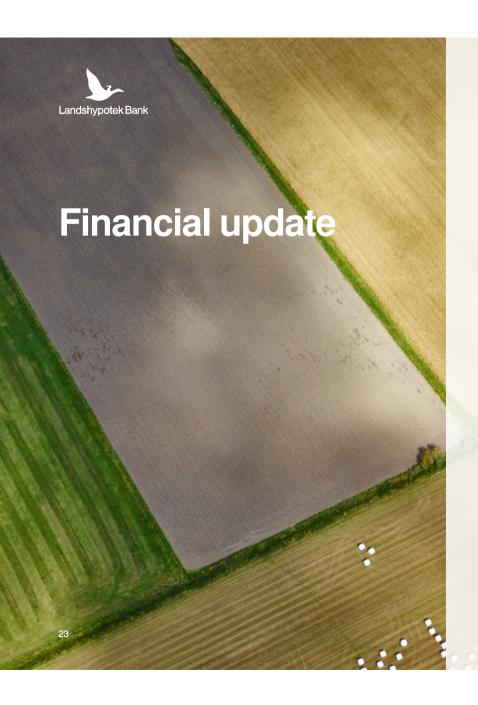
## Housing

## Economic tendency Consumers (Jan 2010 – Jan 2023)





The construction need is estimated at a total of 600,000 houses in 2021-2030



- Higher net interest income in 2022 compared with 2021
- · Higher performance as a result of higher interest rates and increased lending
- Cost development is according to investment plan
- · Credit losses still on historic low levels



## 5-year financial KPI development

Financial KPIs, SEKm	2018	2019	2020	2021	2022	2021vs2022 ∆	%
Total lending	72 511	76 367	83 036	93 968	105 647	11 679	12%
Lending to Agriculture	68 607	69 183	71 471	75 195	78 440	3 245	4%
Lending to Mortgage	3 904	7 184	11 565	18 773	27 207	8 434	45%
Savings	14 150	14 449	14 672	15 254	23 496	8 242	54%
Net interest income	799	815	872	972	1087	115	
Total expenses	426	461	478	498	551	<i>53</i>	
Operating profit	386	418	397	471	544	<i>73</i>	
Credit impairments	-8	3	13	5	4	-1	
Cost income ratio	0.52	0.53	0.55	0.52	0.50	-0.02	
Leverage ratio (consolidated situation)	6.2%	6.1%	5.9%	5.6%	5.1%	-0.53%	
CET1 ratio (consolidated situation)	13.9%*	13.9%	15.2%	14.4%	14.0%	-0.40%	
ROA	0.3%	0.4%	0.3%	0.4%	0.4%	0.01%	
ROE	5.6%	6.2%	5.5%	6.4%	7.1%	0.71%	
ROREA	1.2%*	1.0%	0.9%	1.0%	1.1%	0.06%	
LTV	42.6%	42.5%	42.7%	43.0%	43.2%	0.20%	

<sup>\*</sup>Lower due to implementation of a new IRB approach persmission



## Stable result

Landshypotek AB			
SEKm	2022 Q4	2022 Q3	Δ QoQ
Net interest income	322	270	52
Net gain financial items	-20	21	-41
Other income	1	1	0
Total income	303	292	11
Total expenses	-154	-123	-31
Profit before impairments	149	170	-20
Credit impairments	-6	12	-18
Operating profit	143	181	-39
Tax expense for the period	-35	-38	3
Net profit	108	143	-35

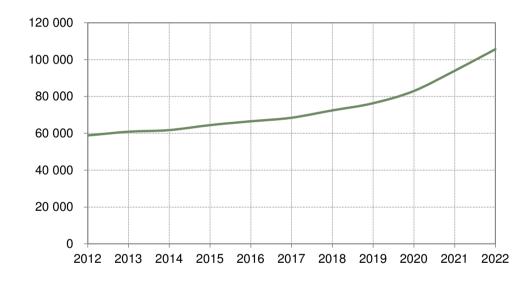
YTD 2022	YTD 2021	Δ ΥοΥ
1087	972	115
3	-15	18
5	8	-3
1094	964	130
-551	-498	-53
544	466	77
4	5	0
548	471	77
-118	-101	-17
430	370	60

- Net interest income has increased compared with 2021. The increase is mainly derived from the pricing effect of higher interest rates, but also a volume effect since lending increased 12 percent over the year.
- · Investment costs are according to plan.
- The loss allowance estimation model for IFRS 9 has been adapted to the new definition of default and adjustments in underlying parameters, which resulted in a decrease in the total provision needed.

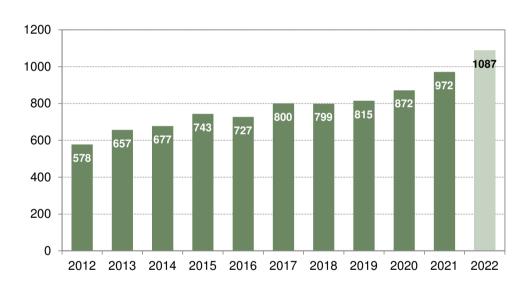


## Increased growth in loan portfolio

#### Loan portfolio, SEKbn



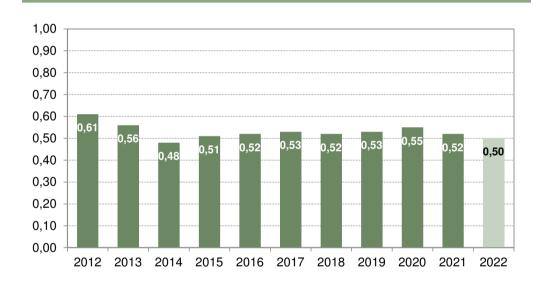
#### Net interest income, SEKm



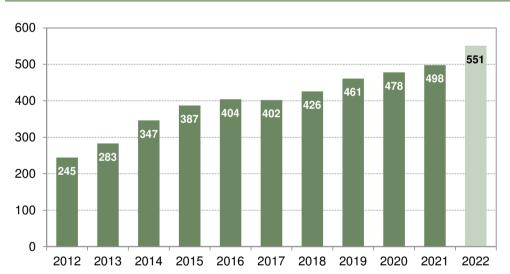


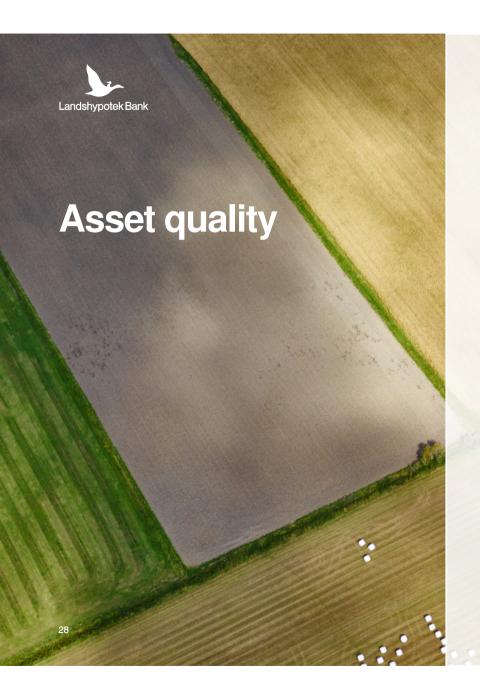
## Stable cost levels

#### Cost income ratio excl loan losses



#### **Total expenses**





- Landshypotek Bank has 3 lines of defence that work together at different stages in order to mitigate risks. Risk organisation is the second line that is in charge of risk governance and control
- 99% of customers have personal liability and 99.8% have post collateral with mortgage deed in real estate
- Loan portfolio is collateralised with low LTV assets (43%)
- The value of arable land and forestry compose the majority of the collateral
- Well diversified portfolio in terms of geographical and business distribution
- Exposures are classified out of loan size, turnover and income
- · Excellent performance

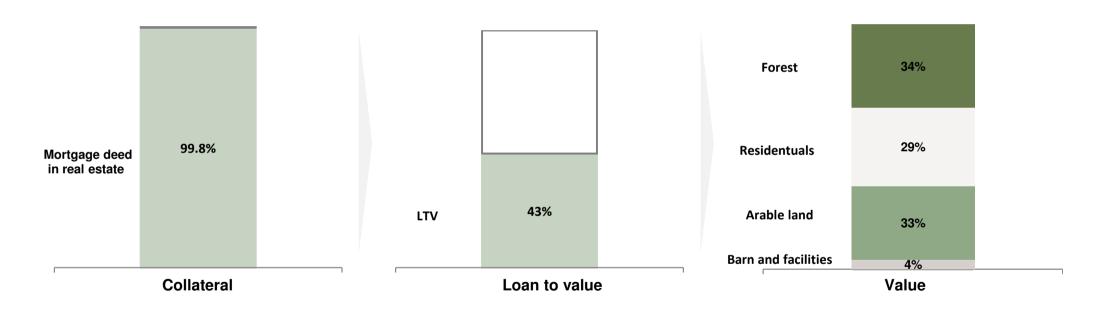


# 99% of customers have personal liability and 99.8 % post collateral with mortgage deed in real estate

- Business is conducted as sole proprietorship (Sw. enskild näringsidkare) – due to Swedish legislation on land ownership
- Sole proprietorship is a private individual with personal liability
- Exposure weighted LTV 43%
- · Customers post collateral with mortgage deed in real estate
- Capital intense in relation to turnover and earnings
- Structural changes lead to larger units
- The structural changes have been gradual



## Loan portfolio is collateralised with low LTV assets

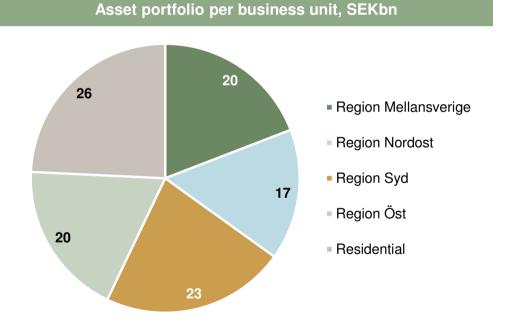


99.8% of the loan portfolio is first-lien mortgages with LTV of 43%

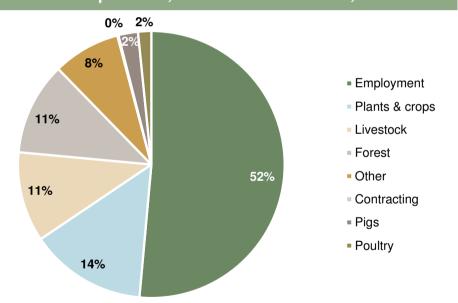


## Well diversified portfolio in terms of geographical and business distribution





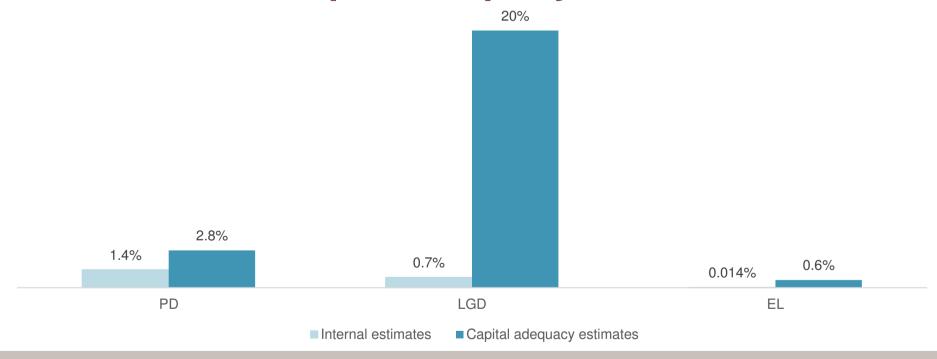
#### Asset portfolio, business distribution, %



Average loan per customer is SEK 1.86m



## Internally used estimates are significantly lower than estimates for capital adequacy

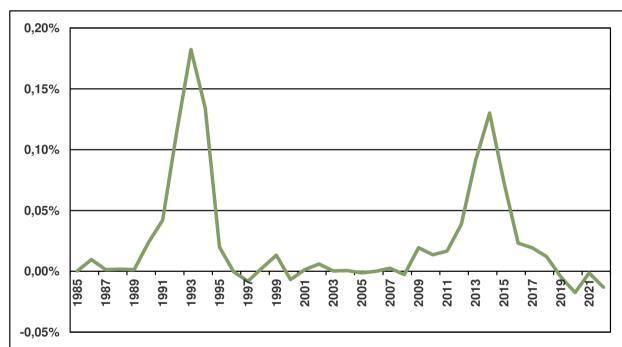


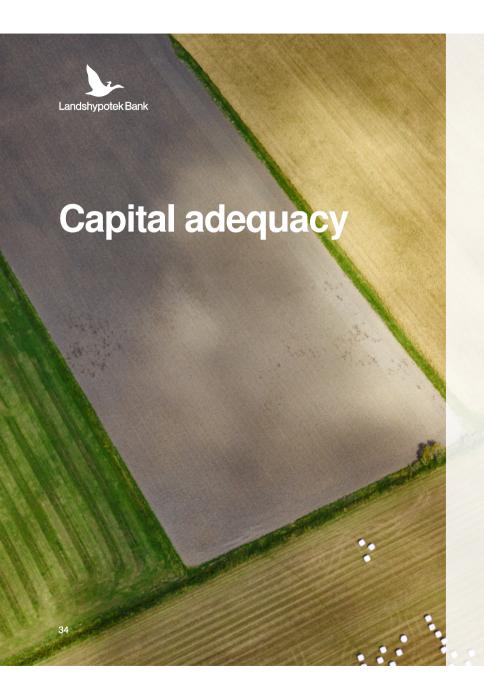
Internally used estimates are significantly lower for PD, LGD and consequently EL. Exposure weighted LTV ratio is 43%



## Great performance in credit losses due to high asset quality and improved processes

- Losses in 2022 YTD amounted to SEK -4.5m in reversals (-0.01%), compared with SEK -1.0m in reversals for the same period 2021 (-0.00%)
- Total credit losses since 1985 amounts to SEK 361m which makes an average per year of 0.025% (in comparison: EL deduction of SEK 603m for a year)
- Continuous review of processes in identifying, monitoring and controlling credit risk in order to avoid potential credit loss
- The insolvency department and the workout unit are proactively handling customer insolvency

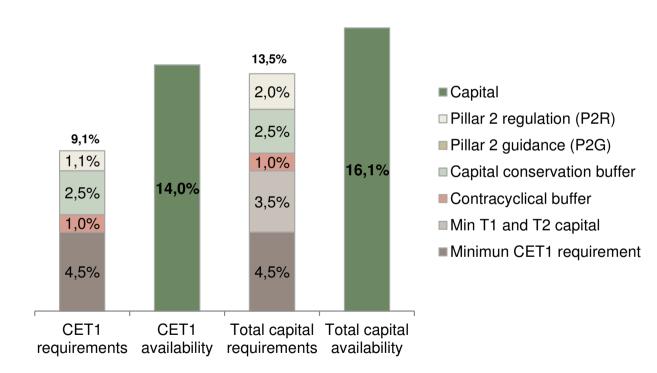




- CET1 capital ratio strong compared to requirements
- Landshypotek Bank has high leverage ratio
- Cover pool has lower LTV than other banks



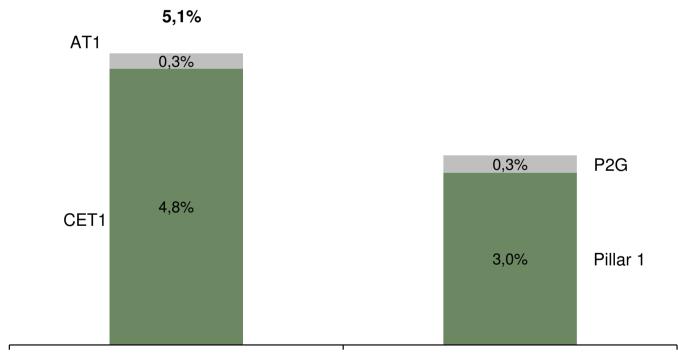
## Total capital and capital requirements-Consolidated situation



- The CET1 capital target is to have a CET1 ratio of at least 11.6%. The margin to the capital target as of Q4 2022 is 2.4%
- The Total capital target is to have a Total capital ratio of at least 14.5%. The margin to the capital target as of Q4 2022 is 1.6%
- The stress tests performed by the bank for recovery planning and ICAAP confirms that the bank is very well capitalized and can sustain its business operations also under extremely adverse macro conditions



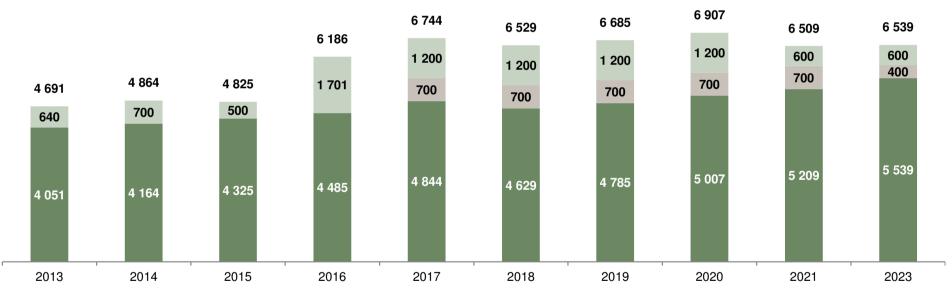
## Leverage ratio and capital requirements-Consolidated situation





# Capital development over the years,

(total capital Landshypotek Bank AB, SEKm)

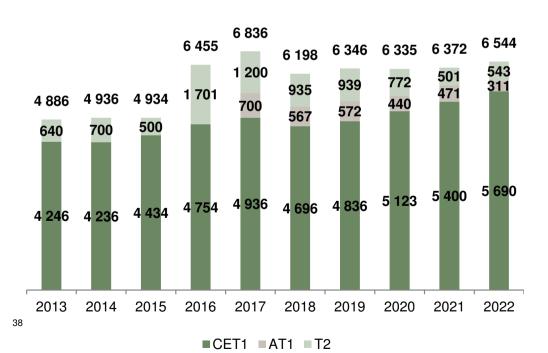


■CET1 ■AT1 ■T2



# Capital development over the years

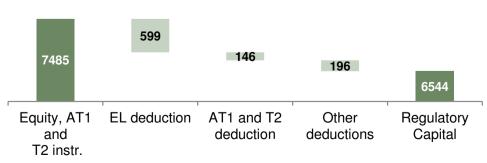
Total capital, SEKm - Consolidated situation



The EL deduction from CET1 is a consequence of using IRBF for corporate exposures. The EL calculation for corporate exposures is very conservative since it is calculated using IRBF regulatory prescribed LGD estimates as opposed to IRBA LGD estimates.

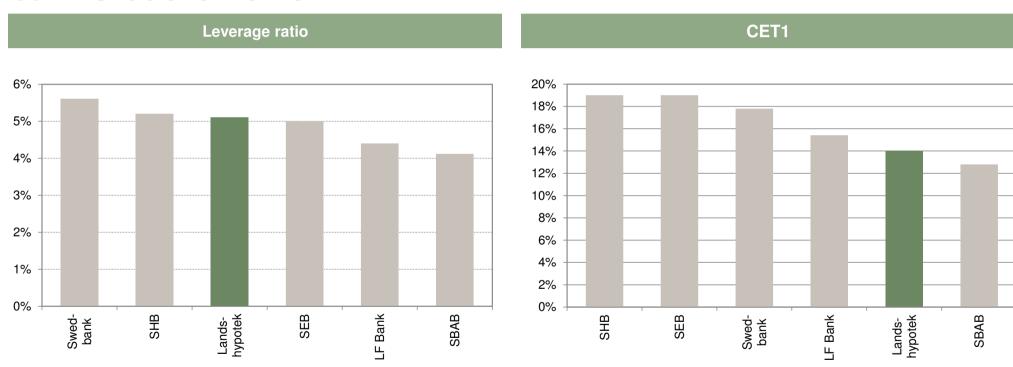
The deduction regarding AT1 and T2 capital at the consolidated situation is explained by the fact that subordinated loans issued by Landshypotek Bank cannot be fully utilized in the calculation of capital at the consolidated situation. However, as the utilization rate is calculated based on the surplus of capital compared to capital requirement (sum of pillar 1, pillar 2 and buffers), if the capital requirement were to be identical with the capital base, the subordinated loans would be fully included also at the consolidated situation.







# Higher leverage ratio compared to other banks but lower CET1

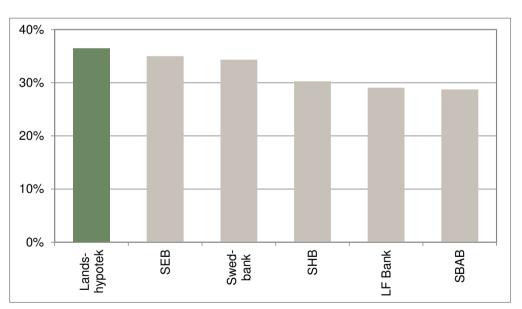


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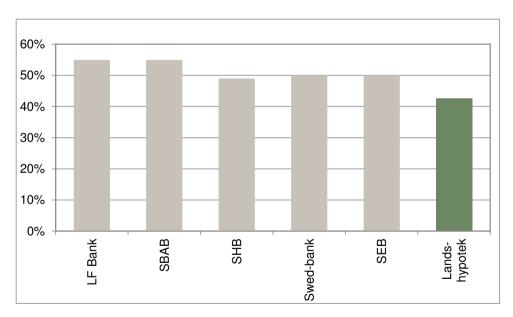


# Higher riskweights despite lower LTV





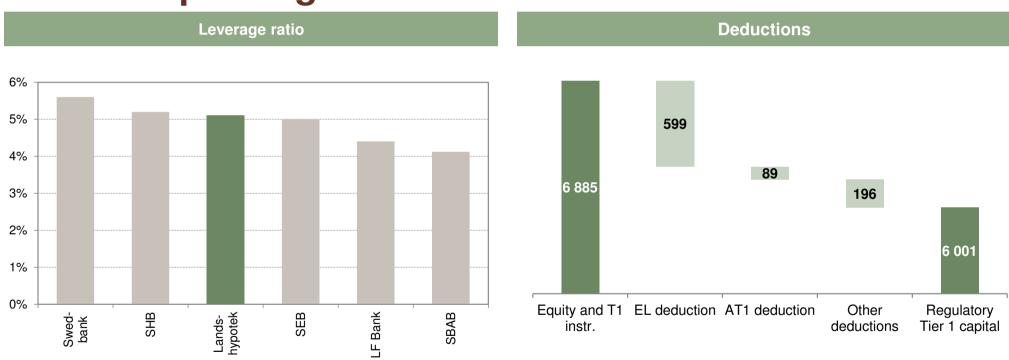
### **Cover Pool LTV**



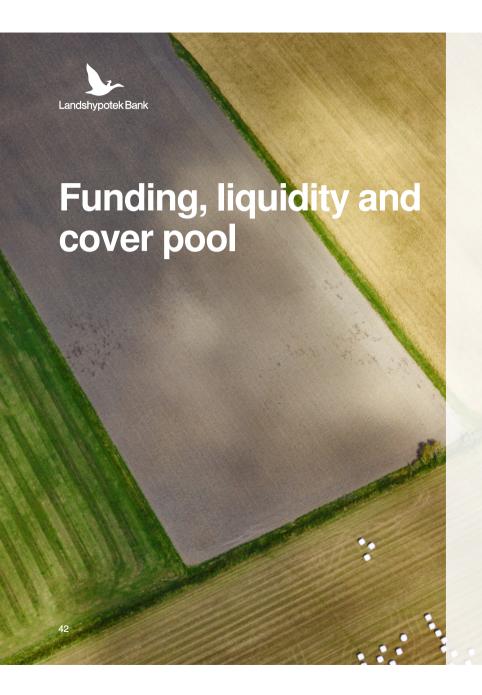
40 \*Consolidated situation



# High leverage ratio compared to other banks despite large deductions



\*Consolidated situation



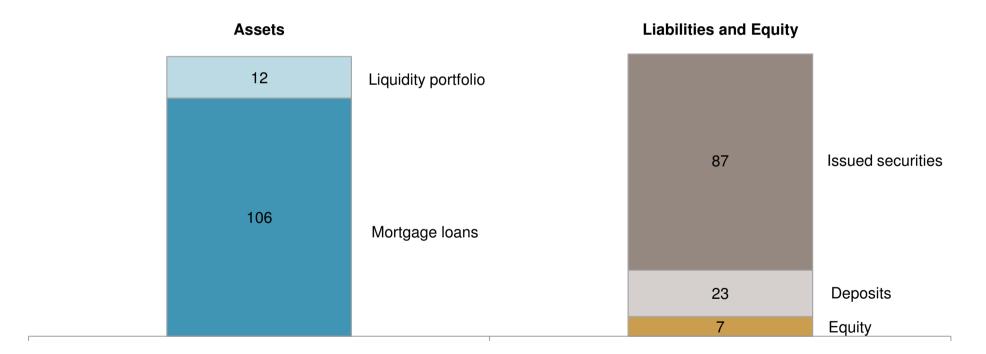
# In short:

- Landshypotek Bank's low risk business model is reflected in the balance sheet structure
- Landshypotek Bank is subject to full resolution planning and MREL requirement
- Landshypotek Bank takes a conservative funding position
- The cover pool has very low LTV, long seasoning and is geographically well diversified



# Core balance sheet structure SEKbn

- Landshypotek Bank's low risk business model also reflected in the balance structure





# **BRRD** implementation

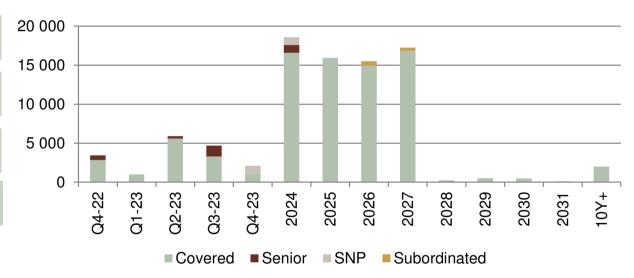
- Landshypotek Bank is critical to financial system
- Swedish National Debt Office (the Resolution Authority) has decided that Landshypotek Bank is subject to full resolution planning and MREL requirement
- SNDO preferred resolution strategy: (i) bail in combined with restructuring or (ii) bail in combined with bridge institution
- MREL requirement 2023
  - · Total risk weighted 21.29% of REA
  - Total leverage 5.50% of TEA
  - · Subordinated risk weighted 16.77% of REA
  - Subordinated leverage 5.50% of TEA

- The bank plans to issue SEK 3,200m by the end of 2023 and have three outstanding SNP-loans with roughly 33% of the requirement in each issue
- The plan is to have one outstanding issue per calendar year to have a good balance between granularity and liquidity
- MREL fulfilment Q4
  - Total risk weighted 22.77% of REA
  - Total leverage 8.99% of TEA
  - · Subordinated risk weighted 18.07% of REA
  - Subordinated leverage 7.39% of TEA



# **Conservative funding profile**

Average maturity	2.6 years
Covered bonds	68%
Senior + Subordinated	7%
Deposits	25%





# **Funding 2023**

Funding plan for 2023 - Funding need SEKm	
Maturing covered	11,010
Maturing and callable senior	1,700
Callable senior Non-preferred	1,000
Callable subordinated	0
Increased liquidity portfolio	428
Credit growth	13,000
Total	27,138

Funding plan for 2023 - Funding plan SEKm	
Covered	13,643
Senior	1,300
Senior Non-preferred	2,000
Subordinated	1,500
Deposits	8,400
Equity	295
Total	27,138



# Conservative liquidity and funding position

- LCR 248%
- NSFR 118%
- Stressed liquidity coverage is 261 days, internal limit 180 days
- Liquid assets SEK 11.9 bn. Duration 2.8 years
- High quality assets AAA and AA+ rated Swedish Covered Bonds and Swedish Municipalities
- Eligible as collateral for transactions with the Swedish Central Bank



# Growing level of deposits, currently SEK 23.5bn

### Focus on stickiness

- Target members and smaller deposits included in deposit insurance
- Closed for new corporate deposits
- Higher interest rate environment has sharply increased deposit inflow and also improved margins
- The aim is to improve loans/deposit ratio as long as it makes economic sense

# Member Non member 15% 61% 8% 16%

**Deposit portfolio** 



# **Cover pool**

Rating S&P	AAA	Interest	
Lending volume	SEK 100,576m	Floating	57%
Geographic distribution	Sweden 100%	Fixed	43%
Average loan size	SEK 910,598	Amortisation	
Number of loans	111,549	Amortising	98%
Number of properties	41,594	Non amortising	2%
	0514 4 000		I
Substitute Assets	SEK 1,863m	Mortgage type	
Swedish Covered Bonds, AAA	SEK 450m	Agriculture properties	73%
Municipalities	SEK 1,413m	Residential properties	27%
Cover bonds	SEK -78,694m		
Over Collateralisation	SEK 24,633m	Average LTV	
Over Collateralisation	31.30%	Volume weighted	43.23%



# Cover pool and geographical distribution

Seasoning	Years	Month
Loan level	5.47	66
Customer level	14.00	168
Property level	20.03	240

Concentration (borrowers)	Volume	% of volume
Top 5	SEK 933m	0.92%
Top 10	SEK 1,653m	1.63%
Top 20	SEK 2,924m	2.88%



County	% of total volume
Stockholm	11%
Uppsala	4%
Södermanland	4%
Östergötland	10%
Jönköping	4%
Kronoberg	3%
Kalmar	4%
Gotland	3%
Blekinge	2%
Skåne	15%
Halland	4%
Västra Götaland	14%
Värmland	4%
Örebro	6%
Västmanland	2%
Dalarna	1%
Gävleborg	2%
Västernorrland	2%
Jämtland	2%
Västerbotten	2%

1%

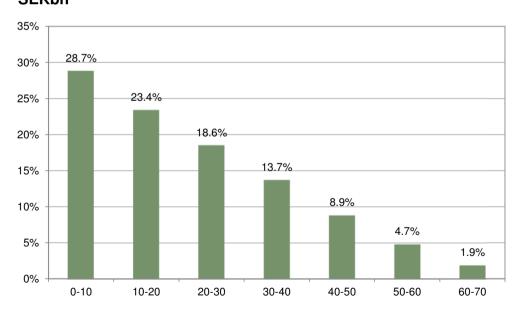
Norrbotten



# **Cover pool**

### Loan amount by LTV bucket

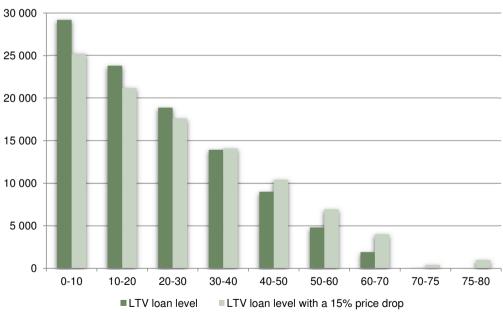
### SEKbn



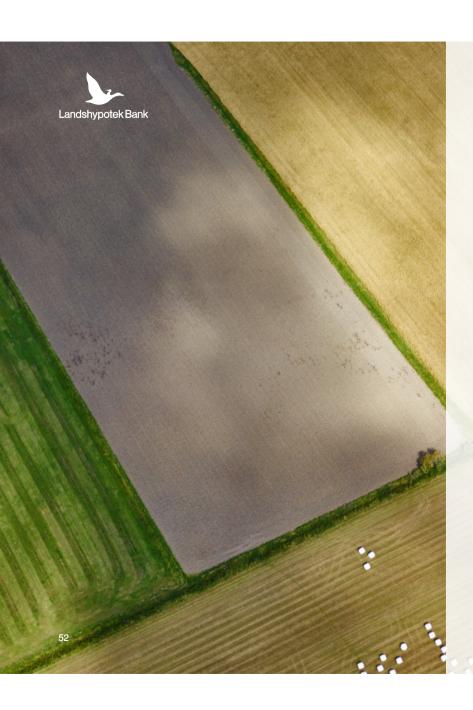
## Stress test LTV -15% price drop



**MSEK** 



Total change in cover pool -0.74%

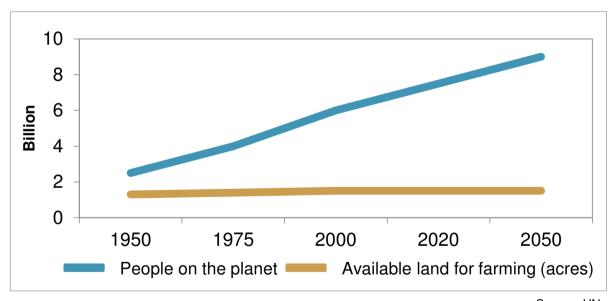


# **Executive summary:**

- Low-risk agriculture and forestry bank with sustainability integrated in the strategy with a market share of 23%
- Sustainable governance where profit is reinvested or returned to the agriculture and forestry sectors
- The bank for the conscious choice of mortgage loans and savings
- Low-risk business model
  - 99.8% of the loan portfolio is first-lien mortgages
  - Average LTV is 43%
  - 99% of the customers have a personal liability
  - Total losses since 1985 SEK 354m, average per year 0.025%
- Very well capitalised with a leverage ratio of 5.0%, despite big deductions

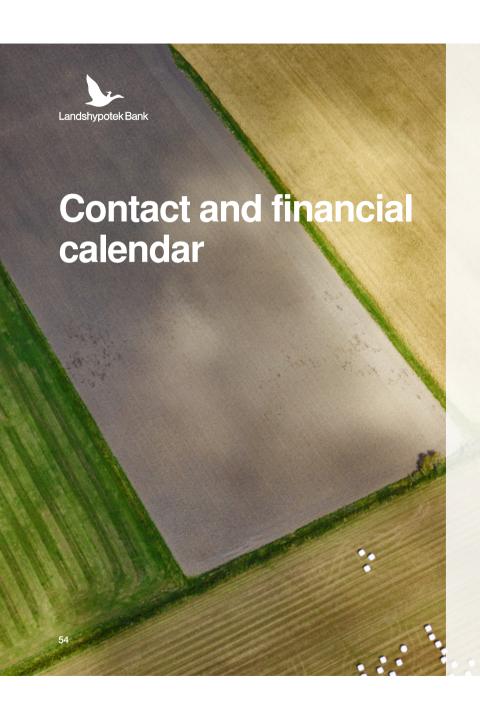


# Just a reminder! Long-term trend for population and farm land



Source: UN

- The need for food the coming 20-25 years is double the amount that has been produced during the last 10,000 years
- The demand of agricultural commodities for biofuels use will increase
- Production improvements have compensated for growing population
- Restrictions on pesticides and plant breeding as well as shortage of water put pressure on further efficiency improvements
- There are also higher demands on global production to be more sustainable from an economic, social, environmental and climate perspective
- There are also higher demands on global production to be more sustainable from an economic, social, environmental and climate perspective
- "Buy land, they're not making it anymore" (Mark Twain)



### Financial calendar:

Q1 report 5<sup>th</sup> of May 2023

Q2 report 26<sup>th</sup> of July 2023

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